

National Bison Association
Profit & Loss Budget Performance
June 2014

| | | Jun 14 | Budget | \$ Over Budget | % of Budget | Jan - Jun 14 | YTD Budget | \$ Over Budget | % of Budget | Annual Budget |
|-----------------------------------|---|----------|-----------|----------------|-------------|--------------|------------|----------------|-------------|---------------|
| Ordinary Income/Expense | | | | | | | | | | |
| Income | | | | | | | | | | |
| 40000 - Membership | | | | | | | | | | |
| 40100 - Active | | | | | | | | | | |
| | 40101 - Renew | 6,200.00 | 6,400.00 | -200.00 | 96.88% | 45,600.00 | 39,800.00 | 5,800.00 | 114.57% | 108,928.00 |
| | 40102 - New | 1,600.00 | 1,800.00 | -200.00 | 88.89% | 13,900.00 | 14,950.00 | -1,050.00 | 92.98% | 24,550.00 |
| | Total 40100 - Active | 7,800.00 | 8,200.00 | -400.00 | 95.12% | 59,500.00 | 54,750.00 | 4,750.00 | 108.68% | 133,478.00 |
| 40105 - Multi-Year Membership | | | | | | | | | | |
| | 40106 - Renew | 400.00 | 400.00 | 0.00 | 100.0% | 7,250.00 | 6,250.00 | 1,000.00 | 116.0% | 10,250.00 |
| | 40107 - New | 400.00 | 0.00 | 400.00 | 100.0% | 2,400.00 | 1,600.00 | 800.00 | 150.0% | 4,200.00 |
| | Total 40105 - Multi-Year Membership | 800.00 | 400.00 | 400.00 | 200.0% | 9,650.00 | 7,850.00 | 1,800.00 | 122.93% | 14,450.00 |
| 40110 - Allied Industry | | | | | | | | | | |
| | 40111 - Renew | 750.00 | 500.00 | 250.00 | 150.0% | 1,750.00 | 1,500.00 | 250.00 | 116.67% | 4,683.00 |
| | 40112 - New | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 250.00 | -250.00 | 0.0% | 500.00 |
| | Total 40110 - Allied Industry | 750.00 | 500.00 | 250.00 | 150.0% | 1,750.00 | 1,750.00 | 0.00 | 100.0% | 5,183.00 |
| 40120 - Friend of the Buffalo | | | | | | | | | | |
| | 40121 - New | 100.00 | 100.00 | 0.00 | 100.0% | 942.50 | 555.00 | 387.50 | 169.82% | 1,255.00 |
| | 40122 - Renew | 350.00 | 400.00 | -50.00 | 87.5% | 1,550.00 | 1,400.00 | 150.00 | 110.71% | 3,065.00 |
| | Total 40120 - Friend of the Buffalo | 450.00 | 500.00 | -50.00 | 90.0% | 2,492.50 | 1,955.00 | 537.50 | 127.49% | 4,320.00 |
| 40130 - Subscription | | | | | | | | | | |
| | 40131 - Renew | 75.00 | 75.00 | 0.00 | 100.0% | 250.00 | 275.00 | -25.00 | 90.91% | 275.00 |
| | 40132 - New | 0.00 | 25.00 | -25.00 | 0.0% | 0.00 | 50.00 | -50.00 | 0.0% | 240.00 |
| | Total 40130 - Subscription | 75.00 | 100.00 | -25.00 | 75.0% | 250.00 | 325.00 | -75.00 | 76.92% | 515.00 |
| 40140 - Junior | | | | | | | | | | |
| | 40141 - Renew | 100.00 | 0.00 | 100.00 | 100.0% | 500.00 | 350.00 | 150.00 | 142.86% | 933.00 |
| | 40142 - New | 0.00 | 0.00 | 0.00 | 0.0% | 400.00 | 350.00 | 50.00 | 114.29% | 710.00 |
| | Total 40140 - Junior | 100.00 | 0.00 | 100.00 | 100.0% | 900.00 | 700.00 | 200.00 | 128.57% | 1,643.00 |
| 40145 - Student Group | | | | | | | | | | |
| | 40146 - Renew | 0.00 | 0.00 | 0.00 | 0.0% | -100.00 | -200.00 | 100.00 | 50.0% | -200.00 |
| | 40147 - New | 0.00 | 0.00 | 0.00 | 0.0% | 900.00 | 1,200.00 | -300.00 | 75.0% | 2,200.00 |
| | Total 40145 - Student Group | 0.00 | 0.00 | 0.00 | 0.0% | 800.00 | 1,000.00 | -200.00 | 80.0% | 2,000.00 |
| 40150 - Life Member | | | | | | | | | | |
| | 40170 - Foreign S&H | 0.00 | 0.00 | 0.00 | 0.0% | 180.00 | 181.00 | -1.00 | 99.45% | 456.00 |
| | Total 40000 - Membership | 9,975.00 | 9,700.00 | 275.00 | 102.84% | 75,522.50 | 69,511.00 | 6,011.50 | 108.65% | 164,995.00 |
| 40500 - Contributed support | | | | | | | | | | |
| | 40520 - Contributions & Sponsors | 0.00 | 0.00 | 0.00 | 0.0% | 50.00 | 0.00 | 50.00 | 100.0% | 155.00 |
| | 40525 - Unrestricted Grants | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| | 40540 - Interest Revenue | 48.02 | 45.00 | 3.02 | 106.71% | 266.50 | 272.00 | -5.50 | 97.98% | 542.00 |
| | 40560 - Miscellaneous Revenue | 138.78 | 0.00 | 138.78 | 100.0% | 138.78 | 0.00 | 138.78 | 100.0% | 0.00 |
| | 40580 - Special Projects | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| | Total 40500 - Contributed support | 186.80 | 45.00 | 141.80 | 415.11% | 455.28 | 272.00 | 183.28 | 167.38% | 697.00 |
| 40600 - Restricted Grants | | | | | | | | | | |
| | 40531 - RMA Grants | | | | | | | | | |
| | 40531-a - RMA - Billings | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| | 40531-b - RMA - St Paul | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| | Total 40531 - RMA Grants | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| | 40532 - FMPP Grant | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| | 40533 - SARE Grant | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| | Total 40600 - Restricted Grants | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| 40700 - Unrelated Business Income | | | | | | | | | | |
| | 40710 - Affinity Card | 0.00 | 99.00 | -99.00 | 0.0% | 239.69 | 374.00 | -134.31 | 64.09% | 467.00 |
| | 40720 - Nationwide Agribusiness Ins | 0.00 | 1,100.00 | -1,100.00 | 0.0% | 775.06 | 2,200.00 | -1,424.94 | 35.23% | 4,400.00 |
| | Total 40700 - Unrelated Business Income | 0.00 | 1,199.00 | -1,199.00 | 0.0% | 1,014.75 | 2,574.00 | -1,559.25 | 39.42% | 4,867.00 |
| 40900 - Fund Raiser Revenue | | | | | | | | | | |
| | 40905 - SC Fund Raiser Proceeds | 0.00 | 1,190.00 | -1,190.00 | 0.0% | 0.00 | 1,190.00 | -1,190.00 | 0.0% | 1,190.00 |
| | 40910 - SC Fun Auction Proceeds | 8,154.00 | 13,000.00 | -4,846.00 | 62.72% | 8,154.00 | 13,000.00 | -4,846.00 | 62.72% | 13,000.00 |
| | 40911 - WC Sale Items | 0.00 | 0.00 | 0.00 | 0.0% | 50.00 | 50.00 | 0.00 | 100.0% | 50.00 |
| | 40920 - WC Fun Auction NBA Proceeds | 0.00 | 0.00 | 0.00 | 0.0% | 14,325.75 | 14,326.00 | -0.25 | 100.0% | 14,326.00 |
| | 40930 - SC Raffle Proceeds | 0.00 | 9,000.00 | -9,000.00 | 0.0% | 0.00 | 9,000.00 | -9,000.00 | 0.0% | 9,000.00 |
| | 40940 - WC Raffle Proceeds | 0.00 | 0.00 | 0.00 | 0.0% | 3,970.00 | 3,970.00 | 0.00 | 100.0% | 3,970.00 |
| | 40950 - WC Fun Auct. NBF Proceeds | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| | 40955 - WC Fun Auct. Throlson Proceeds | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| | 40960 - WC Fund Raiser Event - NBF | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| | 40962 - WC Fund Raiser Proceeds | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| | 40965 - WC Fund Raiser Event - Throlson | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| | 40970 - Calcutta Revenue | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| | Total 40900 - Fund Raiser Revenue | 8,154.00 | 23,190.00 | -15,036.00 | 35.16% | 26,499.75 | 41,536.00 | -15,036.25 | 63.8% | 41,536.00 |
| 41000 - Winter Conference | | | | | | | | | | |
| | 41010 - Registration | | | | | | | | | |
| | 41011 - Full | 0.00 | 0.00 | 0.00 | 0.0% | 20,650.00 | 20,650.00 | 0.00 | 100.0% | 20,650.00 |
| | 41012 - Add'l | 0.00 | 0.00 | 0.00 | 0.0% | 20,250.00 | 20,250.00 | 0.00 | 100.0% | 20,250.00 |
| | 41015 - Non-Member | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| | 41016 - Banquet | 0.00 | 0.00 | 0.00 | 0.0% | 14,295.00 | 14,430.00 | -135.00 | 99.06% | 14,430.00 |
| | 41017 - New Member | 0.00 | 0.00 | 0.00 | 0.0% | 700.00 | 700.00 | 0.00 | 100.0% | 700.00 |
| | 41019 - Registration - Other | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| | Total 41010 - Registration | 0.00 | 0.00 | 0.00 | 0.0% | 55,895.00 | 56,030.00 | -135.00 | 99.76% | 56,030.00 |

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| 41020 - Exhibitors | 0.00 | 0.00 | 0.00 | 0.0% | 5,230.00 | 5,440.00 | -210.00 | 96.14% | 5,440.00 |
| 41030 - Sponsorships Current Yr | 0.00 | 0.00 | 0.00 | 0.0% | 12,488.97 | 12,489.00 | -0.03 | 100.0% | 12,489.00 |
| 41032 - Sponsorships Next Yr | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| 41035 - Advertising | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| Total 41000 - Winter Conference | 0.00 | 0.00 | 0.00 | 0.0% | 73,613.97 | 73,959.00 | -345.03 | 99.53% | 73,959.00 |
| 42000 - Gold Trophy | | | | | | | | | |
| 42001 - Live Sale | | | | | | | | | |
| 42010 - Entry Fees | 0.00 | 0.00 | 0.00 | 0.0% | 6,270.00 | 6,270.00 | 0.00 | 100.0% | 6,270.00 |
| 42015 - GTSS Sponsor | 0.00 | 0.00 | 0.00 | 0.0% | 140.00 | 140.00 | 0.00 | 100.0% | 140.00 |
| 42020 - Commission | | | | | | | | | |
| 42021 - 9% COMMISSION | 0.00 | 0.00 | 0.00 | 0.0% | 17,289.00 | 17,289.00 | 0.00 | 100.0% | 17,289.00 |
| 42022 - 1%CHECKOFF | 0.00 | 0.00 | 0.00 | 0.0% | 1,921.00 | 1,921.00 | 0.00 | 100.0% | 1,921.00 |
| 42023 - 5% Video Fee-Live | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| Total 42020 - Commission | 0.00 | 0.00 | 0.00 | 0.0% | 19,210.00 | 19,210.00 | 0.00 | 100.0% | 19,210.00 |
| 42040 - Live Sale Trphy Sprs Current Yr | 0.00 | 0.00 | 0.00 | 0.0% | 5,250.00 | 8,750.00 | -3,500.00 | 60.0% | 8,750.00 |
| 42045 - Live Sale Trphy Sprs Next Yr | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| Total 42001 - Live Sale | 0.00 | 0.00 | 0.00 | 0.0% | 30,870.00 | 34,370.00 | -3,500.00 | 89.82% | 34,370.00 |
| 42100 - Carcass Sale | | | | | | | | | |
| 42101 - Entry Fees | 0.00 | 0.00 | 0.00 | 0.0% | 2,175.00 | 2,755.00 | -580.00 | 78.95% | 2,755.00 |
| 42102 - Carcass Trphy Sprs Current Yr | 0.00 | 0.00 | 0.00 | 0.0% | 2,000.00 | 1,500.00 | 500.00 | 133.33% | 1,500.00 |
| 42103 - Carcass Trphy Sprs Next Yr | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| 42104 - Carcass Class Commissions 7% | 0.00 | 0.00 | 0.00 | 0.0% | 4,182.34 | 4,182.00 | 0.34 | 100.01% | 4,182.00 |
| 42105 - Carcass Class Checkoff 1% | 0.00 | 0.00 | 0.00 | 0.0% | 597.49 | 598.00 | -0.51 | 99.92% | 598.00 |
| 42106 - 5% Video Fee-Carcass | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| Total 42100 - Carcass Sale | 0.00 | 0.00 | 0.00 | 0.0% | 8,954.83 | 9,035.00 | -80.17 | 99.11% | 9,035.00 |
| 42400 - Advertising | 0.00 | 0.00 | 0.00 | 0.0% | 2,625.00 | 2,625.00 | 0.00 | 100.0% | 2,625.00 |
| 42600 - Show & Sale Insurance | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 1,800.00 |
| 42700 - Jr Judging | 0.00 | 0.00 | 0.00 | 0.0% | 1,100.00 | 1,000.00 | 100.00 | 110.0% | 1,000.00 |
| Total 42000 - Gold Trophy | 0.00 | 0.00 | 0.00 | 0.0% | 43,549.83 | 47,030.00 | -3,480.17 | 92.6% | 48,830.00 |
| 43000 - Summer Conference | | | | | | | | | |
| 43010 - Registration | | | | | | | | | |
| 43011 - Full Advanced | 625.00 | 2,000.00 | -1,375.00 | 31.25% | 23,100.00 | 23,000.00 | 100.00 | 100.44% | 23,000.00 |
| 43012 - SC New Mbr Reg | 250.00 | 250.00 | 0.00 | 100.0% | 1,125.00 | 625.00 | 500.00 | 180.0% | 625.00 |
| 43013 - Banquet | 100.00 | 250.00 | -150.00 | 40.0% | 200.00 | 250.00 | -50.00 | 80.0% | 250.00 |
| 43014 - Youth | 0.00 | 300.00 | -300.00 | 0.0% | 650.00 | 300.00 | 350.00 | 216.67% | 300.00 |
| 43015 - Day - Adult | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| 43050 - SC Fund Raiser | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| 43010 - Registration - Other | -1.00 | 0.00 | -1.00 | 0.0% | -1.00 | 0.00 | 1.00 | 0.0% | 0.00 |
| Total 43010 - Registration | 974.00 | 2,800.00 | -1,826.00 | 34.79% | 25,074.00 | 24,175.00 | 899.00 | 103.72% | 24,175.00 |
| 43020 - Sponsors | 2,150.00 | 3,000.00 | -850.00 | 71.67% | 3,900.00 | 4,000.00 | -100.00 | 97.5% | 4,000.00 |
| 43025 - In-Kind Contributions | 1,780.00 | 5,000.00 | -3,220.00 | 35.6% | 1,780.00 | 5,000.00 | -3,220.00 | 35.6% | 5,000.00 |
| 43030 - Exhibitors | 0.00 | 1,400.00 | -1,400.00 | 0.0% | 900.00 | 1,400.00 | -500.00 | 64.29% | 1,400.00 |
| 43000 - Summer Conference - Other | 75.00 | 0.00 | 75.00 | 0.0% | 75.00 | 0.00 | 75.00 | 0.0% | 0.00 |
| Total 43000 - Summer Conference | 4,979.00 | 12,200.00 | -7,221.00 | 40.81% | 31,729.00 | 34,575.00 | -2,846.00 | 91.77% | 34,575.00 |
| 43500 - IBC Conference | | | | | | | | | |
| 43520 - Contributions & Support | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| Total 43500 - IBC Conference | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| 44000 - Communication | | | | | | | | | |
| 44010 - Bison World | | | | | | | | | |
| 44011 - BW Advertising | 0.00 | 0.00 | 0.00 | 0.0% | 16,946.75 | 19,032.00 | -2,085.25 | 89.04% | 39,032.00 |
| 44012 - Sales | 0.00 | 0.00 | 0.00 | 0.0% | 110.00 | 60.00 | 50.00 | 183.33% | 115.00 |
| 44013 - Shipping - Bison World | 0.00 | 0.00 | 0.00 | 0.0% | 26.00 | 16.00 | 10.00 | 162.5% | 36.00 |
| 44015 - July Food Issue Insert | | | | | | | | | |
| 440152 - Ads | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| 440154 - Sales | 0.00 | 0.00 | 0.00 | 0.0% | 475.00 | 215.00 | 260.00 | 220.93% | 3,625.00 |
| 440155 - July Insert S&H | 31.96 | 0.00 | 31.96 | 100.0% | 77.21 | 25.00 | 52.21 | 308.84% | 600.00 |
| Total 44015 - July Food Issue Insert | 31.96 | 0.00 | 31.96 | 100.0% | 552.21 | 240.00 | 312.21 | 230.09% | 4,225.00 |
| 44016 - Member Directory Ads | 0.00 | 0.00 | 0.00 | 0.0% | 4,188.75 | 3,564.00 | 624.75 | 117.53% | 3,564.00 |
| Total 44010 - Bison World | 31.96 | 0.00 | 31.96 | 100.0% | 21,823.71 | 22,912.00 | -1,088.29 | 95.25% | 46,972.00 |
| 44050 - Website | | | | | | | | | |
| 44051 - Advertising | 400.00 | 580.00 | -180.00 | 68.97% | 2,940.00 | 3,240.00 | -300.00 | 90.74% | 9,620.00 |
| 44052 - www links | 0.00 | 0.00 | 0.00 | 0.0% | 950.00 | 950.00 | 0.00 | 100.0% | 1,650.00 |
| 44053 - Bison 101-201 | 0.00 | 0.00 | 0.00 | 0.0% | 299.50 | 180.00 | 119.50 | 166.39% | 720.00 |
| 44054 - Third Party Online Sellers | 0.00 | 0.00 | 0.00 | 0.0% | 160.00 | 203.00 | -43.00 | 78.82% | 427.00 |
| Total 44050 - Website | 400.00 | 580.00 | -180.00 | 68.97% | 4,349.50 | 4,573.00 | -223.50 | 95.11% | 12,417.00 |
| Total 44000 - Communication | 431.96 | 580.00 | -148.04 | 74.48% | 26,173.21 | 27,485.00 | -1,311.79 | 95.23% | 59,389.00 |
| 46000 - Promotion | | | | | | | | | |
| 46003 - Producers' Handbook | 845.00 | 570.00 | 275.00 | 148.25% | 3,915.00 | 3,440.00 | 475.00 | 113.81% | 7,775.00 |
| 46004 - Merchandise Sales (Novelties) | 1,259.95 | 205.00 | 1,054.95 | 614.61% | 4,507.10 | 3,687.00 | 820.10 | 122.24% | 4,809.00 |
| 46005 - Promotional Materials | 4,201.05 | 650.00 | 3,551.05 | 646.32% | 7,709.20 | 4,636.00 | 3,073.20 | 166.29% | 8,596.00 |
| 46006 - S&H Producers' Handbook | 186.16 | 74.00 | 112.16 | 251.57% | 954.86 | 674.00 | 280.86 | 141.67% | 1,655.00 |
| 46007 - Shipping & Handling- Promotion | 347.12 | 254.00 | 93.12 | 136.66% | 1,113.89 | 1,010.00 | 103.89 | 110.29% | 1,962.00 |
| 46008 - Shipping & Handling - Novelties | 28.40 | 24.00 | 4.40 | 118.33% | 201.40 | 323.00 | -121.60 | 62.35% | 699.00 |
| 46012 - Mbr Plaques/Gate Signs | 70.00 | 100.00 | -30.00 | 70.0% | 359.90 | 550.00 | -190.10 | 65.44% | 1,066.00 |
| Total 46000 - Promotion | 6,937.68 | 1,877.00 | 5,060.68 | 369.62% | 18,761.35 | 14,320.00 | 4,441.35 | 131.02% | 26,562.00 |
| 47000 - Check Off Program Revenue | | | | | | | | | |

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| 47004 - Check-off Contributions | 253.50 | 1,900.00 | -1,646.50 | 13.34% | 9,419.00 | 13,419.00 | -4,000.00 | 70.19% | 23,413.00 |
| 47005 - Check-off Reserve 50% | 253.50 | 1,900.00 | -1,646.50 | 13.34% | 9,419.00 | 13,419.00 | -4,000.00 | 70.19% | 23,413.00 |
| Total 47000 - Check Off Program Revenue | 507.00 | 3,800.00 | -3,293.00 | 13.34% | 18,838.00 | 26,838.00 | -8,000.00 | 70.19% | 46,826.00 |
| 49000 - NABR | | | | | | | | | |
| 49001 - Ear Tag Set | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| 49002 - Registration Fees | 0.00 | 0.00 | 0.00 | 0.0% | 75.00 | 75.00 | 0.00 | 100.0% | 75.00 |
| 49004 - New DNA Profile | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| 49005 - DNA Retest/Update | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| 49006 - Shipping - NABR | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 6.00 | -6.00 | 0.0% | 6.00 |
| Total 49000 - NABR | 0.00 | 0.00 | 0.00 | 0.0% | 75.00 | 81.00 | -6.00 | 92.59% | 81.00 |
| 49999 - Misc Income | 80.00 | 0.00 | 80.00 | 100.0% | 80.00 | 0.00 | 80.00 | 100.0% | 0.00 |
| Total Income | 31,251.44 | 52,591.00 | -21,339.56 | 59.42% | 316,312.64 | 338,181.00 | -21,868.36 | 93.53% | 502,317.00 |
| Gross Profit | 31,251.44 | 52,591.00 | -21,339.56 | 59.42% | 316,312.64 | 338,181.00 | -21,868.36 | 93.53% | 502,317.00 |
| Expense | | | | | | | | | |
| 50000 - Membership Expense | | | | | | | | | |
| 50120 - Recruitment | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 172.00 |
| 50130 - Plaques/Awards | 0.00 | 0.00 | 0.00 | 0.0% | 139.05 | 139.00 | 0.05 | 100.04% | 339.00 |
| 50150 - Complimentary Membership | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| 50170 - Membership Production | 0.00 | 0.00 | 0.00 | 0.0% | 33.45 | 0.00 | 33.45 | 100.0% | 0.00 |
| 50172 - Membership Printing | 0.00 | 26.00 | -26.00 | 0.0% | 0.00 | 26.00 | -26.00 | 0.0% | 950.00 |
| 50174 - Membership S&H | 112.90 | 174.00 | -61.10 | 64.89% | 609.91 | 773.00 | -163.09 | 78.9% | 1,463.00 |
| Total 50000 - Membership Expense | 112.90 | 200.00 | -87.10 | 56.45% | 782.41 | 938.00 | -155.59 | 83.41% | 2,924.00 |
| 50500 - Administration | | | | | | | | | |
| 50501 - Payroll Expenses | | | | | | | | | |
| 50502 - Salaried Payroll | 11,458.00 | 11,458.00 | 0.00 | 100.0% | 68,528.75 | 69,030.00 | -501.25 | 99.27% | 137,778.00 |
| 50503 - Hourly Payroll | 2,273.44 | 2,269.00 | 4.44 | 100.2% | 15,673.96 | 15,596.00 | 77.96 | 100.5% | 29,210.00 |
| 50504 - Payroll Tax Expense | 957.12 | 1,107.00 | -149.88 | 86.46% | 6,500.33 | 6,871.00 | -370.67 | 94.61% | 13,513.00 |
| 50505 - Health Insurance | 2,402.27 | 3,018.00 | -615.73 | 79.6% | 18,223.91 | 18,010.00 | 213.91 | 101.19% | 36,118.00 |
| 50506 - Retirement | 343.74 | 344.00 | -0.26 | 99.92% | 1,957.69 | 2,064.00 | -106.31 | 94.85% | 4,128.00 |
| Total 50501 - Payroll Expenses | 17,434.57 | 18,196.00 | -761.43 | 95.82% | 110,884.64 | 111,571.00 | -686.36 | 99.39% | 220,747.00 |
| 50510 - Advertising & Promotion | 0.00 | 540.00 | -540.00 | 0.0% | 0.00 | 540.00 | -540.00 | 0.0% | 540.00 |
| 50511 - Bad Debt | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| 50512 - Bank/Credit Card Fees | | | | | | | | | |
| 505121 - QB CC Fees | 63.65 | 375.00 | -311.35 | 16.97% | 3,689.51 | 2,780.00 | 909.51 | 132.72% | 4,455.00 |
| 505122 - Discover CC Fees | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| 505123 - Amazon/Pay Pal Fees | 89.70 | 80.00 | 9.70 | 112.13% | 519.77 | 471.00 | 48.77 | 110.36% | 1,016.00 |
| 505124 - AmEx CC Fees | 87.27 | 2.00 | 85.27 | 4,363.5% | 394.99 | 271.00 | 123.99 | 145.75% | 369.00 |
| 505126 - Wells Fargo Bank Fees | 5.00 | 5.00 | 0.00 | 100.0% | 36.18 | 103.00 | -66.82 | 35.13% | 113.00 |
| 505127 - PSCU Bank Fees | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| 505128 - FirstData CC Fees | 700.25 | 580.00 | 120.25 | 120.73% | 3,032.19 | 2,951.00 | 81.19 | 102.75% | 4,341.00 |
| Total 50512 - Bank/Credit Card Fees | 945.67 | 1,042.00 | -96.33 | 90.77% | 7,672.64 | 6,576.00 | 1,096.64 | 116.68% | 10,294.00 |
| 50513 - Computer Support | 300.00 | 290.00 | 10.00 | 103.45% | 1,940.79 | 1,490.00 | 450.79 | 130.25% | 3,290.00 |
| 50514 - Contract Services | 5.00 | 10.00 | -5.00 | 50.0% | 166.28 | 327.00 | -160.72 | 50.85% | 656.00 |
| 50515 - Contributions to Charity/Funds | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| 50516 - Depreciation | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| 50517 - Dues & Subscriptions | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 100.00 |
| 50518 - Equipment Lease | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| 50519 - Finance Charge CC | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| 50520 - Government Relations | 0.00 | 1,000.00 | -1,000.00 | 0.0% | 6.70 | 1,046.00 | -1,039.30 | 0.64% | 4,889.00 |
| 50521 - Insurance | 43.51 | 38.00 | 5.51 | 114.5% | 1,545.69 | 1,529.00 | 16.69 | 101.09% | 1,757.00 |
| 50522 - Legal & Accounting | 3,600.72 | 917.00 | 2,683.72 | 392.66% | 7,231.23 | 8,168.00 | -936.77 | 88.53% | 13,047.00 |
| 50523 - Misc. Expense | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 4.00 | -4.00 | 0.0% | 128.00 |
| 50524 - Office Supplies | 76.92 | 116.00 | -39.08 | 66.31% | 1,666.17 | 1,147.00 | 519.17 | 145.26% | 1,983.00 |
| 50525 - Online Services | 32.45 | 91.00 | -58.55 | 35.66% | 647.19 | 2,223.00 | -1,575.81 | 29.11% | 2,623.00 |
| 50526 - Postage | 46.50 | 60.00 | -13.50 | 77.5% | 691.15 | 744.00 | -52.85 | 92.9% | 1,475.00 |
| 50527 - Printing | 0.00 | 0.00 | 0.00 | 0.0% | 50.70 | 66.00 | -15.30 | 76.82% | 168.00 |
| 50528 - Rent | 715.24 | 695.00 | 20.24 | 102.91% | 4,291.44 | 4,210.00 | 81.44 | 101.93% | 8,440.00 |
| 50529 - Repairs & Maintenance | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| 50530 - Software Support | 0.00 | 0.00 | 0.00 | 0.0% | 649.91 | 0.00 | 649.91 | 100.0% | 0.00 |
| 50531 - Strategic Planning | 0.00 | 0.00 | 0.00 | 0.0% | 2,858.37 | 1,500.00 | 1,358.37 | 190.56% | 1,500.00 |
| 50532 - Taxes & Licenses | 0.00 | 0.00 | 0.00 | 0.0% | 16.00 | 118.00 | -102.00 | 13.56% | 118.00 |
| 50533 - Telephone | 189.81 | 127.00 | 62.81 | 149.46% | 1,126.15 | 891.00 | 235.15 | 126.39% | 1,987.00 |
| 50534 - Travel & Entertainment | 27.00 | 10.00 | 17.00 | 270.0% | 1,908.81 | 2,478.00 | -569.19 | 77.03% | 7,878.00 |
| 50535 - USHA Membership | 0.00 | 0.00 | 0.00 | 0.0% | 150.00 | 750.00 | -600.00 | 20.0% | 750.00 |
| Total 50500 - Administration | 23,417.59 | 23,132.00 | 285.59 | 101.24% | 143,503.86 | 145,378.00 | -1,874.14 | 98.71% | 282,170.00 |
| 50900 - Fund Raiser Costs | | | | | | | | | |
| 50901 - SC Fund Raiser Costs | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| 50902 - WC Fund Raiser Costs | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| 50903 - SC Fund Raiser Raffle Costs | 0.00 | 1,500.00 | -1,500.00 | 0.0% | 0.00 | 1,500.00 | -1,500.00 | 0.0% | 1,500.00 |
| 50904 - WC Fund Raiser Raffle Costs | 0.00 | 0.00 | 0.00 | 0.0% | 1,200.00 | 1,200.00 | 0.00 | 100.0% | 1,200.00 |
| 50906 - WC Throlson Share Fund Raiser | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| 50907 - NBF Share of Fund Raiser | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| 50970 - Calcutta Costs | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| Total 50900 - Fund Raiser Costs | 0.00 | 1,500.00 | -1,500.00 | 0.0% | 1,200.00 | 2,700.00 | -1,500.00 | 44.44% | 2,700.00 |
| 51000 - Winter Conf Exp | | | | | | | | | |
| 51010 - Ad/Promotion | 0.00 | 0.00 | 0.00 | 0.0% | 323.45 | 189.00 | 134.45 | 171.14% | 189.00 |
| 51020 - Conference expense | | | | | | | | | |
| 51021 - Food | | | | | | | | | |
| 51022 - Main Banquet | 0.00 | 0.00 | 0.00 | 0.0% | 11,235.82 | 11,236.00 | -0.18 | 100.0% | 11,236.00 |
| 51024 - Luncheon | 0.00 | 0.00 | 0.00 | 0.0% | 9,859.90 | 9,860.00 | -0.10 | 100.0% | 9,860.00 |
| 51025 - Breaks | 0.00 | 0.00 | 0.00 | 0.0% | 730.25 | 730.00 | 0.25 | 100.03% | 730.00 |

National Bison Association
Profit & Loss Budget Performance
June 2014

| | Jun 14 | Budget | \$ Over Budget | % of Budget | Jan - Jun 14 | YTD Budget | \$ Over Budget | % of Budget | Annual Budget |
|--|------------------|------------------|------------------|----------------|------------------|------------------|------------------|----------------|------------------|
| 51028 - Fun Auction Dinner | 0.00 | 0.00 | 0.00 | 0.0% | 10,515.23 | 10,515.00 | 0.23 | 100.0% | 10,515.00 |
| 51029 - Other | 0.00 | 0.00 | 0.00 | 0.0% | 1,190.49 | 1,013.00 | 177.49 | 117.52% | 1,013.00 |
| Total 51021 - Food | 0.00 | 0.00 | 0.00 | 0.0% | 33,531.69 | 33,354.00 | 177.69 | 100.53% | 33,354.00 |
| 51030 - Speakers | | | | | | | | | |
| 51031 - Fees | 0.00 | 0.00 | 0.00 | 0.0% | 3,500.00 | 3,500.00 | 0.00 | 100.0% | 3,500.00 |
| 51032 - Audio Visuals | 0.00 | 0.00 | 0.00 | 0.0% | 1,661.24 | 1,732.00 | -70.76 | 95.92% | 1,732.00 |
| 51034 - Travel | 0.00 | 0.00 | 0.00 | 0.0% | 760.95 | 761.00 | -0.05 | 99.99% | 761.00 |
| Total 51030 - Speakers | 0.00 | 0.00 | 0.00 | 0.0% | 5,922.19 | 5,993.00 | -70.81 | 98.82% | 5,993.00 |
| 51040 - Hotel Rooms | 0.00 | 0.00 | 0.00 | 0.0% | 1,364.39 | 1,364.00 | 0.39 | 100.03% | 1,364.00 |
| 51050 - Conference Packets | 0.00 | 0.00 | 0.00 | 0.0% | 2,915.62 | 2,916.00 | -0.38 | 99.99% | 2,916.00 |
| 51060 - Reg Mailers/Postage | 0.00 | 0.00 | 0.00 | 0.0% | 138.78 | 0.00 | 138.78 | 100.0% | 0.00 |
| 51070 - Booths | 0.00 | 0.00 | 0.00 | 0.0% | 108.00 | 108.00 | 0.00 | 100.0% | 108.00 |
| 51080 - Signs/Banners | 0.00 | 0.00 | 0.00 | 0.0% | 561.77 | 562.00 | -0.23 | 99.96% | 562.00 |
| 51090 - Trophies and Awards | 0.00 | 0.00 | 0.00 | 0.0% | 793.65 | 794.00 | -0.35 | 99.96% | 794.00 |
| 51100 - Audio Visuals - Board & Commit. | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| Total 51020 - Conference expense | 0.00 | 0.00 | 0.00 | 0.0% | 45,336.09 | 45,091.00 | 245.09 | 100.54% | 45,091.00 |
| 51110 - Postage | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| 51120 - Printing | 0.00 | 0.00 | 0.00 | 0.0% | 337.60 | 338.00 | -0.40 | 99.88% | 338.00 |
| 51140 - Travel & Entertainment | 0.00 | 0.00 | 0.00 | 0.0% | 500.00 | 500.00 | 0.00 | 100.0% | 500.00 |
| 51150 - Complimentary Reg./Ticket | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| 51160 - COGS American Buffalo, Icon | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| Total 51000 - Winter Conf Exp | 0.00 | 0.00 | 0.00 | 0.0% | 46,497.14 | 46,118.00 | 379.14 | 100.82% | 46,118.00 |
| 52000 - Gold Trophy Exp | | | | | | | | | |
| 52010 - Advertise & Promotion | 0.00 | 0.00 | 0.00 | 0.0% | 633.97 | 500.00 | 133.97 | 126.79% | 500.00 |
| 52020 - Catalog | 0.00 | 0.00 | 0.00 | 0.0% | 2,362.32 | 2,362.00 | 0.32 | 100.01% | 2,362.00 |
| 52030 - Equipment | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| 52040 - Insurance | 0.00 | 0.00 | 0.00 | 0.0% | 3,818.73 | 0.00 | 3,818.73 | 100.0% | 0.00 |
| 52050 - Postage | 0.00 | 0.00 | 0.00 | 0.0% | 40.41 | 0.00 | 40.41 | 100.0% | 0.00 |
| 52060 - Video | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 500.00 | -500.00 | 0.0% | 500.00 |
| 52070 - NWSS Commission | 0.00 | 0.00 | 0.00 | 0.0% | 14,790.62 | 10,192.00 | 4,598.62 | 145.12% | 10,192.00 |
| 52080 - Show & Sale Costs - Live | | | | | | | | | |
| 52081 - Auctioneer | 0.00 | 0.00 | 0.00 | 0.0% | 2,252.62 | 2,253.00 | -0.38 | 99.98% | 2,253.00 |
| 52082 - Buffaleros | | | | | | | | | |
| 52083 - Wage | 0.00 | 0.00 | 0.00 | 0.0% | 812.50 | 813.00 | -0.50 | 99.94% | 813.00 |
| 52084 - Radios | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| 52085 - Meals | 0.00 | 0.00 | 0.00 | 0.0% | 1,183.07 | 1,132.00 | 51.07 | 104.51% | 1,132.00 |
| 52082 - Buffaleros - Other | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| Total 52082 - Buffaleros | 0.00 | 0.00 | 0.00 | 0.0% | 1,995.57 | 1,945.00 | 50.57 | 102.6% | 1,945.00 |
| 52090 - Feed & Yard Costs | 0.00 | 0.00 | 0.00 | 0.0% | 1,400.00 | 1,400.00 | 0.00 | 100.0% | 1,400.00 |
| 52100 - Judges | | | | | | | | | |
| 52101 - Judges Comments AV | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| 52102 - Judges Compensation | 0.00 | 0.00 | 0.00 | 0.0% | 1,250.59 | 1,251.00 | -0.41 | 99.97% | 1,251.00 |
| Total 52100 - Judges | 0.00 | 0.00 | 0.00 | 0.0% | 1,250.59 | 1,251.00 | -0.41 | 99.97% | 1,251.00 |
| 52120 - Volunteers | | | | | | | | | |
| 52122 - Meals | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| 52125 - Parking Passes | 0.00 | 0.00 | 0.00 | 0.0% | 60.00 | 120.00 | -60.00 | 50.0% | 120.00 |
| Total 52120 - Volunteers | 0.00 | 0.00 | 0.00 | 0.0% | 60.00 | 120.00 | -60.00 | 50.0% | 120.00 |
| 52140 - Trophies/Awards | 0.00 | 0.00 | 0.00 | 0.0% | 4,403.87 | 4,324.00 | 79.87 | 101.85% | 4,324.00 |
| 52160 - Signs/Banners | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| 52170 - Tags | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| 52180 - Other | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| Total 52080 - Show & Sale Costs - Live | 0.00 | 0.00 | 0.00 | 0.0% | 11,362.65 | 11,293.00 | 69.65 | 100.62% | 11,293.00 |
| 52500 - Carcass | | | | | | | | | |
| 52520 - Show & Sale Costs - Carcass | | | | | | | | | |
| 52521 - Auctioneer | 0.00 | 0.00 | 0.00 | 0.0% | 1,081.62 | 1,082.00 | -0.38 | 99.97% | 1,082.00 |
| 52523 - Trophies/Awards | 0.00 | 0.00 | 0.00 | 0.0% | 533.45 | 533.00 | 0.45 | 100.08% | 533.00 |
| 52520 - Show & Sale Costs - Carcass - Other | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| Total 52520 - Show & Sale Costs - Carcass | 0.00 | 0.00 | 0.00 | 0.0% | 1,615.07 | 1,615.00 | 0.07 | 100.0% | 1,615.00 |
| 52530 - Processing Fee | 0.00 | 0.00 | 0.00 | 0.0% | 1,590.88 | 1,591.00 | -0.12 | 99.99% | 1,591.00 |
| Total 52500 - Carcass | 0.00 | 0.00 | 0.00 | 0.0% | 3,205.95 | 3,206.00 | -0.05 | 100.0% | 3,206.00 |
| 52600 - Performance Bull Prog Expense | | | | | | | | | |
| 52650 - Performance Bull Pasturing Fees | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| 52655 - Performance Bull Prize Money | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| Total 52600 - Performance Bull Prog Expense | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| 52700 - Jr Judging | 0.00 | 0.00 | 0.00 | 0.0% | 460.54 | 460.00 | 0.54 | 100.12% | 460.00 |
| Total 52000 - Gold Trophy Exp | 0.00 | 0.00 | 0.00 | 0.0% | 36,675.19 | 28,513.00 | 8,162.19 | 128.63% | 28,513.00 |
| 53000 - Summer Conference Exp | | | | | | | | | |
| 53020 - Conference Expense | | | | | | | | | |
| 53021 - Food | | | | | | | | | |
| 53022 - Main Banquet | 0.00 | 5,000.00 | -5,000.00 | 0.0% | 0.00 | 5,000.00 | -5,000.00 | 0.0% | 5,000.00 |
| 53023 - Fun Auction Food | 9,155.53 | 0.00 | 9,155.53 | 100.0% | 9,155.53 | 0.00 | 9,155.53 | 100.0% | 0.00 |
| 53024 - Coffee Breaks | 1,869.76 | 3,000.00 | -1,130.24 | 62.33% | 1,869.76 | 3,000.00 | -1,130.24 | 62.33% | 3,000.00 |
| 53026 - Breakfast | 15,295.73 | 2,000.00 | 13,295.73 | 764.79% | 15,295.73 | 2,000.00 | 13,295.73 | 764.79% | 2,000.00 |
| 53027 - Historic Social | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| 53021 - Food - Other | 5,192.99 | | | | 5,192.99 | | | | |
| Total 53021 - Food | 31,514.01 | 10,000.00 | 21,514.01 | 315.14% | 31,514.01 | 10,000.00 | 21,514.01 | 315.14% | 10,000.00 |
| 53030 - Hotel Rooms | 3,982.00 | 3,500.00 | 482.00 | 113.77% | 4,121.00 | 3,500.00 | 621.00 | 117.74% | 3,500.00 |

National Bison Association
Profit & Loss Budget Performance
June 2014

| | Jun 14 | Budget | \$ Over Budget | % of Budget | Jan - Jun 14 | YTD Budget | \$ Over Budget | % of Budget | Annual Budget |
|--|-------------------|------------------|-------------------|------------------|-------------------|-------------------|-------------------|----------------|-------------------|
| 53035 - SC Fund Raiser | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| 53037 - SC Event | 2,542.16 | 0.00 | 2,542.16 | 100.0% | 2,711.92 | 0.00 | 2,711.92 | 100.0% | 0.00 |
| 53040 - Conference Packets | 687.44 | 900.00 | -212.56 | 76.38% | 733.77 | 900.00 | -166.23 | 81.53% | 900.00 |
| 53050 - Reg Mailers/Postage | 51.50 | 0.00 | 51.50 | 100.0% | 51.50 | 0.00 | 51.50 | 100.0% | 0.00 |
| 53060 - Speakers | | | | | | | | | |
| 53061 - Fees | 363.00 | 1,000.00 | -637.00 | 36.3% | 363.00 | 1,000.00 | -637.00 | 36.3% | 1,000.00 |
| 53062 - Gifts | 112.50 | 100.00 | 12.50 | 112.5% | 112.50 | 100.00 | 12.50 | 112.5% | 100.00 |
| 53060 - Speakers - Other | 115.78 | | | | 115.78 | | | | |
| Total 53060 - Speakers | 591.28 | 1,100.00 | -508.72 | 53.75% | 591.28 | 1,100.00 | -508.72 | 53.75% | 1,100.00 |
| 53070 - Exhibit Booths | 0.00 | 500.00 | -500.00 | 0.0% | 0.00 | 500.00 | -500.00 | 0.0% | 500.00 |
| 53080 - Audio Visuals | 1,516.46 | 0.00 | 1,516.46 | 100.0% | 1,516.46 | 0.00 | 1,516.46 | 100.0% | 0.00 |
| 53090 - Transportation | 0.00 | 5,500.00 | -5,500.00 | 0.0% | 3,920.00 | 5,500.00 | -1,580.00 | 71.27% | 5,500.00 |
| 53020 - Conference Expense - Other | 0.00 | | | | 200.00 | | | | |
| Total 53020 - Conference Expense | 40,884.85 | 21,500.00 | 19,384.85 | 190.16% | 45,359.94 | 21,500.00 | 23,859.94 | 210.98% | 21,500.00 |
| 53110 - Printing | 0.00 | 604.00 | -604.00 | 0.0% | 0.00 | 604.00 | -604.00 | 0.0% | 604.00 |
| 53120 - Postage | 120.50 | 0.00 | 120.50 | 100.0% | 120.50 | 0.00 | 120.50 | 100.0% | 0.00 |
| 53140 - Travel & Entertainment | 770.78 | 1,600.00 | -829.22 | 48.17% | 1,787.62 | 1,600.00 | 187.62 | 111.73% | 1,600.00 |
| 53000 - Summer Conference Exp - Other | 0.00 | | | | 0.00 | | | | |
| Total 53000 - Summer Conference Exp | 41,776.13 | 23,704.00 | 18,072.13 | 176.24% | 47,268.06 | 23,704.00 | 23,564.06 | 199.41% | 23,704.00 |
| 53500 - IBC Conference Costs | | | | | | | | | |
| 53510 - Conference Expense | | | | | | | | | |
| 53511 - Other Costs | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| 53510 - Conference Expense - Other | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| Total 53510 - Conference Expense | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| 53520 - Postage | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| 53530 - Travel & Entertainment | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| Total 53500 - IBC Conference Costs | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| 60000 - Communications | | | | | | | | | |
| 60010 - Bison World | | | | | | | | | |
| 60011 - Contract Services | 1,200.00 | 1,200.00 | 0.00 | 100.0% | 10,241.00 | 10,071.00 | 170.00 | 101.69% | 15,371.00 |
| 60012 - Postage | 0.00 | 0.00 | 0.00 | 0.0% | 1,752.75 | 1,546.00 | 206.75 | 113.37% | 2,731.00 |
| 60013 - Printing | 0.00 | 0.00 | 0.00 | 0.0% | 3,317.50 | 3,429.00 | -111.50 | 96.75% | 7,335.00 |
| 60014 - Production Costs | 0.00 | 0.00 | 0.00 | 0.0% | 4,216.00 | 4,303.00 | -87.00 | 97.98% | 7,890.00 |
| 60015 - July Food Insert | | | | | | | | | |
| 600152 - COGS July Food Insert | 0.00 | 0.00 | 0.00 | 0.0% | 349.08 | 107.00 | 242.08 | 326.24% | 1,805.00 |
| 600154 - S&H July Food Insert | 0.00 | 0.00 | 0.00 | 0.0% | 170.06 | 110.00 | 60.06 | 154.6% | 766.00 |
| Total 60015 - July Food Insert | 0.00 | 0.00 | 0.00 | 0.0% | 519.14 | 217.00 | 302.14 | 239.24% | 2,571.00 |
| 60016 - Membership Directory | | | | | | | | | |
| 60017 - Member Dir Postage | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| 60018 - Member Dir Production | 0.00 | 0.00 | 0.00 | 0.0% | 2,438.86 | 2,439.00 | -0.14 | 99.99% | 2,439.00 |
| 60019 - Member Dir Printing | 0.00 | 0.00 | 0.00 | 0.0% | 1,267.50 | 1,268.00 | -0.50 | 99.96% | 1,268.00 |
| Total 60016 - Membership Directory | 0.00 | 0.00 | 0.00 | 0.0% | 3,706.36 | 3,707.00 | -0.64 | 99.98% | 3,707.00 |
| Total 60010 - Bison World | 1,200.00 | 1,200.00 | 0.00 | 100.0% | 23,752.75 | 23,273.00 | 479.75 | 102.06% | 39,605.00 |
| 60050 - Website | | | | | | | | | |
| 60051 - Hosting Fee | 0.00 | 45.00 | -45.00 | 0.0% | 15.00 | 60.00 | -45.00 | 25.0% | 144.00 |
| 60052 - Maintenance/Updates | 540.00 | 0.00 | 540.00 | 100.0% | 749.94 | 1,079.00 | -329.06 | 69.5% | 2,290.00 |
| 60053 - Bison Online Training | 0.00 | 7.00 | -7.00 | 0.0% | 0.00 | 15.00 | -15.00 | 0.0% | 15.00 |
| 60054 - Third Party Seller Expense | 0.00 | 0.00 | 0.00 | 0.0% | 61.25 | 61.00 | 0.25 | 100.41% | 210.00 |
| Total 60050 - Website | 540.00 | 52.00 | 488.00 | 1,038.46% | 826.19 | 1,215.00 | -388.81 | 68.0% | 2,659.00 |
| Total 60000 - Communications | 1,740.00 | 1,252.00 | 488.00 | 138.98% | 24,578.94 | 24,488.00 | 90.94 | 100.37% | 42,264.00 |
| 70000 - Promotions | | | | | | | | | |
| 70010 - COGS-Novelties | 769.52 | 68.00 | 701.52 | 1,131.65% | 2,684.83 | 2,269.00 | 415.83 | 118.33% | 2,950.00 |
| 70030 - COGS-Promotional Items | 1,419.73 | 338.00 | 1,081.73 | 420.04% | 2,905.48 | 7,124.00 | -4,218.52 | 40.78% | 8,334.00 |
| 70035 - COGS - Producers' Handbook | 56.84 | 88.00 | -31.16 | 64.59% | 429.74 | 711.00 | -281.26 | 60.44% | 1,397.00 |
| 70036 - Comp Producers' Handbook | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| 70037 - S&H Producers' Handbook | 70.70 | 142.00 | -71.30 | 49.79% | 556.64 | 746.00 | -189.36 | 74.62% | 1,835.00 |
| 70050 - Shipping & Handling - Promotion | 895.73 | 320.00 | 575.73 | 279.92% | 1,656.83 | 1,155.00 | 501.83 | 143.45% | 2,341.00 |
| 70055 - Shipping & Handling - Novelties | 0.00 | 0.00 | 0.00 | 0.0% | 485.37 | 356.00 | 129.37 | 136.34% | 600.00 |
| 70060 - Printing & Production | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| Total 70000 - Promotions | 3,212.52 | 956.00 | 2,256.52 | 336.04% | 8,718.89 | 12,361.00 | -3,642.11 | 70.54% | 17,457.00 |
| 75000 - Check Off | | | | | | | | | |
| 75005 - Contract Services | 100.00 | 0.00 | 100.00 | 100.0% | 1,403.57 | 320.00 | 1,083.57 | 438.62% | 320.00 |
| 75006 - Advertising, Promo & Recruit | 0.00 | 3,000.00 | -3,000.00 | 0.0% | 575.71 | 9,288.00 | -8,712.29 | 6.2% | 21,088.00 |
| Total 75000 - Check Off | 100.00 | 3,000.00 | -2,900.00 | 3.33% | 1,979.28 | 9,608.00 | -7,628.72 | 20.6% | 21,408.00 |
| 88000 - NABR Reg | | | | | | | | | |
| 88001 - DNA Lab Work | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| 88004 - Postage | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| 88006 - COGS Ear Tag Set | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| 88008 - Contract Services - NABR | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| Total 88000 - NABR Reg | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 |
| 99999 - Suspense Expense | 918.48 | 0.00 | 918.48 | 100.0% | 1,421.90 | 0.00 | 1,421.90 | 100.0% | 0.00 |
| Total Expense | 71,277.62 | 53,744.00 | 17,533.62 | 132.62% | 312,625.67 | 293,808.00 | 18,817.67 | 106.41% | 467,258.00 |
| Net Ordinary Income | -40,026.18 | -1,153.00 | -38,873.18 | 3,471.48% | 3,686.97 | 44,373.00 | -40,686.03 | 8.31% | 35,059.00 |
| Other Income/Expense | | | | | | | | | |
| Other Income | | | | | | | | | |

