

National Bison Association
Profit & Loss Budget Performance
March 2013

	Mar 13	Budget	\$ Over Budget	% of Budget	Jan - Mar 13	YTD Budget	\$ Over Budget	% of Budget	Annual Budget
Ordinary Income/Expense									
Income									
40000 - Membership									
40100 - Active									
40101 - Renew	2,600.00	6,600.00	-4,000.00	39.39%	25,800.00	29,800.00	-4,000.00	86.58%	29,800.00
40102 - New	2,200.00	2,000.00	200.00	110.0%	10,255.00	10,055.00	200.00	101.99%	10,055.00
Total 40100 - Active	4,800.00	8,600.00	-3,800.00	55.81%	36,055.00	39,855.00	-3,800.00	90.47%	39,855.00
40105 - Multi-Year Membership									
40106 - Renew	1,000.00	200.00	800.00	500.0%	1,800.00	1,000.00	800.00	180.0%	1,000.00
40107 - New	200.00	600.00	-400.00	33.33%	1,000.00	2,200.00	-1,200.00	45.46%	2,200.00
Total 40105 - Multi-Year Membership	1,200.00	800.00	400.00	150.0%	2,800.00	3,200.00	-400.00	87.5%	3,200.00
40110 - Allied Industry									
40111 - Renew	0.00	250.00	-250.00	0.0%	1,000.00	1,250.00	-250.00	80.0%	1,250.00
40112 - New	250.00	0.00	250.00	100.0%	750.00	500.00	250.00	150.0%	500.00
Total 40110 - Allied Industry	250.00	250.00	0.00	100.0%	1,750.00	1,750.00	0.00	100.0%	1,750.00
40120 - Friend of the Buffalo									
40121 - New	100.00	50.00	50.00	200.0%	300.00	250.00	50.00	120.0%	250.00
40122 - Renew	51.00	50.00	1.00	102.0%	726.00	725.00	1.00	100.14%	725.00
Total 40120 - Friend of the Buffalo	151.00	100.00	51.00	151.0%	1,026.00	975.00	51.00	105.23%	975.00
40130 - Subscription									
40131 - Renew	0.00	0.00	0.00	0.0%	75.00	75.00	0.00	100.0%	75.00
40132 - New	0.00	0.00	0.00	0.0%	25.00	25.00	0.00	100.0%	25.00
Total 40130 - Subscription	0.00	0.00	0.00	0.0%	100.00	100.00	0.00	100.0%	100.00
40140 - Junior									
40141 - Renew	-100.00	50.00	-150.00	-200.0%	-50.00	100.00	-150.00	-50.0%	100.00
40142 - New	50.00	150.00	-100.00	33.33%	250.00	350.00	-100.00	71.43%	350.00
Total 40140 - Junior	-50.00	200.00	-250.00	-25.0%	200.00	450.00	-250.00	44.44%	450.00
40150 - Life Member									
40150 - Life Member	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
40160 - Student Affiliate									
40161 - Renew	0.00	0.00	0.00	0.0%	-200.00	0.00	-200.00	100.0%	0.00
40162 - New	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
Total 40160 - Student Affiliate	0.00	0.00	0.00	0.0%	-200.00	0.00	-200.00	100.0%	0.00
40170 - Foreign S&H	-5.00	0.00	-5.00	100.0%	72.25	75.00	-2.75	96.33%	75.00
Total 40000 - Membership	6,346.00	9,950.00	-3,604.00	63.76%	41,803.25	46,405.00	-4,601.75	90.08%	46,405.00
40500 - Contributed support									
40520 - Contributions & Sponsors	0.00	0.00	0.00	0.0%	112.18	112.00	0.18	100.16%	112.00
40525 - Unrestricted Grants	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
40540 - Interest Revenue	43.94	2.00	41.94	2,197.0%	132.59	91.00	41.59	145.7%	91.00
40560 - Miscellaneous Revenue	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
40570 - Affinity Card	0.00	100.00	-100.00	0.0%	111.67	212.00	-100.33	52.68%	212.00
40590 - Nationwide Agribusiness Ins	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
Total 40500 - Contributed support	43.94	102.00	-58.06	43.08%	356.44	415.00	-58.56	85.89%	415.00
40600 - Restricted Grants									
40531 - RMA Grants									
40531-a - RMA - Billings	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
40531-b - RMA - St Paul	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
Total 40531 - RMA Grants	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
40532 - FMPP Grant	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
40533 - SARE Grant	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
Total 40600 - Restricted Grants	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
40900 - Fund Raiser Revenue									
40910 - SC Fun Auction Proceeds	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
40920 - WC Fun Auction NBA Proceeds	0.00	0.00	0.00	0.0%	11,715.00	11,715.00	0.00	100.0%	11,715.00
40930 - SC Raffle Proceeds	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
40940 - WC Raffle Proceeds	0.00	0.00	0.00	0.0%	5,075.00	5,075.00	0.00	100.0%	5,075.00
40950 - WC Fun Auct. NBF Proceeds	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
40955 - WC Fun Auct. Throlson Proceeds	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
40962 - WC Fund Raiser Proceeds	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
40970 - Calcutta Revenue	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
Total 40900 - Fund Raiser Revenue	0.00	0.00	0.00	0.0%	16,790.00	16,790.00	0.00	100.0%	16,790.00
41000 - Winter Conference									
41010 - Registration									
41011 - Full	0.00	0.00	0.00	0.0%	19,250.00	19,425.00	-175.00	99.1%	19,425.00
41012 - Add'l	0.00	0.00	0.00	0.0%	18,300.00	18,300.00	0.00	100.0%	18,300.00
41015 - Non-Member	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
41016 - Banquet	0.00	0.00	0.00	0.0%	13,870.00	13,870.00	0.00	100.0%	13,870.00
41017 - New Member	0.00	0.00	0.00	0.0%	1,625.00	1,625.00	0.00	100.0%	1,625.00
41019 - Registration - Other	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
Total 41010 - Registration	0.00	0.00	0.00	0.0%	53,045.00	53,220.00	-175.00	99.67%	53,220.00
41020 - Exhibitors	0.00	0.00	0.00	0.0%	5,745.00	5,745.00	0.00	100.0%	5,745.00
41030 - Sponsorships Current Yr	0.00	0.00	0.00	0.0%	5,850.00	5,850.00	0.00	100.0%	5,850.00
41032 - Sponsorships Next Yr	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
41035 - Advertising	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
Total 41000 - Winter Conference	0.00	0.00	0.00	0.0%	64,640.00	64,815.00	-175.00	99.73%	64,815.00
42000 - Gold Trophy									
42001 - Live Sale									
42010 - Entry Fees	0.00	0.00	0.00	0.0%	10,450.00	10,450.00	0.00	100.0%	10,450.00
42015 - GTSS Sponsor	0.00	0.00	0.00	0.0%	390.00	390.00	0.00	100.0%	390.00
42020 - Commission									
42021 - 9% COMMISSION	0.00	0.00	0.00	0.0%	27,155.25	27,155.00	0.25	100.0%	27,155.00
42022 - 1%CHECKOFF	0.00	0.00	0.00	0.0%	3,017.25	3,017.00	0.25	100.01%	3,017.00
42023 - 5% Video Fee-Live	0.00	0.00	0.00	0.0%	500.00	500.00	0.00	100.0%	500.00
Total 42020 - Commission	0.00	0.00	0.00	0.0%	30,672.50	30,672.00	0.50	100.0%	30,672.00
42040 - Live Sale Trphy Sprs Current Yr	0.00	0.00	0.00	0.0%	5,500.00	5,890.00	-390.00	93.38%	5,890.00
42045 - Live Sale Trphy Sprs Next Yr	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
Total 42001 - Live Sale	0.00	0.00	0.00	0.0%	47,012.50	47,012.00	0.50	100.0%	47,012.00

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52070 - NWSS Commission	0.00	0.00	0.00	0.0%	18,190.62	18,191.00	-0.38	100.0%	18,191.00
52080 - Show & Sale Costs - Live									
52081 - Auctioneer	0.00	0.00	0.00	0.0%	4,240.95	4,241.00	-0.05	100.0%	4,241.00
52082 - Buffaleros									
52083 - Wage	0.00	0.00	0.00	0.0%	812.50	813.00	-0.50	99.94%	813.00
52084 - Radios	0.00	0.00	0.00	0.0%	268.75	269.00	-0.25	99.91%	269.00
52085 - Meals	0.00	0.00	0.00	0.0%	1,201.67	1,201.00	0.67	100.06%	1,201.00
Total 52082 - Buffaleros	0.00	0.00	0.00	0.0%	2,282.82	2,283.00	-0.08	100.0%	2,283.00
52090 - Feed & Yard Costs	-210.00	-210.00	0.00	100.0%	2,352.01	2,352.00	0.01	100.0%	2,352.00
52100 - Judges									
52102 - Judges Compensation	0.00	0.00	0.00	0.0%	999.99	1,000.00	-0.01	100.0%	1,000.00
Total 52100 - Judges	0.00	0.00	0.00	0.0%	999.99	1,000.00	-0.01	100.0%	1,000.00
52120 - Volunteers									
52122 - Meals	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
52125 - Parking Passes	0.00	0.00	0.00	0.0%	30.00	30.00	0.00	100.0%	30.00
Total 52120 - Volunteers	0.00	0.00	0.00	0.0%	30.00	30.00	0.00	100.0%	30.00
52130 - Veterinary	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
52140 - Trophies/Awards	0.00	86.00	-86.00	0.0%	3,897.34	3,984.00	-86.66	97.83%	3,984.00
52170 - Tags	0.00	0.00	0.00	0.0%	125.25	125.00	0.25	100.2%	125.00
52180 - Other	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
Total 52080 - Show & Sale Costs - Live	-210.00	-124.00	-86.00	169.36%	13,928.46	14,015.00	-86.54	99.38%	14,015.00
52500 - Carcass									
52520 - Show & Sale Costs - Carcass									
52521 - Auctioneer	0.00	0.00	0.00	0.0%	731.28	731.00	0.28	100.04%	731.00
52523 - Trophies/Awards	0.00	0.00	0.00	0.0%	583.35	583.00	0.35	100.06%	583.00
Total 52520 - Show & Sale Costs - Carcass	0.00	0.00	0.00	0.0%	1,314.63	1,314.00	0.63	100.05%	1,314.00
52530 - Processing Fee	0.00	0.00	0.00	0.0%	550.00	550.00	0.00	100.0%	550.00
Total 52500 - Carcass	0.00	0.00	0.00	0.0%	1,864.63	1,864.00	0.63	100.03%	1,864.00
52600 - Performance Bull Prog Expense									
52650 - Performance Bull Pasturing Fees	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
52655 - Performance Bull Prize Money	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
Total 52600 - Performance Bull Prog Expense	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
52700 - Jr Judging	1,000.00	0.00	1,000.00	100.0%	1,220.68	1,854.00	-633.32	65.84%	1,854.00
Total 52000 - Gold Trophy Exp	3,585.42	-124.00	3,709.42	-2.89147%	41,092.33	38,049.00	3,043.33	108.0%	38,049.00
53000 - Summer Conference Exp									
53020 - Conference Expense									
53021 - Food									
53022 - Main Banquet	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
53023 - Fun Auction Food	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
53024 - Coffee Breaks	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
53026 - Breakfast	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
53027 - Lunch	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
Total 53021 - Food	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
53030 - Hotel Rooms	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
53035 - Special Event	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
53040 - Conference Packets	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
53050 - Reg Mailers/Postage	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
53060 - Speakers									
53061 - Fees	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
53062 - Gifts	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
Total 53060 - Speakers	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
53070 - Exhibit Booths	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
53080 - Audio Visuals	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
53090 - Transportation	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
Total 53020 - Conference Expense	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
53110 - Printing	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
53120 - Postage	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
53140 - Travel & Entertainment	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
Total 53000 - Summer Conference Exp	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
53500 - IBC Conference Costs									
53510 - Conference Expense									
53511 - Other Costs	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
53510 - Conference Expense - Other	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
Total 53510 - Conference Expense	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
53520 - Postage	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
53530 - Travel & Entertainment	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
Total 53500 - IBC Conference Costs	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
60000 - Communications									
60010 - Bison World									
60011 - Contract Services	1,200.00	1,300.00	-100.00	92.31%	7,078.58	7,179.00	-100.42	98.6%	7,179.00
60012 - Postage	0.00	0.00	0.00	0.0%	866.86	866.00	0.86	100.1%	866.00
60013 - Printing	0.00	0.00	0.00	0.0%	1,421.45	1,421.00	0.45	100.03%	1,421.00
60014 - Production Costs	0.00	0.00	0.00	0.0%	1,907.70	1,908.00	-0.30	99.98%	1,908.00
60015 - July Food Insert									
600152 - COGS July Food Insert	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
600154 - S&H July Food Insert	7.48	17.00	-9.52	44.0%	7.48	17.00	-9.52	44.0%	17.00
Total 60015 - July Food Insert	7.48	17.00	-9.52	44.0%	7.48	17.00	-9.52	44.0%	17.00
60016 - Membership Directory									
60017 - Member Dir Postage	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
60018 - Member Dir Production	0.00	0.00	0.00	0.0%	2,268.00	2,268.00	0.00	100.0%	2,268.00
60019 - Member Dir Printing	0.00	0.00	0.00	0.0%	1,463.55	1,464.00	-0.45	99.97%	1,464.00
Total 60016 - Membership Directory	0.00	0.00	0.00	0.0%	3,731.55	3,732.00	-0.45	99.99%	3,732.00
Total 60010 - Bison World	1,207.48	1,317.00	-109.52	91.68%	15,013.62	15,123.00	-109.38	99.28%	15,123.00
60050 - Website									

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Other Expense									
99900 - 5% Designated Reserves	536.45	873.00	-336.55	61.45%	11,155.25	11,493.00	-337.75	97.06%	11,493.00
99947 - Check-Off Retained Earnings	-488.00	0.00	-488.00	100.0%	998.00	0.00	998.00	100.0%	0.00
Total Other Expense	-48.45	873.00	-824.55	5.55%	12,153.25	11,493.00	660.25	105.75%	11,493.00
Net Other Income	-48.45	-873.00	824.55	5.55%	-12,153.25	-11,493.00	-660.25	105.75%	-11,493.00
Net Income	-19,971.91	-10,498.00	-9,473.91	190.25%	35,045.92	44,660.00	-9,614.08	78.47%	44,660.00