

## 2013 KBA Fall Sale Report

Highs, lows, and averages are a snapshot of what takes place at a sale. We strive to report what is happening in the market place for the producers as a true reflection of the market place as it pertains to price discovery. We hope this breakdown reveals what the real prices for the different variances in quality was within the respective classes. By and large the good quality animals brought good solid market prices. Obviously the better care and feed the animals had, the higher the price per lbs. Almost every class had some exceptional animals that were reflected in the dollars given. We also had some culls in every class that brought the averages down significantly. I believe the lower end brought what they were worth as well. The soft spot was the Bred market as we were hoping to see a move toward aggression in replacement heifers and good bred cows. There is perhaps some skewed data within the report as most of the variances are connected to weight ranges. Not all light weight animals were poor. We usually have a number of fall born animals that don't fit the norm and therefore can get lost in numbers. We chose to break down the classes by weight and we make no reference to what is a heavy weight and what is a light weight, only what was heavy and light on that day within the class. All in all we had a great sale. A big thank you goes to all the folks that helped put it together. Without you all we couldn't pull this off.

-Dick Gehring KBA sale Chair

<i>Class</i>	<i>Animals Sold</i>	<i>High \$</i>	<i>Low \$</i>	<i>Average \$</i>	<i>Average Weight</i>	<i>Price/lb.</i>
<b>Bull Calves</b>	<b>140</b>	<b>\$1,500</b>	<b>\$200</b>	<b>\$964.48</b>	<b>363</b>	<b>\$2.65</b>
<b>Heifer Calves</b>	<b>127</b>	<b>\$1,500</b>	<b>\$350</b>	<b>\$748</b>	<b>348</b>	<b>\$2.15</b>
<b>Yearling Bulls</b>	<b>56</b>	<b>\$2,300</b>	<b>\$250</b>	<b>\$1,456</b>	<b>630</b>	<b>\$2.31</b>
<b>Yearling Heifers</b>	<b>139</b>	<b>\$1,650</b>	<b>\$200</b>	<b>\$1,147</b>	<b>607</b>	<b>\$1.89</b>
<b>2-Yr-Old Bulls</b>	<b>21</b>	<b>\$2,100</b>	<b>\$600</b>	<b>\$1,328</b>	<b>836</b>	<b>\$1.58</b>
<b>2-Yr-Bred Heifers</b>	<b>63</b>	<b>\$2,100</b>	<b>\$500</b>	<b>\$1,569</b>	<b>911</b>	<b>\$1.72</b>
<b>2-Yr-Open heifers</b>	<b>12</b>	<b>\$1,500</b>	<b>\$450</b>	<b>\$964</b>	<b>640</b>	<b>\$1.50</b>
<b>Mature Bred Cows</b>	<b>22</b>	<b>\$1,100</b>	<b>\$400</b>	<b>\$668</b>	<b>891</b>	<b>\$0.75</b>
<b>Mature Open Cows</b>	<b>34</b>	<b>\$1,300</b>	<b>\$300</b>	<b>\$690</b>	<b>800</b>	<b>\$0.86</b>

Heavy Bull Calves	19 Head 451-550#	\$2.68
Medium Bull Calves	65 Head 351-450#	\$2.93
Light Bull Calves	18 Head 301-350#	\$2.54
Fly Weights/Culls	38 Head 140-300#	\$1.97
Heavy Heifer calves	6 Head 501-600#	\$2.44
Medium Heifer Calves	66 Head 351-450#	\$2.30
Light Heifer Calves	15 Head 301-350#	\$2.26
Culls	44 Head 151-300#	\$1.73
Heavy Yrl Bulls	8 Head 851-1150#	\$2.25
Medium Yrl Bulls	20 Head 601-850#	\$2.40

Light Yrl Bulls	16 Head 451-550#	\$2.50
Culls	12 Head 301-550#	\$1.88
Heavy Yrl Heifers	9 Head 751-950#	\$1.97
Medium Yrl Heifers	49 Head 651-750#	\$2.10
Light Yrl Heifers	43 Head 551-650#	\$1.95
Fly weights	27 Head 401-550#	\$1.42
Culls	11 Head 0-400#	\$1.06
Heavy 2-Yr-Bulls	7 Head 1005-1330#	\$1.70
Medium 2-Yr-Bulls	4 Head 845-950#	\$1.75
Light 2-Yr-Bulls	5 Head 503-570#	\$1.89
Culls	5 Head 685-730#	\$0.95
Heavy 2-Yr-Bred Heifers	33 Head 901-1190#	\$1.79
Medium 2-Yr-Bred Heifers	17 Head 801-900#	\$1.71
Light 2-Yr-Bred Heifers	9 Head 751-800#	\$1.67
Fly Weight Breds	2 Head 701-750#	\$1.39
Culls	2 Head 551-700#	\$1.14
Heavy 2-Yr-Open Heifers	2 Head 850-855#	\$1.58
Medium 2-Yr-Open Heifers	3 Head 748-785#	\$1.45
Light 2-Yr-Open Heifers	3 Head 620-645#	\$1.84
Culls	4 Head 420-540#	\$1.16
Heavy Mature Breds	3 Head 1010-1160#	\$0.94
Medium Mature Breds	7 Head 900-975#	\$0.77
Culls	12 Head 670-890#	\$0.67
Heavy Open Cows	3 Head 1050-1175#	\$1.05
Medium Open Cows	4 Head 905-9365#	\$0.89
Light Open Cows	10 Head 800-880#	\$0.91
Culls	17 Head 485-795	\$0.76