

National Bison Association
Profit & Loss Budget Performance
March 2014

Ordinary Income/Expense	Mar 14	Budget	\$ Over Budget	% of Budget	Jan - Mar 14	YTD Budget	\$ Over Budget	% of Budget
Income								
40000 - Membership								
40100 - Active								
40101 - Renew	5,200.00	2,600.00	2,600.00	200.0%	28,400.00	25,600.00	2,800.00	110.94%
40102 - New	1,400.00	2,200.00	-800.00	63.64%	8,150.00	10,400.00	-2,250.00	78.37%
Total 40100 - Active	6,600.00	4,800.00	1,800.00	137.5%	36,550.00	36,000.00	550.00	101.53%
40105 - Multi-Year Membership								
40106 - Renew	1,200.00	1,000.00	200.00	120.0%	3,650.00	1,800.00	1,850.00	202.78%
40107 - New	400.00	200.00	200.00	200.0%	1,200.00	1,000.00	200.00	120.0%
Total 40105 - Multi-Year Membership	1,600.00	1,200.00	400.00	133.33%	4,850.00	2,800.00	2,050.00	173.21%
40110 - Allied Industry								
40111 - Renew	0.00	0.00	0.00	0.0%	1,000.00	1,000.00	0.00	100.0%
40112 - New	0.00	250.00	-250.00	0.0%	0.00	750.00	-750.00	0.0%
Total 40110 - Allied Industry	0.00	250.00	-250.00	0.0%	1,000.00	1,750.00	-750.00	57.14%
40120 - Friend of the Buffalo								
40121 - New	187.50	100.00	87.50	187.5%	392.50	300.00	92.50	130.83%
40122 - Renew	450.00	50.00	400.00	900.0%	1,000.00	725.00	275.00	137.93%
Total 40120 - Friend of the Buffalo	637.50	150.00	487.50	425.0%	1,392.50	1,025.00	367.50	135.85%
40130 - Subscription								
40131 - Renew	25.00	0.00	25.00	100.0%	125.00	75.00	50.00	166.67%
40132 - New	0.00	0.00	0.00	0.0%	0.00	25.00	-25.00	0.0%
Total 40130 - Subscription	25.00	0.00	25.00	100.0%	125.00	100.00	25.00	125.0%
40140 - Junior								
40141 - Renew	100.00	0.00	100.00	100.0%	450.00	100.00	350.00	450.0%
40142 - New	150.00	50.00	100.00	300.0%	300.00	250.00	50.00	120.0%
Total 40140 - Junior	250.00	50.00	200.00	500.0%	750.00	350.00	400.00	214.29%
40145 - Student Group								
40146 - Renew	0.00	0.00	0.00	0.0%	-200.00	0.00	-200.00	100.0%
40147 - New	50.00	0.00	50.00	100.0%	900.00	1,800.00	-900.00	50.0%
Total 40145 - Student Group	50.00	0.00	50.00	100.0%	700.00	1,800.00	-1,100.00	38.89%
40150 - Life Member								
40170 - Foreign S&H	55.00	10.00	45.00	550.0%	130.00	90.00	40.00	144.44%
Total 40000 - Membership	9,217.50	6,460.00	2,757.50	142.69%	45,497.50	43,915.00	1,582.50	103.6%
40500 - Contributed support								
40520 - Contributions & Sponsors	0.00	0.00	0.00	0.0%	0.00	112.00	-112.00	0.0%
40525 - Unrestricted Grants	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
40540 - Interest Revenue	45.37	50.00	-4.63	90.74%	137.36	150.00	-12.64	91.57%
40560 - Miscellaneous Revenue	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
40580 - Special Projects	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
Total 40500 - Contributed support	45.37	50.00	-4.63	90.74%	137.36	262.00	-124.64	52.43%
40600 - Restricted Grants								
40531 - RMA Grants								
40531-a - RMA - Billings	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
40531-b - RMA - St Paul	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
Total 40531 - RMA Grants	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
40532 - FMPP Grant	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
40533 - SARE Grant	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
Total 40600 - Restricted Grants	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
40700 - Unrelated Business Income								
40710 - Affinity Card	0.00	0.00	0.00	0.0%	218.30	115.00	103.30	189.83%
40720 - Nationwide Agribusiness Ins	0.00	1,100.00	-1,100.00	0.0%	0.00	1,100.00	-1,100.00	0.0%
Total 40700 - Unrelated Business Income	0.00	1,100.00	-1,100.00	0.0%	218.30	1,215.00	-996.70	17.97%
40900 - Fund Raiser Revenue								
40905 - SC Fund Raiser Proceeds	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
40910 - SC Fun Auction Proceeds	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
40911 - WC Sale Items	0.00	0.00	0.00	0.0%	50.00	0.00	50.00	100.0%
40920 - WC Fun Auction NBA Proceeds	0.00	0.00	0.00	0.0%	14,325.75	11,500.00	2,825.75	124.57%
40930 - SC Raffle Proceeds	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
40940 - WC Raffle Proceeds	0.00	0.00	0.00	0.0%	3,970.00	5,000.00	-1,030.00	79.4%
40950 - WC Fun Auct. NBF Proceeds	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
40955 - WC Fun Auct. Throlson Proceeds	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
40960 - WC Fund Raiser Event - NBF	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
40962 - WC Fund Raiser Proceeds	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
40965 - WC Fund Raiser Event -Throlson	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
40970 - Calcutta Revenue	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
Total 40900 - Fund Raiser Revenue	0.00	0.00	0.00	0.0%	18,345.75	16,500.00	1,845.75	111.19%
41000 - Winter Conference								
41010 - Registration								
41011 - Full	0.00	0.00	0.00	0.0%	20,650.00	20,125.00	525.00	102.61%
41012 - Add'l	0.00	0.00	0.00	0.0%	20,250.00	20,250.00	0.00	100.0%
41015 - Non-Member	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
41016 - Banquet	0.00	0.00	0.00	0.0%	14,295.00	14,020.00	275.00	101.96%
41017 - New Member	0.00	0.00	0.00	0.0%	700.00	700.00	0.00	100.0%
41019 - Registration - Other	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
Total 41010 - Registration	0.00	0.00	0.00	0.0%	55,895.00	55,095.00	800.00	101.45%
41020 - Exhibitors	-30.00	0.00	-30.00	100.0%	5,260.00	4,300.00	960.00	122.33%
41030 - Sponsorships Current Yr	0.00	0.00	0.00	0.0%	12,488.97	11,000.00	1,488.97	113.54%
41032 - Sponsorships Next Yr	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
41035 - Advertising	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
Total 41000 - Winter Conference	-30.00	0.00	-30.00	100.0%	73,643.97	70,395.00	3,248.97	104.62%
42000 - Gold Trophy								
42001 - Live Sale								
42010 - Entry Fees	0.00	0.00	0.00	0.0%	6,270.00	6,270.00	0.00	100.0%
42015 - GTSS Sponsor	0.00	0.00	0.00	0.0%	140.00	140.00	0.00	100.0%
42020 - Commission								
42021 - 9% COMMISSION	0.00	0.00	0.00	0.0%	17,289.00	21,780.00	-4,491.00	79.38%

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42022 - 1%CHECKOFF	0.00	0.00	0.00	0.0%	1,921.00	2,420.00	-499.00	79.38%
42023 - 5% Video Fee-Live	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
Total 42020 - Commission	0.00	0.00	0.00	0.0%	19,210.00	24,200.00	-4,990.00	79.38%
42040 - Live Sale Trphy Sprs Current Yr	0.00	0.00	0.00	0.0%	5,750.00	5,750.00	0.00	100.0%
42045 - Live Sale Trphy Sprs Next Yr	250.00	0.00	250.00	100.0%	-1,250.00	0.00	-1,250.00	100.0%
Total 42001 - Live Sale	250.00	0.00	250.00	100.0%	30,120.00	36,360.00	-6,240.00	82.84%
42100 - Carcass Sale								
42101 - Entry Fees	0.00	0.00	0.00	0.0%	2,175.00	3,335.00	-1,160.00	65.22%
42102 - Carcass Trphy Sprs Current Yr	0.00	0.00	0.00	0.0%	1,500.00	1,500.00	0.00	100.0%
42103 - Carcass Trphy Sprs Next Yr	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
42104 - Carcass Class Commissions 7%	0.00	0.00	0.00	0.0%	4,182.34	3,500.00	682.34	119.5%
42105 - Carcass Class Checkoff 1%	0.00	0.00	0.00	0.0%	597.49	350.00	247.49	170.71%
42106 - 5% Video Fee-Carcass	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
Total 42100 - Carcass Sale	0.00	0.00	0.00	0.0%	8,454.83	8,685.00	-230.17	97.35%
42400 - Advertising	0.00	0.00	0.00	0.0%	2,625.00	3,150.00	-525.00	83.33%
42500 - Show & Sale Insurance	0.00	0.00	0.00	0.0%	0.00	1,800.00	-1,800.00	0.0%
42700 - Jr Judging	0.00	-750.00	750.00	0.0%	1,000.00	1,550.00	-550.00	64.52%
Total 42000 - Gold Trophy	250.00	-750.00	1,000.00	-33.33%	42,199.83	51,545.00	-9,345.17	81.87%
43000 - Summer Conference								
43010 - Registration								
43011 - Full Advanced	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
43012 - SC New Mbr Reg	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
43013 - Banquet	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
43014 - Youth	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
43015 - Day - Adult	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
43050 - SC Fund Raiser	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
Total 43010 - Registration	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
43020 - Sponsors	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
43025 - In-Kind Contributions	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
43030 - Exhibitors	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
Total 43000 - Summer Conference	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
43500 - IBC Conference								
43520 - Contributions & Support	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
Total 43500 - IBC Conference	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
44000 - Communication								
44010 - Bison World								
44011 - BW Advertising	0.00	0.00	0.00	0.0%	9,032.25	12,000.00	-2,967.75	75.27%
44012 - Sales	0.00	0.00	0.00	0.0%	60.00	0.00	60.00	100.0%
44013 - Shipping - Bison World	0.00	0.00	0.00	0.0%	15.50	0.00	15.50	100.0%
44015 - July Food Issue Insert								
440152 - Ads	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
440154 - Sales	390.00	90.00	300.00	433.33%	455.00	90.00	365.00	505.56%
440155 - July Insert S&H	32.00	10.00	22.00	320.0%	37.00	10.00	27.00	370.0%
Total 44015 - July Food Issue Insert	422.00	100.00	322.00	422.0%	492.00	100.00	392.00	492.0%
44016 - Member Directory Ads	0.00	0.00	0.00	0.0%	3,563.75	1,300.00	2,263.75	274.14%
Total 44010 - Bison World	422.00	100.00	322.00	422.0%	13,163.50	13,400.00	-236.50	98.24%
44050 - Website								
44051 - Advertising	780.00	740.00	40.00	105.41%	1,930.00	4,710.00	-2,780.00	40.98%
44052 - www links	200.00	200.00	0.00	100.0%	600.00	850.00	-250.00	70.59%
44053 - Bison 101-201	0.00	0.00	0.00	0.0%	149.75	60.00	89.75	249.58%
44054 - Third Party Online Sellers	0.00	0.00	0.00	0.0%	160.00	35.00	125.00	457.14%
Total 44050 - Website	980.00	940.00	40.00	104.26%	2,839.75	5,655.00	-2,815.25	50.22%
Total 44000 - Communication	1,402.00	1,040.00	362.00	134.81%	16,003.25	19,055.00	-3,051.75	83.99%
46000 - Promotion								
46003 - Producers' Handbook	430.00	565.00	-135.00	76.11%	1,730.00	1,940.00	-210.00	89.18%
46004 - Merchandise Sales (Novelties)	306.95	425.00	-118.05	72.22%	2,967.60	1,400.00	1,567.60	211.97%
46005 - Promotional Materials	1,182.85	1,200.00	-17.15	98.57%	2,169.60	2,365.00	-195.40	91.74%
46006 - S&H Producers' Handbook	113.98	85.00	28.98	134.09%	443.86	340.00	103.86	130.55%
46007 - Shipping & Handling - Promotion	211.43	220.00	-8.57	96.11%	427.63	515.00	-87.37	83.04%
46008 - Shipping & Handling - Novelties	39.50	100.00	-60.50	39.5%	156.45	195.00	-38.55	80.23%
46012 - Mbr Plaques/Gate Signs	20.00	0.00	20.00	100.0%	189.95	275.00	-85.05	69.07%
Total 46000 - Promotion	2,304.71	2,595.00	-290.29	88.81%	8,085.09	7,030.00	1,055.09	115.01%
47000 - Check Off Program Revenue								
47004 - Check-off Contributions	214.50	288.00	-73.50	74.48%	4,935.50	2,638.00	2,297.50	187.09%
47005 - Check-off Reserve 50%	214.50	288.00	-73.50	74.48%	4,935.50	2,638.00	2,297.50	187.09%
Total 47000 - Check Off Program Revenue	429.00	576.00	-147.00	74.48%	9,871.00	5,276.00	4,595.00	187.09%
49000 - NABR								
49001 - Ear Tag Set	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
49002 - Registration Fees	0.00	0.00	0.00	0.0%	75.00	20.00	55.00	375.0%
49004 - New DNA Profile	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
49005 - DNA Retest/Update	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
49006 - Shipping - NABR	0.00	0.00	0.00	0.0%	0.00	6.00	-6.00	0.0%
Total 49000 - NABR	0.00	0.00	0.00	0.0%	75.00	26.00	49.00	288.46%
49999 - Misc Income	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
Total Income	13,618.58	11,071.00	2,547.58	123.01%	214,077.05	215,219.00	-1,141.95	99.47%
Gross Profit	13,618.58	11,071.00	2,547.58	123.01%	214,077.05	215,219.00	-1,141.95	99.47%
Expense								
50000 - Membership Expense								
50120 - Recruitment	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
50130 - Plaques/Awards	0.00	0.00	0.00	0.0%	139.05	35.00	104.05	397.29%
50150 - Complimentary Membership	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
50170 - Membership Production	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
50172 - Membership Printing	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
50174 - Membership S&H	285.87	180.00	105.87	158.82%	358.99	740.00	-381.01	48.51%
Total 50000 - Membership Expense	285.87	180.00	105.87	158.82%	498.04	775.00	-276.96	64.26%

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50500 - Administration								
50501 - Payroll Expenses								
50502 - Salaried Payroll	11,458.00	11,500.00	-42.00	99.64%	34,154.75	34,500.00	-345.25	99.0%
50503 - Hourly Payroll	2,329.69	2,115.00	214.69	110.15%	8,338.01	7,740.00	598.01	107.73%
50504 - Payroll Tax Expense	980.19	1,225.00	-244.81	80.02%	3,405.41	3,801.00	-395.59	89.59%
50505 - Health Insurance	3,202.34	3,000.00	202.34	106.75%	9,422.94	9,000.00	422.94	104.7%
50506 - Retirement	343.74	335.00	8.74	102.61%	1,031.22	1,005.00	26.22	102.61%
Total 50501 - Payroll Expenses	18,313.96	18,175.00	138.96	100.77%	56,352.33	56,046.00	306.33	100.55%
50510 - Advertising & Promotion								
50511 - Bad Debt	0.00	0.00	0.00	0.0%	0.00	213.00	-213.00	0.0%
50512 - Bank/Credit Card Fees								
505121 - QB CC Fees	58.77	120.00	-61.23	48.98%	1,790.91	918.00	872.91	195.09%
505122 - Discover CC Fees	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
505123 - Amazon/Pay Pal Fees	63.07	85.00	-21.93	74.2%	259.03	253.00	6.03	102.38%
505124 - AmEx CC Fees	9.34	18.00	-8.66	51.89%	244.88	135.00	109.88	181.39%
505126 - Wells Fargo Bank Fees	0.00	0.00	0.00	0.0%	25.00	603.00	-578.00	4.15%
505127 - PSCU Bank Fees	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
505128 - FirstData CC Fees	158.30	235.00	-76.70	67.36%	1,803.58	1,392.00	411.58	129.57%
Total 50512 - Bank/Credit Card Fees	289.48	458.00	-168.52	63.21%	4,123.40	3,301.00	822.40	124.91%
50513 - Computer Support								
50514 - Contract Services	10.00	20.00	-10.00	50.0%	76.50	65.00	11.50	117.69%
50515 - Contributions to Charity/Funds								
50516 - Depreciation	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
50517 - Dues & Subscriptions								
50518 - Equipment Lease	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
50519 - Finance Charge CC	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
50520 - Government Relations	0.00	46.00	-46.00	0.0%	0.00	46.00	-46.00	0.0%
50521 - Insurance	42.98	38.00	4.98	113.11%	1,419.75	1,418.00	1.75	100.12%
50522 - Legal & Accounting	1,043.23	1,514.00	-470.77	68.91%	2,267.34	5,953.00	-3,685.66	38.09%
50523 - Misc. Expense	0.00	0.00	0.00	0.0%	0.00	4.00	-4.00	0.0%
50524 - Office Supplies	32.24	0.00	32.24	100.0%	606.31	470.00	136.31	129.0%
50525 - Online Services	98.95	128.00	-29.05	77.31%	198.00	229.00	-31.00	86.46%
50526 - Postage	77.77	106.00	-28.23	73.37%	451.34	301.00	150.34	149.95%
50527 - Printing	6.00	2.00	4.00	300.0%	49.50	19.00	30.50	260.53%
50528 - Rent	715.24	696.00	19.24	102.76%	2,145.72	2,037.00	108.72	105.34%
50529 - Repairs & Maintenance	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
50530 - Software Support	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
50531 - Strategic Planning	1,917.47	0.00	1,917.47	100.0%	1,917.47	0.00	1,917.47	100.0%
50532 - Taxes & Licenses	0.00	102.00	-102.00	0.0%	16.00	270.00	-254.00	5.93%
50533 - Telephone	208.67	170.00	38.67	122.75%	567.33	510.00	57.33	111.24%
50534 - Travel & Entertainment	594.79	700.00	-105.21	84.97%	1,850.02	2,052.00	-201.98	90.16%
50535 - USHA Membership	0.00	600.00	-600.00	0.0%	150.00	750.00	-600.00	20.0%
Total 50500 - Administration	23,650.78	23,055.00	595.78	102.58%	73,091.01	74,384.00	-1,292.99	98.26%
50900 - Fund Raiser Costs								
50901 - SC Fund Raiser Costs	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
50902 - WC Fund Raiser Costs	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
50903 - SC Fund Raiser Raffle Costs	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
50904 - WC Fund Raiser Raffle Costs	0.00	0.00	0.00	0.0%	1,200.00	1,500.00	-300.00	80.0%
50906 - WC Throston Share Fund Raiser	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
50907 - NBF Share of Fund Raiser	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
50970 - Calcutta Costs	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
Total 50900 - Fund Raiser Costs	0.00	0.00	0.00	0.0%	1,200.00	1,500.00	-300.00	80.0%
51000 - Winter Conf Exp								
51010 - Ad/Promotion	0.00	0.00	0.00	0.0%	323.45	225.00	98.45	143.76%
51020 - Conference expense								
51021 - Food								
51022 - Main Banquet	0.00	0.00	0.00	0.0%	11,235.82	13,500.00	-2,264.18	83.23%
51024 - Luncheon	0.00	0.00	0.00	0.0%	9,859.90	9,000.00	859.90	109.55%
51025 - Breaks	0.00	0.00	0.00	0.0%	730.25	1,500.00	-769.75	48.68%
51028 - Fun Auction Dinner	0.00	0.00	0.00	0.0%	10,515.23	9,500.00	1,015.23	110.69%
51029 - Other	0.00	0.00	0.00	0.0%	1,167.94	1,000.00	167.94	116.79%
Total 51021 - Food	0.00	0.00	0.00	0.0%	33,509.14	34,500.00	-990.86	97.13%
51030 - Speakers								
51031 - Fees	0.00	0.00	0.00	0.0%	3,500.00	5,000.00	-1,500.00	70.0%
51032 - Audio Visuals	0.00	0.00	0.00	0.0%	1,661.24	1,800.00	-138.76	92.29%
51034 - Travel	0.00	0.00	0.00	0.0%	760.95	0.00	760.95	100.0%
Total 51030 - Speakers	0.00	0.00	0.00	0.0%	5,922.19	6,800.00	-877.81	87.09%
51040 - Hotel Rooms	0.00	0.00	0.00	0.0%	1,364.39	1,100.00	264.39	124.04%
51050 - Conference Packets	0.00	0.00	0.00	0.0%	2,915.62	2,909.00	6.62	100.23%
51060 - Reg Mailers/ Postage	138.78	0.00	138.78	100.0%	138.78	0.00	138.78	100.0%
51070 - Booths	0.00	0.00	0.00	0.0%	108.00	180.00	-72.00	60.0%
51080 - Signs/Banners	0.00	0.00	0.00	0.0%	561.77	0.00	561.77	100.0%
51090 - Trophies and Awards	0.00	0.00	0.00	0.0%	793.65	584.00	209.65	135.9%
51100 - Audio Visuals - Board & Commit.	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
Total 51020 - Conference expense	138.78	0.00	138.78	100.0%	45,313.54	46,073.00	-759.46	98.35%
51110 - Postage	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
51120 - Printing	0.00	0.00	0.00	0.0%	337.60	55.00	282.60	613.82%
51140 - Travel & Entertainment	0.00	0.00	0.00	0.0%	500.00	0.00	500.00	100.0%
51150 - Complimentary Reg./Ticket	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
51160 - COGS American Buffalo, Icon	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
Total 51000 - Winter Conf Exp	138.78	0.00	138.78	100.0%	46,474.59	46,353.00	121.59	100.26%
52000 - Gold Trophy Exp								
52010 - Advertise & Promotion	0.00	0.00	0.00	0.0%	633.97	500.00	133.97	126.79%
52020 - Catalog	0.00	0.00	0.00	0.0%	2,362.32	2,500.00	-137.68	94.49%
52030 - Equipment	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
52040 - Insurance	3,119.87	2,800.00	319.87	111.42%	3,119.87	2,800.00	319.87	111.42%
52050 - Postage	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
52060 - Video	0.00	0.00	0.00	0.0%	500.00	500.00	0.00	100.0%
52070 - NWSS Commission	0.00	0.00	0.00	0.0%	14,790.62	16,050.00	-1,259.38	92.15%
52080 - Show & Sale Costs - Live								
52081 - Auctioneer	0.00	0.00	0.00	0.0%	2,252.62	3,920.00	-1,667.38	57.47%
52082 - Buffaleros	0.00	0.00	0.00	0.0%	812.50	815.00	-2.50	99.69%
52083 - Wage	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%

National Bison Association
Profit & Loss Budget Performance
March 2014

	Mar 14	Budget	\$ Over Budget	% of Budget	Jan - Mar 14	YTD Budget	\$ Over Budget	% of Budget
52084 - Radios	0.00	0.00	0.00	0.0%	0.00	275.00	-275.00	0.0%
52085 - Meals	0.00	0.00	0.00	0.0%	1,183.07	1,200.00	-16.93	98.59%
52082 - Buffaleros - Other	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
Total 52082 - Buffaleros	0.00	0.00	0.00	0.0%	1,995.57	2,290.00	-294.43	87.14%
52090 - Feed & Yard Costs	0.00	0.00	0.00	0.0%	1,400.00	2,100.00	-700.00	66.67%
52100 - Judges								
52101 - Judges Comments AV	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
52102 - Judges Compensation	0.00	0.00	0.00	0.0%	1,250.59	1,000.00	250.59	125.06%
Total 52100 - Judges	0.00	0.00	0.00	0.0%	1,250.59	1,000.00	250.59	125.06%
52120 - Volunteers								
52122 - Meals	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
52125 - Parking Passes	0.00	0.00	0.00	0.0%	60.00	30.00	30.00	200.0%
Total 52120 - Volunteers	0.00	0.00	0.00	0.0%	60.00	30.00	30.00	200.0%
52140 - Trophies/Awards	0.00	0.00	0.00	0.0%	4,346.81	4,031.00	315.81	107.84%
52160 - Signs/Banners	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
52170 - Tags	0.00	0.00	0.00	0.0%	0.00	130.00	-130.00	0.0%
52180 - Other	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
Total 52080 - Show & Sale Costs - Live	0.00	0.00	0.00	0.0%	11,305.59	13,501.00	-2,195.41	83.74%
52500 - Carcass								
52520 - Show & Sale Costs - Carcass								
52521 - Auctioneer	0.00	0.00	0.00	0.0%	1,081.62	435.00	646.62	248.65%
52523 - Trophies/Awards	0.00	0.00	0.00	0.0%	533.45	585.00	-51.55	91.19%
52520 - Show & Sale Costs - Carcass - Oth	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
Total 52520 - Show & Sale Costs - Carcass	0.00	0.00	0.00	0.0%	1,615.07	1,020.00	595.07	158.34%
52530 - Processing Fee	0.00	0.00	0.00	0.0%	1,590.88	1,200.00	390.88	132.57%
Total 52500 - Carcass	0.00	0.00	0.00	0.0%	3,205.95	2,220.00	985.95	144.41%
52600 - Performance Bull Prog Expense								
52650 - Performance Bull Pasturing Fees	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
52655 - Performance Bull Prize Money	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
Total 52600 - Performance Bull Prog Expense	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
52700 - Jr Judging	0.00	1,000.00	-1,000.00	0.0%	460.54	1,230.00	-769.46	37.44%
Total 52000 - Gold Trophy Exp	3,119.87	3,800.00	-680.13	82.1%	36,378.86	39,301.00	-2,922.14	92.57%
53000 - Summer Conference Exp								
53020 - Conference Expense								
53021 - Food								
53022 - Main Banquet	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
53023 - Fun Auction Food	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
53024 - Coffee Breaks	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
53026 - Breakfast	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
53027 - Historic Social	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
Total 53021 - Food	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
53030 - Hotel Rooms	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
53035 - SC Fund Raiser	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
53037 - SC Event	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
53040 - Conference Packets	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
53050 - Reg Mailers/Postage	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
53060 - Speakers								
53061 - Fees	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
53062 - Gifts	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
Total 53060 - Speakers	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
53070 - Exhibit Booths	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
53080 - Audio Visuals	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
53090 - Transportation	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
Total 53020 - Conference Expense	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
53110 - Printing	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
53120 - Postage	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
53140 - Travel & Entertainment	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
Total 53000 - Summer Conference Exp	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
53500 - IBC Conference Costs								
53510 - Conference Expense								
53511 - Other Costs	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
53510 - Conference Expense - Other	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
Total 53510 - Conference Expense	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
53520 - Postage	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
53530 - Travel & Entertainment	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
Total 53500 - IBC Conference Costs	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
60000 - Communications								
60010 - Bison World								
60011 - Contract Services	1,200.00	1,200.00	0.00	100.0%	6,521.00	7,200.00	-679.00	90.57%
60012 - Postage	0.00	0.00	0.00	0.0%	945.67	888.00	57.67	106.49%
60013 - Printing	0.00	0.00	0.00	0.0%	1,267.50	1,425.00	-157.50	88.95%
60014 - Production Costs	0.00	0.00	0.00	0.0%	1,663.00	2,300.00	-637.00	72.3%
60015 - July Food Insert								
600152 - COGS July Food Insert	283.63	85.00	198.63	333.68%	330.90	85.00	245.90	389.29%
600154 - S&H July Food Insert	97.44	8.00	89.44	1,218.0%	161.44	8.00	153.44	2,018.0%
Total 60015 - July Food Insert	381.07	93.00	288.07	409.75%	492.34	93.00	399.34	529.4%
60016 - Membership Directory								
60017 - Member Dir Postage	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
60018 - Member Dir Production	0.00	0.00	0.00	0.0%	2,438.86	2,000.00	438.86	121.94%
60019 - Member Dir Printing	0.00	0.00	0.00	0.0%	1,267.50	1,425.00	-157.50	88.95%
Total 60016 - Membership Directory	0.00	0.00	0.00	0.0%	3,706.36	3,425.00	281.36	108.22%
Total 60010 - Bison World	1,581.07	1,293.00	288.07	122.28%	14,595.87	15,331.00	-735.13	95.21%
60050 - Website								
60051 - Hosting Fee	0.00				15.00	0.00	15.00	100.0%

National Bison Association
Profit & Loss Budget Performance
March 2014

	Mar 14	Budget	\$ Over Budget	% of Budget	Jan - Mar 14	YTD Budget	\$ Over Budget	% of Budget
60052 - Maintenance/Updates	14.95	100.00	-85.05	14.95%	14.95	1,116.00	-1,101.05	1.34%
60053 - Bison Online Training	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
60054 - Third Party Seller Expense	0.00	0.00	0.00	0.0%	61.25	0.00	61.25	100.0%
Total 60050 - Website	14.95	100.00	-85.05	14.95%	91.20	1,116.00	-1,024.80	8.17%
Total 60000 - Communications	1,596.02	1,393.00	203.02	114.57%	14,687.07	16,447.00	-1,759.93	89.3%
70000 - Promotions								
70010 - COGS-Novelties	104.73	200.00	-95.27	52.37%	1,655.16	420.00	1,235.16	394.09%
70030 - COGS-Promotional Items	396.93	200.00	196.93	198.47%	1,014.42	515.00	499.42	196.98%
70035 - COGS - Producers' Handbook	85.68	109.00	-23.32	78.61%	344.16	429.00	-84.84	80.22%
70036 - Comp Producers' Handbook	0.00	0.00	0.00	0.0%	0.00	160.00	-160.00	0.0%
70037 - S&H Producers' Handbook	111.07	150.00	-38.93	74.05%	259.22	540.00	-280.78	48.0%
70050 - Shipping & Handling - Promotion	116.11	290.00	-173.89	40.04%	384.26	640.00	-255.74	60.04%
70055 - Shipping & Handling - Novelties	42.50	75.00	-32.50	56.67%	246.37	150.00	96.37	164.25%
70060 - Printing & Production	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
Total 70000 - Promotions	857.02	1,024.00	-166.98	83.69%	3,903.59	2,854.00	1,049.59	136.78%
75000 - Check Off								
75005 - Contract Services	200.00	0.00	200.00	100.0%	620.00	0.00	620.00	100.0%
75006 - Advertising, Promo & Recruit	0.00	288.00	-288.00	0.0%	0.00	2,638.00	-2,638.00	0.0%
Total 75000 - Check Off	200.00	288.00	-88.00	69.44%	620.00	2,638.00	-2,018.00	23.5%
88000 - NABR Reg								
88001 - DNA Lab Work	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
88004 - Postage	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
88006 - COGS Ear Tag Set	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
88008 - Contract Services - NABR	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
Total 88000 - NABR Reg	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
99999 - Suspense Expense	0.00				503.42			
Total Expense	29,848.34	29,740.00	108.34	100.36%	177,356.58	184,252.00	-6,895.42	96.26%
Net Ordinary Income	-16,229.76	-18,669.00	2,439.24	86.93%	36,720.47	30,967.00	5,753.47	118.58%
Other Income/Expense								
Other Income								
40200 - Misc	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
99910 - Bad Debt Write Offs	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
Total Other Income	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%
Other Expense								
99900 - 5% Designated Reserves	690.93	554.00	136.93	124.72%	10,726.15	10,761.86	-35.71	99.67%
Total Other Expense	690.93	554.00	136.93	124.72%	10,726.15	10,761.86	-35.71	99.67%
Net Other Income	-690.93	-554.00	-136.93	124.72%	-10,726.15	-10,761.86	35.71	99.67%
Net Income	-16,920.69	-19,223.00	2,302.31	88.02%	25,994.32	20,205.14	5,789.18	128.65%