### Growing Herds – Building Markets



Sponsorship
Opportunities
Build Visibility
& Growth

### **A Shared Vision**

 Continue to restore bison to North American rangelands through a market-based approach that connects customers with ranchers.





#### What is the IBC?

- Bison ranchers, marketers and enthusiasts from around the world gather every 5 years to celebrate current success, and to plan future growth.
- IBC is the major gathering of the international bison community.
- U.S. hosts the IBC once each decade.



### Who attends?

- Roughly 600 attendees from the United States, Canada, and up to 10 other foreign countries.
- IBC brings together industry leading ranchers and marketers.
- Chefs and retail buyers
- 2007 IBC (the most recent in the U.S.) included New York Times, USA Today, Men's Health, and other national media.





### **Benefits of Sponsorship**

- Visibility for your company with key industry leaders from North America.
- Networking opportunities with ranchers, processors and marketers.
- Potential exposure via national media outlets.
- Demonstrates your support for building the supply of bison meat and related products.







### SPONSORSHIP OPPORTUNITIES

# PRESENTING SONSOR \$25,000





### **Presenting Sponsorship Benefits**

- Recognition as Official Presenting Sponsor in the conference program distributed to all attendees, members of the media, the culinary community and universities.
  - Includes front cover logo and full page, full color ad on the back cover.
- Recognition as Official Presenting Sponsor on banner in convention foyer, and on the backdrop used for all of our Keynote presentation sessions.





### **Presenting Sponsorship Benefits (Cont.)**

- Links to your on the website of the National Bison Association, Canadian Bison Association and IBC2017.com.
- Pre- and post-conference banner ads in the NBA and CBA Weekly Updates (email news blast).
- Prominent recognition on NBA Facebook page and all other association social media outlets.



### **Presenting Sponsorship Benefits (Cont.)**

- Full-page sponsor recognition ad in the *Bison World* and *Smoke Signals* magazines.
- Recognition in the post conference resource materials distributed to all attendees, universities and organizations throughout Canada and the U.S.
- An opportunity to address one of the conference keynote sessions.
- 8 x 10 booth at the conference trade show, complete with electricity, draping and two 6' tables.





# CHARLES RUSSELL SPONSORSHIP - \$15,000





### PABLO ALLARD SUSTAINING SPONSORSHIP - \$10,000





#### **Pablo Allard Level Benefits**

- Listing as an *IBC Sustaining Sponsor* in the conference program and in all other materials throughout the conference.
- Recognition on a 3' x 5' banner in convention foyer.
- Links to your company on the websites of the National Bison Association, Canadian Bison Association and IBC2017.com.
- Banner ad in the NBA and CBA email Weekly Updates.
- Prominent recognition on NBA Facebook and all other association social media outlets.





### Pablo Allard Level Benefits (Cont.)

- 8 x 10 booth at the conference trade show, complete with electricity, draping and two 6' tables.
- One full page ad in the conference program.
- Prominent mention in a convention full-page sponsor recognition ad in the Bison World and Smoke Signals magazines.





## TRAILBLAZER SPONSOR \$5,000



### **Trailblazer Sponsorship Benefits (Cont.)**

- Listing as an *IBC Trailblazer Sponsor* in the conference program, and all other program materials throughout the conference.
- Recognition with fellow Trailblazer Sponsors on a 3' x 5' banner in the convention foyer.
- Links to your company on the websites of the National Bison Association, Canadian Bison Association and IBC2017.com.
- Banner ad in the NBA and CBA Weekly Updates (email news blast).
- Recognition on NBA Facebook and all other association social media outlets.
- One half page ad in the conference program.
- Prominent mention in a convention sponsor recognition ad in the Bison World and Smoke Signals magazines.







## ADDITIONAL SPONSORSHIP OPPORTUNITIES





### Pioneer Sponsorships - \$2,500

- Listing as an IBC Pioneer Sponsor in the conference program and all materials throughout the conference.
- Recognition with other fellow Pioneer Sponsors on the 3' x 5' banner in the convention foyer.
- Links to your company on the websites of the National Bison Association, Canadian Bison Association and IBC2017.com.
- Recognition in a banner ad in the NBA and CBA Weekly Email Updates.
- Recognition on NBA social media outlets.
- One business card ad in the official conference program.
- Prominent mention in a convention sponsor recognition ad in the Bison World and Smoke Signals magazines.





### Friend of the IBC Sponsorships - \$1,000

- Listing as a Friend of the IBC Sponsor in the conference program and all materials throughout the conference.
- Recognition on a Friends of the IBC sponsor board at the IBC registration booth throughout the conference.
- Links to your company on the websites of the National Bison Association, Canadian Bison Association and IBC2017.com.
- Recognition in a banner ad in the NBA and CBA Weekly Updates, and in the NBA social media outlets.
- Recognition in a convention sponsor recognition ad in the Bison World magazine.





### **Convention Activity Sponsorships**

- Breakfast Sponsor \$5,000 each
  - Three available
  - Prominent signage at the event
- Conference Bag Sponsor \$4,000
  - Prominent logo on conference registration bag



All include recognition in Bison World, Smoke BIG SKIES, BRIGHT HORIZONS Signals, Weekly Updates and social media



### **Convention Activity Sponsorships**

- Lanyard Sponsor \$3,000
  - Your logo on all lanyards distributed with name badges
- Coffee sponsors \$2,000 each
  - Three available
  - Prominent signage at each sponsored break



All include recognition in Bison World, Smoke BIG SKIES, BRIGHT HORIZONS Signals, Weekly Updates and social media

