National Bison Association
Profit & Loss Budget Performance
June 2013

	Jun 13	Budget	$ Over Budget	% of Budget	Jan - Jun 13	YTD Budget	$ Over Budget	% of Budget	Annual Budget
Ordinary Income/Expense									
Income									
40000 · Membership									
40100 · Active									
40101 · Renew	6,400.00	8,000.00	-1,600.00	80.0%	39,800.00	48,800.00	-9,000.00	81.56%	106,800.00
40102 · New	1,800.00	2,400.00	-600.00	75.0%	16,855.00	16,455.00	400.00	102.43%	29,055.00
Total 40100 · Active	8,200.00	10,400.00	-2,200.00	78.85%	56,655.00	65,255.00	-8,600.00	86.82%	135,855.00
40105 · Multi-Year Membership									
40106 · Renew	400.00	200.00	200.00	200.0%	4,600.00	1,600.00	3,000.00	287.5%	2,800.00
40107 · New	0.00	400.00	-400.00	0.0%	1,600.00	4,000.00	-2,400.00	40.0%	5,800.00
Total 40105 · Multi-Year Membership	400.00	600.00	-200.00	66.67%	6,200.00	5,600.00	600.00	110.71%	8,600.00
40110 · Allied Industry									
40111 · Renew	500.00	1,000.00	-500.00	50.0%	1,500.00	2,500.00	-1,000.00	60.0%	5,250.00
40112 · New	0.00	250.00	-250.00	0.0%	750.00	750.00	0.00	100.0%	1,000.00
Total 40110 · Allied Industry	500.00	1,250.00	-750.00	40.0%	2,250.00	3,250.00	-1,000.00	69.23%	6,250.00
40120 · Friend of the Buffalo									
40121 · New	100.00	200.00	-100.00	50.0%	550.00	550.00	0.00	100.0%	1,250.00
40122 · Renew	400.00	450.00	-50.00	88.89%	1,575.00	1,275.00	300.00	123.53%	2,925.00
Total 40120 · Friend of the Buffalo	500.00	650.00	-150.00	76.92%	2,125.00	1,825.00	300.00	116.44%	4,175.00
40130 · Subscription									
40131 · Renew	75.00	0.00	75.00	100.0%	250.00	75.00	175.00	333.33%	75.00
40132 · New	25.00	0.00	25.00	100.0%	75.00	25.00	50.00	300.0%	25.00
Total 40130 · Subscription	100.00	0.00	100.00	100.0%	325.00	100.00	225.00	325.0%	100.00
40140 · Junior									
40141 · Renew	0.00	0.00	0.00	0.0%	-50.00	100.00	-150.00	-50.0%	850.00
40142 · New	0.00	0.00	0.00	0.0%	400.00	400.00	0.00	100.0%	600.00
Total 40140 · Junior	0.00	0.00	0.00	0.0%	350.00	500.00	-150.00	70.0%	1,450.00
40150 · Life Member	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
40160 · Student Affiliate									
40161 · Renew	0.00	0.00	0.00	0.0%	-200.00	0.00	-200.00	100.0%	0.00
40162 · New	0.00	0.00	0.00	0.0%	200.00	0.00	200.00	100.0%	0.00
Total 40160 · Student Affiliate	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
40170 · Foreign S&H	0.00	0.00	0.00	0.0%	167.75	185.00	-17.25	90.68%	620.00
Total 40000 · Membership	9,700.00	12,900.00	-3,200.00	75.19%	68,072.75	76,715.00	-8,642.25	88.74%	157,050.00
40500 · Contributed support									
40520 · Contributions & Sponsors	1,000.00	0.00	1,000.00	100.0%	1,112.18	112.00	1,000.18	993.02%	112.00
40525 · Unrestricted Grants	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
40540 · Interest Revenue	43.09	38.00	5.09	113.4%	261.98	186.00	75.98	140.85%	398.00
40560 · Micellaneous Revenue	0.00	50.00	-50.00	0.0%	0.00	329.00	-329.00	0.0%	600.00
40570 · Affinity Card	0.00	0.00	0.00	0.0%	169.02	212.00	-42.98	79.73%	212.00
40580 · Special Projects	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
40590 · Nationwide Agribusiness Ins	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
Total 40500 · Contributed support	1,043.09	88.00	955.09	1,185.33%	1,543.18	839.00	704.18	183.93%	1,322.00
40600 · Restricted Grants									
40531 · RMA Grants									
40531-a · RMA - Billings	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
40531-b · RMA - St Paul	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
Total 40531 · RMA Grants	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
40532 · FMPP Grant	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
40533 · SARE Grant	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
Total 40600 · Restricted Grants	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
40900 · Fund Raiser Revenue									
40905 · SC Fund Raiser Proceeds	1,190.00				1,190.00				
40910 · SC Fun Auction Proceeds	19,690.95	10,500.00	9,190.95	187.53%	19,690.95	10,500.00	9,190.95	187.53%	10,500.00
40920 · WC Fun Auction NBA Proceeds	0.00	0.00	0.00	0.0%	11,715.00	11,715.00	0.00	100.0%	11,715.00
40930 · SC Raffle Proceeds	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
40940 · WC Raffle Proceeds	0.00	0.00	0.00	0.0%	5,075.00	5,075.00	0.00	100.0%	5,075.00
40950 · WC Fun Auct. NBF Proceeds	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
40955 · WC Fun Auct. Throlson Proceeds	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
40962 · WC Fund Raiser Proceeds	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
40970 · Calcutta Revenue	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
Total 40900 · Fund Raiser Revenue	20,880.95	10,500.00	10,380.95	198.87%	37,670.95	27,290.00	10,380.95	138.04%	27,290.00
41000 · Winter Conference									
41010 · Registration									
41011 · Full	0.00	0.00	0.00	0.0%	19,050.00	19,425.00	-375.00	98.07%	19,425.00
41012 · Add'l	0.00	0.00	0.00	0.0%	18,300.00	18,300.00	0.00	100.0%	18,300.00
41015 · Non-Member	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
41016 · Banquet	0.00	0.00	0.00	0.0%	13,845.00	13,870.00	-25.00	99.82%	13,870.00
41017 · New Member	0.00	0.00	0.00	0.0%	1,625.00	1,625.00	0.00	100.0%	1,625.00
41019 · Registration - Other	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
Total 41010 · Registration	0.00	0.00	0.00	0.0%	52,820.00	53,220.00	-400.00	99.25%	53,220.00
41020 · Exhibitors	0.00	0.00	0.00	0.0%	5,745.00	5,745.00	0.00	100.0%	5,745.00
41030 · Sponsorships Current Yr	0.00	0.00	0.00	0.0%	5,850.00	5,850.00	0.00	100.0%	5,850.00
41032 · Sponsorships Next Yr	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
41035 · Advertising	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
Total 41000 · Winter Conference	0.00	0.00	0.00	0.0%	64,415.00	64,815.00	-400.00	99.38%	64,815.00
42000 · Gold Trophy									
42001 · Live Sale									
42010 · Entry Fees	0.00	0.00	0.00	0.0%	10,450.00	10,450.00	0.00	100.0%	10,450.00
42015 · GTSS Sponsor	0.00	0.00	0.00	0.0%	390.00	0.00	390.00	100.0%	0.00
42020 · Commission									
42021 · 9% COMMISSION	0.00	0.00	0.00	0.0%	27,155.25	27,155.00	0.25	100.0%	27,155.00
42022 · 1%CHECKOFF	0.00	0.00	0.00	0.0%	3,017.25	3,017.00	0.25	100.01%	3,017.00
42023 · 5% Video Fee-Live	0.00	0.00	0.00	0.0%	500.00	500.00	0.00	100.0%	500.00
Total 42020 · Commission	0.00	0.00	0.00	0.0%	30,672.50	30,672.00	0.50	100.0%	30,672.00
42040 · Live Sale Trphy Sprs Current Yr	0.00	0.00	0.00	0.0%	5,500.00	5,890.00	-390.00	93.38%	5,890.00
42045 · Live Sale Trphy Sprs Next Yr	0.00	2,400.00	-2,400.00	0.0%	0.00	2,400.00	-2,400.00	0.0%	2,400.00
Total 42001 · Live Sale	0.00	2,400.00	-2,400.00	0.0%	47,012.50	49,412.00	-2,399.50	95.14%	49,412.00
42100 · Carcass Sale									
42101 · Entry Fees	0.00	0.00	0.00	0.0%	2,610.00	2,610.00	0.00	100.0%	2,610.00

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42102 · Carcass Trphy Sprs Current Yr	0.00	0.00	0.00	0.0%	750.00	750.00	0.00	100.0%	750.00
42103 · Carcass Trphy Sprs Next Yr	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
42104 · Carcass Class Commissions 7%	0.00	0.00	0.00	0.0%	4,373.14	4,373.00	0.14	100.0%	4,373.00
42105 · Carcass Class Checkoff 1%	0.00	0.00	0.00	0.0%	598.17	598.00	0.17	100.03%	598.00
42106 · 5% Video Fee-Carcass	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
Total 42100 · Carcass Sale	0.00	0.00	0.00	0.0%	8,331.31	8,331.00	0.31	100.0%	8,331.00
42400 · Advertising	0.00	0.00	0.00	0.0%	3,150.00	3,150.00	0.00	100.0%	3,150.00
42600 · Show & Sale Insurance	0.00	0.00	0.00	0.0%	2,400.00	2,700.00	-300.00	88.89%	3,000.00
42700 · Jr Judging	0.00	0.00	0.00	0.0%	1,000.00	1,750.00	-750.00	57.14%	1,750.00
Total 42000 · Gold Trophy	0.00	2,400.00	-2,400.00	0.0%	61,893.81	65,343.00	-3,449.19	94.72%	65,643.00
43000 · Summer Conference									
43010 · Registration									
43011 · Full Advanced	12,700.00	3,500.00	9,200.00	362.86%	29,225.00	23,500.00	5,725.00	124.36%	23,500.00
43012 · SC New Mbr Reg	375.00	325.00	50.00	115.39%	750.00	1,950.00	-1,200.00	38.46%	1,950.00
43013 · Banquet	350.00	400.00	-50.00	87.5%	350.00	1,000.00	-650.00	35.0%	1,000.00
43014 · Youth	550.00	0.00	550.00	100.0%	550.00	150.00	400.00	366.67%	150.00
43015 · Day - Adult	0.00	500.00	-500.00	0.0%	0.00	600.00	-600.00	0.0%	600.00
43050 · SC Fund Raiser	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
Total 43010 · Registration	13,975.00	4,725.00	9,250.00	295.77%	30,875.00	27,200.00	3,675.00	113.51%	27,200.00
43020 · Sponsors	8,675.00	2,000.00	6,675.00	433.75%	9,675.00	4,000.00	5,675.00	241.88%	4,000.00
43025 · In-Kind Contributions	3,000.00				3,000.00				
43030 · Exhibitors	0.00	0.00	0.00	0.0%	0.00	300.00	-300.00	0.0%	300.00
Total 43000 · Summer Conference	25,650.00	6,725.00	18,925.00	381.41%	43,550.00	31,500.00	12,050.00	138.25%	31,500.00
43500 · IBC Conference									
43520 · Contributions & Support	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
Total 43500 · IBC Conference	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
44000 · Communication									
44010 · Bison World									
44011 · BW Advertising	0.00	0.00	0.00	0.0%	23,816.50	23,078.00	738.50	103.2%	39,178.00
44012 · Sales	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	90.00
44013 · Shipping - Bison World	0.00	0.00	0.00	0.0%	0.00	14.00	-14.00	0.0%	63.00
44015 · July Food Issue Insert									
440152 · Ads	0.00	0.00	0.00	0.0%	0.00	60.00	-60.00	0.0%	1,060.00
440154 · Sales	0.00	0.00	0.00	0.0%	147.50	37.00	110.50	398.65%	1,583.00
440155 · July Insert S&H	0.00	0.00	0.00	0.0%	16.25	32.00	-15.75	50.78%	441.00
Total 44015 · July Food Issue Insert	0.00	0.00	0.00	0.0%	163.75	129.00	34.75	126.94%	3,084.00
44016 · Member Directory Ads	0.00	0.00	0.00	0.0%	4,550.00	3,925.00	625.00	115.92%	3,925.00
Total 44010 · Bison World	0.00	0.00	0.00	0.0%	28,530.25	27,146.00	1,384.25	105.1%	46,340.00
44050 · Website									
44051 · Advertising	580.00	778.00	-198.00	74.55%	6,110.00	6,934.00	-824.00	88.12%	14,237.00
44052 · www links	0.00	50.00	-50.00	0.0%	1,200.00	1,150.00	50.00	104.35%	1,900.00
44053 · Bison 101-201	0.00	100.00	-100.00	0.0%	29.95	460.00	-430.05	6.51%	1,060.00
44054 · Third Party Online Sellers	0.00	150.00	-150.00	0.0%	52.50	385.00	-332.50	13.64%	1,735.00
Total 44050 · Website	580.00	1,078.00	-498.00	53.8%	7,392.45	8,929.00	-1,536.55	82.79%	18,932.00
Total 44000 · Communication	580.00	1,078.00	-498.00	53.8%	35,922.70	36,075.00	-152.30	99.58%	65,272.00
46000 · Promotion									
46003 · Producers' Handbook	570.00	600.00	-30.00	95.0%	3,515.00	3,455.00	60.00	101.74%	6,685.00
46004 · Merchandise Sales (Novelties)	204.85	300.00	-95.15	68.28%	2,034.20	1,887.00	147.20	107.8%	3,207.00
46005 · Promotional Materials	646.20	1,500.00	-853.80	43.08%	4,782.05	5,278.00	-495.95	90.6%	10,153.00
46006 · S&H Producers' Handbook	74.40	105.00	-30.60	70.86%	597.07	605.00	-7.93	98.69%	1,170.00
46007 · Shipping & Handling- Promotion	253.50	188.00	65.50	134.84%	1,083.47	661.00	422.47	163.91%	1,270.00
46008 · Shipping & Handling - Novelties	24.25	66.00	-41.75	36.74%	300.50	415.00	-114.50	72.41%	705.00
46012 · Mbr Plaques/Gate Signs	100.00	150.00	-50.00	66.67%	653.65	664.00	-10.35	98.44%	1,014.00
Total 46000 · Promotion	1,873.20	2,909.00	-1,035.80	64.39%	12,965.94	12,965.00	0.94	100.01%	24,204.00
47000 · Check Off Program Revenue									
47004 · Check-off Contributions	2,278.50	2,131.00	147.50	106.92%	11,260.00	10,424.00	836.00	108.02%	18,559.00
47005 · Check-off Reserve 50%	2,278.50	2,131.00	147.50	106.92%	11,260.00	10,424.00	836.00	108.02%	18,559.00
Total 47000 · Check Off Program Revenue	4,557.00	4,262.00	295.00	106.92%	22,520.00	20,848.00	1,672.00	108.02%	37,118.00
48000 · Source Verification Program									
48001 · Producer Enrollment Fee	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
48003 · Bison Card Data Fee	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
48005 · Tags									
48006 · Processing Fee	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
48007 · Tag Fee	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
Total 48005 · Tags	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
48025 · Shipping - Source Verification	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
Total 48000 · Source Verification Program	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
49000 · NABR									
49001 · Ear Tag Set	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
49002 · Registration Fees	0.00	0.00	0.00	0.0%	20.00	0.00	20.00	100.0%	105.00
49004 · New DNA Profile	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	150.00
49005 · DNA Retest/Update	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
49006 · Shipping - NABR	0.00	0.00	0.00	0.0%	6.25	0.00	6.25	100.0%	0.00
Total 49000 · NABR	0.00	0.00	0.00	0.0%	26.25	0.00	26.25	100.0%	255.00
49999 · Misc Income	148.00	0.00	148.00	100.0%	148.00	0.00	148.00	100.0%	0.00
Total Income	64,432.24	40,862.00	23,570.24	157.68%	348,728.58	336,390.00	12,338.58	103.67%	474,469.00
Gross Profit	64,432.24	40,862.00	23,570.24	157.68%	348,728.58	336,390.00	12,338.58	103.67%	474,469.00
Expense									
50000 · Membership Expense									
50120 · Recruitment	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
50130 · Plaques/Awards	0.00	0.00	0.00	0.0%	32.36	0.00	32.36	100.0%	0.00
50150 · Complimentary Membership	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
50170 · Membership Production	0.00	0.00	0.00	0.0%	0.00	182.00	-182.00	0.0%	503.00
50172 · Membership Printing	25.58	0.00	25.58	100.0%	25.58	300.00	-274.42	8.53%	1,000.00
50174 · Membership S&H	168.93	80.00	88.93	211.16%	1,184.33	997.00	187.33	118.79%	1,477.00
Total 50000 · Membership Expense	194.51	80.00	114.51	243.14%	1,242.27	1,479.00	-236.73	83.99%	2,980.00
50500 · Administration									
50501 · Payroll Expenses									
50502 · Salaried Payroll	11,014.28	11,014.00	0.28	100.0%	66,085.68	66,084.00	1.68	100.0%	132,168.00

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50503 · Hourly Payroll	2,199.12	2,100.00	99.12	104.72%	14,180.22	13,861.00	319.22	102.3%	26,461.00
50504 · Payroll Tax Expense	893.87	1,311.00	-417.13	68.18%	6,036.99	7,627.00	-1,590.01	79.15%	15,496.00
50505 · Health Insurance	2,997.28	3,250.00	-252.72	92.22%	18,943.68	19,438.00	-494.32	97.46%	43,438.00
50506 · Retirement	330.42	400.00	-69.58	82.61%	1,062.72	1,471.00	-408.28	72.25%	3,871.00
Total 50501 · Payroll Expenses	17,434.97	18,075.00	-640.03	96.46%	106,309.29	108,481.00	-2,171.71	98.0%	221,434.00
50510 · Advertising & Promotion	540.00	0.00	540.00	100.0%	752.50	0.00	752.50	100.0%	0.00
50511 · Bad Debt	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
50512 · Bank/Credit Card Fees									
505121 · QB CC Fees	368.59	675.00	-306.41	54.61%	1,656.73	2,298.00	-641.27	72.09%	4,167.00
505122 · Discover CC Fees	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
505123 · Amazon/Pay Pal Fees	77.48	31.00	46.48	249.94%	437.24	282.00	155.24	155.05%	628.00
505124 · AmEx CC Fees	1.66	95.00	-93.34	1.75%	152.36	279.00	-126.64	54.61%	377.00
505126 · Wells Fargo Bank Fees	5.00	0.00	5.00	100.0%	670.16	35.00	635.16	1,914.74%	35.00
505127 · PSCU Bank Fees	0.00	41.00	-41.00	0.0%	0.00	134.00	-134.00	0.0%	200.00
505128 · FirstData CC Fees	573.57	150.00	423.57	382.38%	2,434.34	1,817.00	617.34	133.98%	2,794.00
Total 50512 · Bank/Credit Card Fees	1,026.30	992.00	34.30	103.46%	5,350.83	4,845.00	505.83	110.44%	8,201.00
50513 · Computer Support	290.00	300.00	-10.00	96.67%	1,490.00	1,800.00	-310.00	82.78%	3,600.00
50514 · Contract Services	10.00	0.00	10.00	100.0%	496.76	45.00	451.76	1,103.91%	45.00
50515 · Contributions to Charity/Funds	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
50516 · Depreciation	0.00	3.00	-3.00	0.0%	0.00	18.00	-18.00	0.0%	36.00
50517 · Dues & Subscriptions	0.00	0.00	0.00	0.0%	100.00	150.00	-50.00	66.67%	150.00
50518 · Equipment Lease	0.00	387.00	-387.00	0.0%	2,352.82	2,289.00	63.82	102.79%	2,289.00
50519 · Finance Charge CC	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
50520 · Government Relations	0.00	0.00	0.00	0.0%	46.00	0.00	46.00	100.0%	2,000.00
50521 · Insurance	38.06	40.00	-1.94	95.15%	1,531.70	1,540.00	-8.30	99.46%	1,780.00
50522 · Legal & Accounting	917.46	500.00	417.46	183.49%	4,389.25	4,092.00	297.25	107.26%	7,092.00
50523 · Misc. Expense	0.00	0.00	0.00	0.0%	7.81	4.00	3.81	195.25%	7.00
50524 · Office Supplies	116.11	35.00	81.11	331.74%	633.72	971.00	-337.28	65.27%	1,181.00
50525 · Online Services	90.70	44.00	46.70	206.14%	426.75	300.00	126.75	142.25%	566.00
50526 · Postage	60.44	85.00	-24.56	71.11%	564.13	456.00	108.13	123.71%	1,141.00
50527 · Printing	0.00	12.00	-12.00	0.0%	39.10	34.00	5.10	115.0%	81.00
50528 · Rent	695.48	671.00	24.48	103.65%	4,122.88	4,042.00	80.88	102.0%	8,065.00
50529 · Repairs & Maintenance	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
50530 · Software Support	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
50531 · Strategic Planning	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	1,500.00
50532 · Taxes & Licenses	0.00	0.00	0.00	0.0%	269.70	570.00	-300.30	47.32%	570.00
50533 · Telephone	110.22	147.00	-36.78	74.98%	449.92	605.00	-155.08	74.37%	1,487.00
50534 · Travel & Entertainment	3.75	0.00	3.75	100.0%	2,377.31	1,784.00	593.31	133.26%	2,784.00
50535 · USHA Membership	0.00	0.00	0.00	0.0%	750.00	750.00	0.00	100.0%	1,500.00
Total 50500 · Administration	21,333.49	21,291.00	42.49	100.2%	132,460.47	132,776.00	-315.53	99.76%	265,509.00
50900 · Fund Raiser Costs									
50901 · SC Fund Raiser Costs	3,000.00	0.00	3,000.00	100.0%	3,000.00	0.00	3,000.00	100.0%	0.00
50902 · WC Fund Raiser Costs	0.00	0.00	0.00	0.0%	74.16	74.00	0.16	100.22%	74.00
50903 · SC Fund Raiser Raffle Costs	137.87	0.00	137.87	100.0%	137.87	0.00	137.87	100.0%	0.00
50904 · WC Fund Raiser Raffle Costs	0.00	0.00	0.00	0.0%	1,803.08	1,800.00	3.08	100.17%	1,800.00
50906 · WC Throlson Share Fund Raiser	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
50907 · NBF Share of Fund Raiser	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
50970 · Calcutta Costs	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
Total 50900 · Fund Raiser Costs	3,137.87	0.00	3,137.87	100.0%	5,015.11	1,874.00	3,141.11	267.62%	1,874.00
51000 · Winter Conf Exp									
51010 · Ad/Promotion	0.00	0.00	0.00	0.0%	224.50	0.00	224.50	100.0%	0.00
51020 · Conference expense									
51021 · Food									
51022 · Main Banquet	0.00	0.00	0.00	0.0%	14,036.10	14,036.00	0.10	100.0%	14,036.00
51024 · Luncheon	0.00	0.00	0.00	0.0%	8,470.44	8,470.00	0.44	100.01%	8,470.00
51025 · Breaks	0.00	0.00	0.00	0.0%	1,392.77	1,393.00	-0.23	99.98%	1,393.00
51027 · Breakfast	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
51028 · Fun Auction Dinner	0.00	0.00	0.00	0.0%	8,864.20	8,630.00	234.20	102.71%	8,630.00
51029 · Other	0.00	0.00	0.00	0.0%	1,151.62	1,072.00	79.62	107.43%	1,072.00
Total 51021 · Food	0.00	0.00	0.00	0.0%	33,915.13	33,601.00	314.13	100.94%	33,601.00
51030 · Speakers									
51031 · Fees	0.00	0.00	0.00	0.0%	0.00	500.00	-500.00	0.0%	500.00
51032 · Audio Visuals	0.00	0.00	0.00	0.0%	1,726.50	1,726.00	0.50	100.03%	1,726.00
51034 · Travel	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
Total 51030 · Speakers	0.00	0.00	0.00	0.0%	1,726.50	2,226.00	-499.50	77.56%	2,226.00
51040 · Hotel Rooms	0.00	0.00	0.00	0.0%	1,050.30	1,050.00	0.30	100.03%	1,050.00
51050 · Conference Packets	0.00	0.00	0.00	0.0%	2,713.59	2,713.00	0.59	100.02%	2,713.00
51060 · Reg Mailers/ Postage	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
51070 · Booths	0.00	0.00	0.00	0.0%	180.00	180.00	0.00	100.0%	180.00
51080 · Signs/Banners	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
51090 · Trophies and Awards	0.00	0.00	0.00	0.0%	527.50	527.00	0.50	100.1%	527.00
51100 · Audio Visuals - Board & Commit.	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
Total 51020 · Conference expense	0.00	0.00	0.00	0.0%	40,113.02	40,297.00	-183.98	99.54%	40,297.00
51110 · Postage	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
51120 · Printing	0.00	0.00	0.00	0.0%	48.79	0.00	48.79	100.0%	0.00
51140 · Travel & Entertainment	0.00	0.00	0.00	0.0%	168.80	0.00	168.80	100.0%	0.00
51150 · Complimentary Reg./Ticket	0.00	0.00	0.00	0.0%	-25.00	0.00	-25.00	100.0%	0.00
51160 · COGS American Buffalo, Icon	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
Total 51000 · Winter Conf Exp	0.00	0.00	0.00	0.0%	40,530.11	40,297.00	233.11	100.58%	40,297.00
52000 · Gold Trophy Exp									
52010 · Advertise & Promotion	0.00	0.00	0.00	0.0%	684.76	685.00	-0.24	99.97%	685.00
52020 · Catalog	0.00	0.00	0.00	0.0%	2,407.76	900.00	1,507.76	267.53%	900.00
52030 · Equipment	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
52040 · Insurance	0.00	0.00	0.00	0.0%	2,795.42	0.00	2,795.42	100.0%	0.00
52050 · Postage	0.00	0.00	0.00	0.0%	0.00	40.00	-40.00	0.0%	40.00
52060 · Video	0.00	0.00	0.00	0.0%	0.00	500.00	-500.00	0.0%	500.00
52070 · NWSS Commission	0.00	0.00	0.00	0.0%	18,190.62	18,191.00	-0.38	100.0%	18,191.00
52080 · Show & Sale Costs - Live									
52081 · Auctioneer	0.00	0.00	0.00	0.0%	4,240.95	4,241.00	-0.05	100.0%	4,241.00
52082 · Buffaleros									
52083 · Wage	0.00	0.00	0.00	0.0%	812.50	813.00	-0.50	99.94%	813.00
52084 · Radios	0.00	0.00	0.00	0.0%	268.75	269.00	-0.25	99.91%	269.00
52085 · Meals	0.00	0.00	0.00	0.0%	1,201.67	1,201.00	0.67	100.06%	1,201.00
Total 52082 · Buffaleros	0.00	0.00	0.00	0.0%	2,282.92	2,283.00	-0.08	100.0%	2,283.00
52090 · Feed & Yard Costs	0.00	0.00	0.00	0.0%	2,352.01	2,352.00	0.01	100.0%	2,352.00
52100 · Judges									
52102 · Judges Compensation	0.00	0.00	0.00	0.0%	999.99	1,000.00	-0.01	100.0%	1,000.00

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	Jun 13	Budget	$ Over Budget	% of Budget	Jan - Jun 13	YTD Budget	$ Over Budget	% of Budget	Annual Budget
Total 52100 · Judges	0.00	0.00	0.00	0.0%	999.99	1,000.00	-0.01	100.0%	1,000.00
52120 · Volunteers									
52122 · Meals	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
52125 · Parking Passes	0.00	0.00	0.00	0.0%	30.00	30.00	0.00	100.0%	30.00
Total 52120 · Volunteers	0.00	0.00	0.00	0.0%	30.00	30.00	0.00	100.0%	30.00
52130 · Veterinary	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
52140 · Trophies/Awards	0.00	0.00	0.00	0.0%	3,897.34	3,984.00	-86.66	97.83%	3,984.00
52170 · Tags	0.00	0.00	0.00	0.0%	125.25	125.00	0.25	100.2%	125.00
52180 · Other	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
Total 52080 · Show & Sale Costs - Live	0.00	0.00	0.00	0.0%	13,928.46	14,015.00	-86.54	99.38%	14,015.00
52500 · Carcass									
52520 · Show & Sale Costs - Carcass									
52521 · Auctioneer	0.00	0.00	0.00	0.0%	731.28	731.00	0.28	100.04%	731.00
52523 · Trophies/Awards	0.00	0.00	0.00	0.0%	583.35	583.00	0.35	100.06%	583.00
Total 52520 · Show & Sale Costs - Carcass	0.00	0.00	0.00	0.0%	1,314.63	1,314.00	0.63	100.05%	1,314.00
52530 · Processing Fee	0.00	0.00	0.00	0.0%	550.00	550.00	0.00	100.0%	550.00
Total 52500 · Carcass	0.00	0.00	0.00	0.0%	1,864.63	1,864.00	0.63	100.03%	1,864.00
52600 · Performance Bull Prog Expense									
52650 · Performance Bull Pasturing Fees	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
52655 · Performance Bull Prize Money	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
Total 52600 · Performance Bull Prog Expense	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
52700 · Jr Judging	0.00	0.00	0.00	0.0%	1,220.68	1,854.00	-633.32	65.84%	1,854.00
Total 52000 · Gold Trophy Exp	0.00	0.00	0.00	0.0%	41,092.33	38,049.00	3,043.33	108.0%	38,049.00
53000 · Summer Conference Exp									
53020 · Conference Expense									
53021 · Food									
53022 · Main Banquet	6,280.32	6,000.00	280.32	104.67%	6,280.32	6,000.00	280.32	104.67%	6,000.00
53023 · Fun Auction Food	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
53024 · Coffee Breaks	187.86	1,000.00	-812.14	18.79%	187.86	1,000.00	-812.14	18.79%	1,000.00
53026 · Breakfast	5,168.79	2,000.00	3,168.79	258.44%	5,168.79	2,000.00	3,168.79	258.44%	2,000.00
53027 · Historic Social	506.00	0.00	506.00	100.0%	506.00	0.00	506.00	100.0%	0.00
53021 · Food - Other	1,327.50				1,327.50				
Total 53021 · Food	13,470.47	9,000.00	4,470.47	149.67%	13,470.47	9,000.00	4,470.47	149.67%	9,000.00
53030 · Hotel Rooms	3,041.95	1,000.00	2,041.95	304.2%	3,041.95	1,000.00	2,041.95	304.2%	1,000.00
53035 · SC Fund Raiser	0.00	6,000.00	-6,000.00	0.0%	0.00	6,000.00	-6,000.00	0.0%	6,000.00
53040 · Conference Packets	733.93	100.00	633.93	733.93%	733.93	100.00	633.93	733.93%	100.00
53050 · Reg Mailers/Postage	0.00	56.00	-56.00	0.0%	192.50	906.00	-713.50	21.25%	906.00
53060 · Speakers									
53061 · Fees	990.69	890.00	100.69	111.31%	990.69	890.00	100.69	111.31%	890.00
53062 · Gifts	100.37	100.00	0.37	100.37%	100.37	100.00	0.37	100.37%	100.00
Total 53060 · Speakers	1,091.06	990.00	101.06	110.21%	1,091.06	990.00	101.06	110.21%	990.00
53070 · Exhibit Booths	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
53080 · Audio Visuals	0.00	400.00	-400.00	0.0%	0.00	400.00	-400.00	0.0%	400.00
53090 · Transportation	5,491.60	5,000.00	491.60	109.83%	5,491.60	5,000.00	491.60	109.83%	5,000.00
53020 · Conference Expense - Other	3,192.39				3,192.39	600.00	2,592.39	532.07%	600.00
Total 53020 · Conference Expense	27,021.40	22,546.00	4,475.40	119.85%	27,213.90	23,996.00	3,217.90	113.41%	23,996.00
53110 · Printing	604.39	0.00	604.39	100.0%	890.65	0.00	890.65	100.0%	0.00
53120 · Postage	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
53140 · Travel & Entertainment	847.82	765.00	82.82	110.83%	847.82	765.00	82.82	110.83%	765.00
Total 53000 · Summer Conference Exp	28,473.61	23,311.00	5,162.61	122.15%	28,952.37	24,761.00	4,191.37	116.93%	24,761.00
53500 · IBC Conference Costs									
53510 · Conference Expense									
53511 · Other Costs	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
53510 · Conference Expense - Other	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
Total 53510 · Conference Expense	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
53520 · Postage	0.00				0.00	0.00	0.00	0.0%	0.00
53530 · Travel & Entertainment	39.24	0.00	39.24	100.0%	39.24	0.00	39.24	100.0%	0.00
Total 53500 · IBC Conference Costs	39.24	0.00	39.24	100.0%	39.24	0.00	39.24	100.0%	0.00
60000 · Communications									
60010 · Bison World									
60011 · Contract Services	1,200.00	1,200.00	0.00	100.0%	11,595.58	10,879.00	716.58	106.59%	18,079.00
60012 · Postage	0.00	0.00	0.00	0.0%	1,435.55	894.00	541.55	160.58%	2,151.00
60013 · Printing	0.00	0.00	0.00	0.0%	3,582.45	3,621.00	-38.55	98.94%	8,194.00
60014 · Production Costs	0.00	0.00	0.00	0.0%	4,547.43	2,028.00	2,519.43	224.23%	7,211.00
60015 · July Food Insert									
600152 · COGS July Food Insert	0.00	0.00	0.00	0.0%	147.00	0.00	147.00	100.0%	1,271.00
600154 · S&H July Food Insert	0.00	0.00	0.00	0.0%	22.22	57.00	-34.78	38.98%	661.00
Total 60015 · July Food Insert	0.00	0.00	0.00	0.0%	169.22	57.00	112.22	296.88%	1,932.00
60016 · Membership Directory									
60017 · Member Dir Postage	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
60018 · Member Dir Production	0.00	0.00	0.00	0.0%	2,268.00	2,268.00	0.00	100.0%	2,268.00
60019 · Member Dir Printing	0.00	0.00	0.00	0.0%	1,463.55	1,464.00	-0.45	99.97%	1,464.00
Total 60016 · Membership Directory	0.00	0.00	0.00	0.0%	3,731.55	3,732.00	-0.45	99.99%	3,732.00
Total 60010 · Bison World	1,200.00	1,200.00	0.00	100.0%	25,061.78	21,211.00	3,850.78	118.16%	41,299.00
60050 · Website									
60051 · Hosting Fee	45.00	0.00	45.00	100.0%	45.00	0.00	45.00	100.0%	0.00
60052 · Maintenance/Updates	0.00	100.00	-100.00	0.0%	1,233.55	555.00	678.55	222.26%	1,155.00
60053 · Bison Online Training	7.48	0.00	7.48	100.0%	20.99	0.00	20.99	100.0%	0.00
60054 · Third Party Seller Expense	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
Total 60050 · Website	52.48	100.00	-47.52	52.48%	1,299.54	555.00	744.54	234.15%	1,155.00
Total 60000 · Communications	1,252.48	1,300.00	-47.52	96.35%	26,361.32	21,766.00	4,595.32	121.11%	42,454.00
70000 · Promotions									
70010 · COGS-Novelties	68.32	648.00	-579.68	10.54%	928.74	1,121.00	-192.26	82.85%	4,553.00
70030 · COGS-Promotional Items	338.35	147.00	191.35	230.17%	2,960.29	1,549.00	1,411.29	191.11%	4,991.00
70035 · COGS - Producers' Handbook	91.30	120.00	-28.70	76.08%	796.83	691.00	105.83	115.32%	1,337.00
70036 · Comp Producers' Handbook	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	40.00
70037 · S&H Producers' Handbook	141.53	120.00	21.53	117.94%	906.02	691.00	215.02	131.12%	1,337.00
70050 · Shipping & Handling - Promotion	311.74	210.00	101.74	148.45%	1,156.78	739.00	417.78	156.53%	1,422.00

National Bison Association
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June 2013

	Jun 13	Budget	$ Over Budget	% of Budget	Jan - Jun 13	YTD Budget	$ Over Budget	% of Budget	Annual Budget
70055 · Shipping & Handling - Novelties	0.00	66.00	-66.00	0.0%	186.61	415.00	-228.39	44.97%	705.00
70060 · Printing & Production	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
Total 70000 · Promotions	951.24	1,311.00	-359.76	72.56%	6,935.27	5,206.00	1,729.27	133.22%	14,385.00
75000 · Check Off									
75005 · Contract Services	0.00	0.00	0.00	0.0%	1,365.63	0.00	1,365.63	100.0%	0.00
75006 · Advertising, Promo & Recruit	5,018.11	2,131.00	2,887.11	235.48%	10,660.64	10,424.00	236.64	102.27%	18,559.00
75000 · Check Off - Other	200.00				200.00				
Total 75000 · Check Off	5,218.11	2,131.00	3,087.11	244.87%	12,226.27	10,424.00	1,802.27	117.29%	18,559.00
87000 · Source Verification									
87001 · Contracted Services	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
87002 · COGS-Ear Tags	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
87005 · Training Seminars	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
87007 · Postage	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
87008 · Printing	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
87009 · Telephone	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
87011 · Database Management-Ear Tag Set	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
87012 · Promotion/Advertising	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
87013 · Legal & Accounting	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
87014 · Equipment Depreciation	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
87015 · Software Amortization	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
87016 · Travel & Entertainment	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
87017 · USDA Audit	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
87018 · SVP Data Management Fees	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
Total 87000 · Source Verification	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
87500 · Differentiated Marketing Costs									
87510 · Advertising & Promotion	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
87520 · Legal & Accounting	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
Total 87500 · Differentiated Marketing Costs	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
88000 · NABR Reg									
88001 · DNA Lab Work	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
88004 · Postage	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
88006 · COGS Ear Tag Set	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
88008 · Contract Services - NABR	0.00				110.00				
Total 88000 · NABR Reg	0.00	0.00	0.00	0.0%	110.00	0.00	110.00	100.0%	0.00
89000 · RMA Small Sessions Grant									
89001 · Travel & Entertainment	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
89004 · Contracted Services	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
89005 · Printing & Postage	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
89009 · RMA Equip Depreciation	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
89010 · RMA - Billings									
89011 · Curriculum	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
89012 · Workshops	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
89013 · Website Dev	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
89014 · Evaluation	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
89015 · Personnel	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
89016 · Personnel Payroll Allocation	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
89017 · Travel	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
Total 89010 · RMA - Billings	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
89020 · RMA - St Paul									
89021 · Curriculum	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
89022 · Workshops	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
89023 · Website Dev	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
89024 · Evaluation	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
89025 · Personnel	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
89026 · Personnel Paryoll Alocation	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
89027 · Travel	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
Total 89020 · RMA - St Paul	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
Total 89000 · RMA Small Sessions Grant	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
90000 · FSMIP Expenses									
90001 · Materials/Samples	0.00				0.00	0.00	0.00	0.0%	0.00
90002 · Promotional Events	0.00				0.00	0.00	0.00	0.0%	0.00
90003 · Advertising	0.00				0.00	0.00	0.00	0.0%	0.00
90004 · Evaluation	0.00				0.00	0.00	0.00	0.0%	0.00
90005 · Printing & Postage	0.00				0.00	0.00	0.00	0.0%	0.00
90090 · FSMIP Equip Deprec	0.00				0.00	0.00	0.00	0.0%	0.00
Total 90000 · FSMIP Expenses	0.00				0.00	0.00	0.00	0.0%	0.00
91000 · SARE Grant Expenses	0.00				0.00	0.00	0.00	0.0%	0.00
92000 · Special Project Expense	0.00				0.00	0.00	0.00	0.0%	0.00
99999 · Suspense Expense	0.00				0.00	0.00	0.00	0.0%	0.00
Total Expense	60,600.55	49,424.00	11,176.55	122.61%	294,964.76	276,632.00	18,332.76	106.63%	448,868.00
Net Ordinary Income	3,831.69	-8,562.00	12,393.69	-44.75%	53,763.82	59,758.00	-5,994.18	89.97%	25,601.00
Other Income/Expense									
Other Income									
40200 · Misc	0.00	-673.00	673.00	0.0%	0.00	-673.00	673.00	0.0%	-673.00
99910 · Bad Debt Write Offs	0.00	0.00	0.00	0.0%	-1,080.00	0.00	-1,080.00	100.0%	-1,000.00
99920 · Obsolete Inventory Write Offs	0.00				0.00	0.00	0.00	0.0%	0.00
99930 · Final Futurity Prize Money	0.00				0.00	0.00	0.00	0.0%	0.00
Total Other Income	0.00	-673.00	673.00	0.0%	-1,080.00	-673.00	-407.00	160.48%	-1,673.00
Other Expense									
99900 · 5% Designated Reserves	3,221.61	2,043.00	1,178.61	157.69%	17,621.84	16,937.00	684.84	104.04%	23,842.00
99947 · Check-Off Retained Earnings	0.00				1,998.34	0.00	1,998.34	100.0%	0.00
Total Other Expense	3,221.61	2,043.00	1,178.61	157.69%	19,620.18	16,937.00	2,683.18	115.84%	23,842.00
Net Other Income	-3,221.61	-2,716.00	-505.61	118.62%	-20,700.18	-17,610.00	-3,090.18	117.55%	-25,515.00
Net Income	**610.08**	**-11,278.00**	**11,888.08**	**-5.41%**	**33,063.64**	**42,148.00**	**-9,084.36**	**78.45%**	**86.00**