

National Bison Association
Profit & Loss Budget Performance
September 2014

		Sep 14	Budget	\$ Over Budget	% of Budget	Jan - Sep 14	YTD Budget	\$ Over Budget	% of Budget	Annual Budget
Ordinary Income/Expense										
Income										
40000 - Membership										
40100 - Active										
	40101 - Renew	5,400.00	5,600.00	-200.00	96.43%	64,000.00	59,900.00	4,100.00	106.85%	108,928.00
	40102 - New	1,800.00	1,600.00	200.00	112.5%	18,700.00	19,750.00	-1,050.00	94.68%	24,550.00
	Total 40100 - Active	7,200.00	7,200.00	0.00	100.0%	82,700.00	79,650.00	3,050.00	103.83%	133,478.00
40105 - Multi-Year Membership										
	40106 - Renew	1,200.00	400.00	800.00	300.0%	10,475.00	8,250.00	2,225.00	126.97%	10,250.00
	40107 - New	600.00	0.00	600.00	100.0%	3,815.00	3,200.00	615.00	119.22%	4,200.00
	Total 40105 - Multi-Year Membership	1,800.00	400.00	1,400.00	450.0%	14,290.00	11,450.00	2,840.00	124.8%	14,450.00
40110 - Allied Industry										
	40111 - Renew	0.00	0.00	0.00	0.0%	2,500.00	2,000.00	500.00	125.0%	4,683.00
	40112 - New	0.00	0.00	0.00	0.0%	0.00	250.00	-250.00	0.0%	500.00
	Total 40110 - Allied Industry	0.00	0.00	0.00	0.0%	2,500.00	2,250.00	250.00	111.11%	5,183.00
40120 - Friend of the Buffalo										
	40121 - New	100.00	150.00	-50.00	66.67%	1,142.50	955.00	187.50	119.63%	1,255.00
	40122 - Renew	300.00	200.00	100.00	150.0%	2,150.00	2,065.00	85.00	104.12%	3,065.00
	Total 40120 - Friend of the Buffalo	400.00	350.00	50.00	114.29%	3,292.50	3,020.00	272.50	109.02%	4,320.00
40130 - Subscription										
	40131 - Renew	50.00	0.00	50.00	100.0%	300.00	275.00	25.00	109.09%	275.00
	40132 - New	0.00	75.00	-75.00	0.0%	0.00	125.00	-125.00	0.0%	240.00
	Total 40130 - Subscription	50.00	75.00	-25.00	66.67%	300.00	400.00	-100.00	75.0%	515.00
40140 - Junior										
	40141 - Renew	250.00	50.00	200.00	500.0%	750.00	450.00	300.00	166.67%	933.00
	40142 - New	0.00	0.00	0.00	0.0%	650.00	460.00	190.00	141.3%	710.00
	Total 40140 - Junior	250.00	50.00	200.00	500.0%	1,400.00	910.00	490.00	153.85%	1,643.00
40145 - Student Group										
	40146 - Renew	50.00	0.00	50.00	100.0%	-50.00	-200.00	150.00	25.0%	-200.00
	40147 - New	0.00	450.00	-450.00	0.0%	1,000.00	1,650.00	-650.00	60.61%	2,200.00
	Total 40145 - Student Group	50.00	450.00	-400.00	11.11%	950.00	1,450.00	-500.00	65.52%	2,000.00
40150 - Life Member										
	40170 - Foreign S&H	0.00	0.00	0.00	0.0%	0.00	1,000.00	-1,000.00	0.0%	2,950.00
	40170 - Foreign S&H	70.25	20.00	50.25	351.25%	410.25	306.00	104.25	134.07%	456.00
	Total 40000 - Membership	9,820.25	8,545.00	1,275.25	114.92%	105,842.75	100,436.00	5,406.75	105.38%	164,995.00
40500 - Contributed support										
	40520 - Contributions & Sponsors	0.00	0.00	0.00	0.0%	50.00	0.00	50.00	100.0%	155.00
	40525 - Unrestricted Grants	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
	40540 - Interest Revenue	41.87	45.00	-3.13	93.04%	398.11	407.00	-8.89	97.82%	542.00
	40560 - Miscellaneous Revenue	15.00	0.00	15.00	100.0%	153.78	0.00	153.78	100.0%	0.00
	40580 - Special Projects	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
	Total 40500 - Contributed support	56.87	45.00	11.87	126.38%	601.89	407.00	194.89	147.89%	697.00
40600 - Restricted Grants										
	40531 - RMA Grants									
	40531-a - RMA - Billings	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
	40531-b - RMA - St Paul	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
	Total 40531 - RMA Grants	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
	40532 - FMPP Grant	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
	40533 - SARE Grant	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
	Total 40600 - Restricted Grants	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
40700 - Unrelated Business Income										
	40710 - Affinity Card	0.00	43.00	-43.00	0.0%	289.01	467.00	-177.99	61.89%	467.00
	40720 - Nationwide Agribusiness Ins	0.00	1,100.00	-1,100.00	0.0%	2,990.06	3,300.00	-309.94	90.61%	4,400.00
	40700 - Unrelated Business Income - Other	112.50				112.50				
	Total 40700 - Unrelated Business Income	112.50	1,143.00	-1,030.50	9.84%	3,391.57	3,767.00	-375.43	90.03%	4,867.00
40900 - Fund Raiser Revenue										
	40905 - SC Fund Raiser Proceeds	0.00	0.00	0.00	0.0%	0.00	1,190.00	-1,190.00	0.0%	1,190.00
	40910 - SC Fun Auction Proceeds	0.00	0.00	0.00	0.0%	7,804.00	13,000.00	-5,196.00	60.03%	13,000.00
	40911 - WC Sale Items	0.00	0.00	0.00	0.0%	50.00	50.00	0.00	100.0%	50.00
	40920 - WC Fun Auction NBA Proceeds	0.00	0.00	0.00	0.0%	14,300.75	14,326.00	-25.25	99.82%	14,326.00
	40930 - SC Raffle Proceeds	0.00	0.00	0.00	0.0%	0.00	9,000.00	-9,000.00	0.0%	9,000.00
	40940 - WC Raffle Proceeds	0.00	0.00	0.00	0.0%	3,970.00	3,970.00	0.00	100.0%	3,970.00
	40950 - WC Fun Auct. NBF Proceeds	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
	40955 - WC Fun Auct. Throlson Proceeds	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
	40960 - WC Fund Raiser Event - NBF	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
	40962 - WC Fund Raiser Proceeds	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
	40965 - WC Fund Raiser Event -Throlson	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
	40970 - Calcutta Revenue	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
	Total 40900 - Fund Raiser Revenue	0.00	0.00	0.00	0.0%	26,124.75	41,536.00	-15,411.25	62.9%	41,536.00
41000 - Winter Conference										
	41010 - Registration									
	41011 - Full	0.00	0.00	0.00	0.0%	20,650.00	20,650.00	0.00	100.0%	20,650.00
	41012 - Add'l	0.00	0.00	0.00	0.0%	20,250.00	20,250.00	0.00	100.0%	20,250.00
	41015 - Non-Member	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
	41016 - Banquet	0.00	0.00	0.00	0.0%	14,295.00	14,430.00	-135.00	99.06%	14,430.00
	41017 - New Member	125.00	0.00	125.00	100.0%	825.00	700.00	125.00	117.86%	700.00
	41019 - Registration - Other	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
	Total 41010 - Registration	125.00	0.00	125.00	100.0%	56,020.00	56,030.00	-10.00	99.98%	56,030.00

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41020 - Exhibitors	0.00	0.00	0.00	0.0%	5,230.00	5,440.00	-210.00	96.14%	5,440.00
41030 - Sponsorships Current Yr	0.00	0.00	0.00	0.0%	12,488.97	12,489.00	-0.03	100.0%	12,489.00
41032 - Sponsorships Next Yr	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
41035 - Advertising	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
Total 41000 - Winter Conference	125.00	0.00	125.00	100.0%	73,738.97	73,959.00	-220.03	99.7%	73,959.00
42000 - Gold Trophy									
42001 - Live Sale									
42010 - Entry Fees	0.00	0.00	0.00	0.0%	6,270.00	6,270.00	0.00	100.0%	6,270.00
42015 - GTSS Sponsor	0.00	0.00	0.00	0.0%	140.00	140.00	0.00	100.0%	140.00
42020 - Commission									
42021 - 9% COMMISSION	0.00	0.00	0.00	0.0%	17,289.00	17,289.00	0.00	100.0%	17,289.00
42022 - 1%CHECKOFF	0.00	0.00	0.00	0.0%	1,921.00	1,921.00	0.00	100.0%	1,921.00
42023 - 5% Video Fee-Live	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
Total 42020 - Commission	0.00	0.00	0.00	0.0%	19,210.00	19,210.00	0.00	100.0%	19,210.00
42040 - Live Sale Trphy Sprs Current Yr	0.00	0.00	0.00	0.0%	5,250.00	8,750.00	-3,500.00	60.0%	8,750.00
42045 - Live Sale Trphy Sprs Next Yr	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
Total 42001 - Live Sale	0.00	0.00	0.00	0.0%	30,870.00	34,370.00	-3,500.00	89.82%	34,370.00
42100 - Carcass Sale									
42101 - Entry Fees	0.00	0.00	0.00	0.0%	2,175.00	2,755.00	-580.00	78.95%	2,755.00
42102 - Carcass Trphy Sprs Current Yr	0.00	0.00	0.00	0.0%	2,500.00	1,500.00	1,000.00	166.67%	1,500.00
42103 - Carcass Trphy Sprs Next Yr	0.00	0.00	0.00	0.0%	-500.00	0.00	-500.00	100.0%	0.00
42104 - Carcass Class Commissions 7%	0.00	0.00	0.00	0.0%	4,182.34	4,182.00	0.34	100.01%	4,182.00
42105 - Carcass Class Checkoff 1%	0.00	0.00	0.00	0.0%	597.49	598.00	-0.51	99.92%	598.00
42106 - 5% Video Fee-Carcass	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
Total 42100 - Carcass Sale	0.00	0.00	0.00	0.0%	8,954.83	9,035.00	-80.17	99.11%	9,035.00
42400 - Advertising	0.00	0.00	0.00	0.0%	2,625.00	2,625.00	0.00	100.0%	2,625.00
42600 - Show & Sale Insurance	0.00	900.00	-900.00	0.0%	0.00	1,200.00	-1,200.00	0.0%	1,800.00
42700 - Jr Judging	0.00	0.00	0.00	0.0%	0.00	1,000.00	-1,000.00	0.0%	1,000.00
Total 42000 - Gold Trophy	0.00	900.00	-900.00	0.0%	42,449.83	48,230.00	-5,780.17	88.02%	48,830.00
43000 - Summer Conference									
43010 - Registration									
43011 - Full Advanced	0.00	0.00	0.00	0.0%	22,950.00	23,000.00	-50.00	99.78%	23,000.00
43012 - SC New Mbr Reg	0.00	0.00	0.00	0.0%	1,125.00	625.00	500.00	180.0%	625.00
43013 - Banquet	0.00	0.00	0.00	0.0%	200.00	250.00	-50.00	80.0%	250.00
43014 - Youth	0.00	0.00	0.00	0.0%	650.00	300.00	350.00	216.67%	300.00
43015 - Day - Adult	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
43050 - SC Fund Raiser	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
43010 - Registration - Other	0.00	0.00	0.00	0.0%	-1.00	0.00	0.00	0.0%	0.00
Total 43010 - Registration	0.00	0.00	0.00	0.0%	24,924.00	24,175.00	749.00	103.1%	24,175.00
43020 - Sponsors	0.00	0.00	0.00	0.0%	3,900.00	4,000.00	-100.00	97.5%	4,000.00
43025 - In-Kind Contributions	0.00	0.00	0.00	0.0%	4,280.00	5,000.00	-720.00	85.6%	5,000.00
43030 - Exhibitors	0.00	0.00	0.00	0.0%	900.00	1,400.00	-500.00	64.29%	1,400.00
43000 - Summer Conference - Other	0.00	0.00	0.00	0.0%	75.00	0.00	75.00	0.0%	0.00
Total 43000 - Summer Conference	0.00	0.00	0.00	0.0%	34,079.00	34,575.00	-496.00	98.57%	34,575.00
43500 - IBC Conference									
43520 - Contributions & Support	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
Total 43500 - IBC Conference	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
44000 - Communication									
44010 - Bison World									
44011 - BW Advertising	0.00	0.00	0.00	0.0%	27,116.25	29,032.00	-1,915.75	93.4%	39,032.00
44012 - Sales	0.00	0.00	0.00	0.0%	160.00	85.00	75.00	188.24%	115.00
44013 - Shipping - Bison World	8.99	0.00	8.99	100.0%	46.49	24.00	22.49	193.71%	36.00
44015 - July Food Issue Insert									
440152 - Ads	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
440154 - Sales	32.50	50.00	-17.50	65.0%	2,640.00	3,115.00	-475.00	84.75%	3,625.00
440155 - July Insert S&H	0.00	0.00	0.00	0.0%	366.96	515.00	-148.04	71.25%	600.00
Total 44015 - July Food Issue Insert	32.50	50.00	-17.50	65.0%	3,006.96	3,630.00	-623.04	82.84%	4,225.00
44016 - Member Directory Ads	0.00	0.00	0.00	0.0%	4,188.75	3,564.00	624.75	117.53%	3,564.00
Total 44010 - Bison World	41.49	50.00	-8.51	82.98%	34,518.45	36,335.00	-1,816.55	95.0%	46,972.00
44050 - Website									
44051 - Advertising	410.00	700.00	-290.00	58.57%	4,030.00	6,890.00	-2,860.00	58.49%	9,620.00
44052 - www.links	100.00	100.00	0.00	100.0%	1,300.00	1,250.00	50.00	104.0%	1,650.00
44053 - Bison 101-201	59.90	0.00	59.90	100.0%	479.20	420.00	59.20	114.1%	720.00
44054 - Third Party Online Sellers	0.00	0.00	0.00	0.0%	167.00	227.00	-60.00	73.57%	427.00
Total 44050 - Website	569.90	800.00	-230.10	71.24%	5,976.20	8,787.00	-2,810.80	68.01%	12,417.00
Total 44000 - Communication	611.39	850.00	-238.61	71.93%	40,494.65	45,122.00	-4,627.35	89.75%	59,389.00
46000 - Promotion									
46003 - Producers' Handbook	520.00	680.00	-160.00	76.47%	5,710.00	5,475.00	235.00	104.29%	7,775.00
46004 - Merchandise Sales (Novelties)	259.65	73.00	186.65	355.69%	4,873.15	4,149.00	724.15	117.45%	4,809.00
46005 - Promotional Materials	490.55	820.00	-329.45	59.82%	8,141.90	7,256.00	885.90	112.21%	8,596.00
46007 - Shipping & Handling - Sales	276.15	202.00	74.15	136.71%	3,172.63	1,548.00	1,624.63	204.95%	1,962.00
46012 - Mbr Plaques/Gate Signs	30.00	70.00	-40.00	42.86%	349.95	864.00	-514.05	40.5%	1,066.00
Total 46000 - Promotion	1,576.35	1,845.00	-268.65	85.44%	22,247.63	19,292.00	2,955.63	115.32%	24,208.00
47000 - Check Off Program Revenue									
47004 - Check-off Contributions	0.00	1,620.00	-1,620.00	0.0%	15,152.00	18,191.00	-3,039.00	83.29%	23,413.00
47005 - Check-off Reserve 50%	0.00	1,620.00	-1,620.00	0.0%	15,152.00	18,191.00	-3,039.00	83.29%	23,413.00

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Total 47000 - Check Off Program Revenue	0.00	3,240.00	-3,240.00	0.0%	30,304.00	36,382.00	-6,078.00	83.29%	46,826.00
49000 - NABR									
49001 - Ear Tag Set	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
49002 - Registration Fees	0.00	0.00	0.00	0.0%	75.00	75.00	0.00	100.0%	75.00
49004 - New DNA Profile	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
49005 - DNA Retest/Update	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
49006 - Shipping - NABR	0.00	0.00	0.00	0.0%	0.00	6.00	-6.00	0.0%	6.00
49000 - NABR - Other	0.00				1,500.00				
Total 49000 - NABR	0.00	0.00	0.00	0.0%	1,575.00	81.00	1,494.00	1,944.44%	81.00
49999 - Misc Income	0.00	0.00	0.00	0.0%	200.00	0.00	200.00	100.0%	0.00
Total Income	12,302.36	16,568.00	-4,265.64	74.25%	381,050.04	403,787.00	-22,736.96	94.37%	499,963.00
Gross Profit	12,302.36	16,568.00	-4,265.64	74.25%	381,050.04	403,787.00	-22,736.96	94.37%	499,963.00
Expense									
50000 - Membership Expense									
50120 - Recruitment	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	172.00
50130 - Plaques/Awards	68.25	0.00	68.25	100.0%	207.30	139.00	68.30	149.14%	339.00
50150 - Complimentary Membership	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
50170 - Membership Production	0.00	0.00	0.00	0.0%	33.45	0.00	33.45	100.0%	0.00
50172 - Membership Printing	1,719.96	870.00	849.96	197.7%	1,908.69	896.00	1,012.69	213.02%	950.00
50174 - Membership S&H	75.75	104.00	-28.25	72.84%	937.19	1,033.00	-95.81	90.73%	1,463.00
Total 50000 - Membership Expense	1,863.96	974.00	889.96	191.37%	3,086.63	2,068.00	1,018.63	149.26%	2,924.00
50500 - Administration									
50501 - Payroll Expenses									
50502 - Salaried Payroll	11,458.00	11,458.00	0.00	100.0%	102,902.75	103,404.00	-501.25	99.52%	137,778.00
50503 - Hourly Payroll	2,437.51	2,269.00	168.51	107.43%	22,857.48	22,403.00	454.48	102.03%	29,210.00
50504 - Payroll Tax Expense	992.96	1,107.00	-114.04	89.7%	9,478.82	10,192.00	-713.18	93.0%	13,513.00
50505 - Health Insurance	1,950.26	3,018.00	-1,067.74	64.62%	24,422.76	27,064.00	-2,641.24	90.24%	36,118.00
50506 - Retirement	343.74	344.00	-0.26	99.92%	2,988.91	3,096.00	-107.09	96.54%	4,128.00
Total 50501 - Payroll Expenses	17,182.47	18,196.00	-1,013.53	94.43%	162,650.72	166,159.00	-3,508.28	97.89%	220,747.00
50510 - Advertising & Promotion	0.00	0.00	0.00	0.0%	0.00	540.00	-540.00	0.0%	540.00
50511 - Bad Debt	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
50512 - Bank/Credit Card Fees									
505121 - QB CC Fees	105.24	130.00	-24.76	80.95%	3,336.70	3,455.00	-118.30	96.58%	4,455.00
505122 - Discover CC Fees	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
505123 - Amazon/Pay Pal Fees	60.69	115.00	-54.31	52.77%	793.68	741.00	52.68	107.11%	1,016.00
505124 - AmEx CC Fees	8.45	29.00	-20.55	29.14%	432.96	321.00	111.96	134.88%	369.00
505126 - Wells Fargo Bank Fees	16.40	5.00	11.40	328.0%	62.58	113.00	-50.42	55.36%	113.00
505127 - PSCU Bank Fees	0.00	0.00	0.00	0.0%	49.00	0.00	49.00	100.0%	0.00
505128 - FirstData CC Fees	158.06	215.00	-56.94	73.52%	3,549.61	3,621.00	-71.39	98.03%	4,341.00
Total 50512 - Bank/Credit Card Fees	348.84	494.00	-145.16	70.62%	8,224.53	8,251.00	-26.47	99.68%	10,294.00
50513 - Computer Support	300.00	300.00	0.00	100.0%	2,881.35	2,390.00	491.35	120.56%	3,290.00
50514 - Contract Services	0.00	120.00	-120.00	0.0%	176.28	447.00	-270.72	39.44%	656.00
50515 - Contributions to Charity/Funds	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
50516 - Depreciation	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
50517 - Dues & Subscriptions	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	100.00
50518 - Equipment Lease	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
50519 - Finance Charge CC	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
50520 - Government Relations	2,215.96	2,700.00	-484.04	82.07%	2,945.55	4,634.00	-1,688.45	63.56%	4,689.00
50521 - Insurance	44.05	38.00	6.05	115.92%	1,667.58	1,643.00	24.58	101.5%	1,757.00
50522 - Legal & Accounting	1,517.86	483.00	1,034.86	314.26%	10,715.63	9,691.00	1,024.63	110.57%	13,047.00
50523 - Misc. Expense	0.00	0.00	0.00	0.0%	33.12	4.00	29.12	828.0%	128.00
50524 - Office Supplies	161.11	293.00	-131.89	54.99%	1,949.93	1,803.00	146.93	108.15%	1,983.00
50525 - Online Services	28.85	31.00	-2.15	93.07%	662.49	2,488.00	-1,825.51	26.63%	2,623.00
50526 - Postage	59.78	301.00	-241.22	19.86%	863.51	1,192.00	-328.49	72.44%	1,475.00
50527 - Printing	32.20	0.00	32.20	100.0%	82.90	66.00	16.90	125.61%	168.00
50528 - Rent	715.24	695.00	20.24	102.91%	6,437.16	6,295.00	142.16	102.26%	8,440.00
50529 - Repairs & Maintenance	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
50530 - Software Support	0.00	0.00	0.00	0.0%	649.91	0.00	649.91	100.0%	0.00
50531 - Strategic Planning	0.00	0.00	0.00	0.0%	2,858.37	1,500.00	1,358.37	190.56%	1,500.00
50532 - Taxes & Licenses	0.00	0.00	0.00	0.0%	30.00	118.00	-88.00	25.42%	118.00
50533 - Telephone	220.44	181.00	39.44	121.79%	1,663.19	1,387.00	276.19	119.91%	1,987.00
50534 - Travel & Entertainment	1,426.70	200.00	1,226.70	713.35%	3,936.20	3,378.00	558.20	116.53%	7,878.00
50535 - USHA Membership	0.00	0.00	0.00	0.0%	150.00	750.00	-600.00	20.0%	750.00
Total 50500 - Administration	24,253.50	24,032.00	221.50	100.92%	208,578.42	212,736.00	-4,157.58	98.05%	282,170.00
50900 - Fund Raiser Costs									
50901 - SC Fund Raiser Costs	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
50902 - WC Fund Raiser Costs	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
50903 - SC Fund Raiser Raffle Costs	0.00	0.00	0.00	0.0%	0.00	1,500.00	-1,500.00	0.0%	1,500.00
50904 - WC Fund Raiser Raffle Costs	0.00	0.00	0.00	0.0%	1,200.00	1,200.00	0.00	100.0%	1,200.00
50906 - WC Throston Share Fund Raiser	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
50907 - NBF Share of Fund Raiser	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
50970 - Calcutta Costs	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
Total 50900 - Fund Raiser Costs	0.00	0.00	0.00	0.0%	1,200.00	2,700.00	-1,500.00	44.44%	2,700.00
51000 - Winter Conf Exp									
51010 - Ad/Promotion	0.00	0.00	0.00	0.0%	323.45	189.00	134.45	171.14%	189.00
51020 - Conference expense									
51021 - Food									
51022 - Main Banquet	0.00	0.00	0.00	0.0%	11,235.82	11,236.00	-0.18	100.0%	11,236.00
51024 - Luncheon	0.00	0.00	0.00	0.0%	9,859.90	9,860.00	-0.10	100.0%	9,860.00
51025 - Breaks	0.00	0.00	0.00	0.0%	730.25	730.00	0.25	100.03%	730.00
51028 - Fun Auction Dinner	0.00	0.00	0.00	0.0%	10,515.23	10,515.00	0.23	100.0%	10,515.00

National Bison Association
Profit & Loss Budget Performance
September 2014

	Sep 14	Budget	\$ Over Budget	% of Budget	Jan - Sep 14	YTD Budget	\$ Over Budget	% of Budget	Annual Budget
51029 - Other	0.00	0.00	0.00	0.0%	1,725.49	1,013.00	712.49	170.34%	1,013.00
Total 51021 - Food	0.00	0.00	0.00	0.0%	34,066.69	33,354.00	712.69	102.14%	33,354.00
51030 - Speakers									
51031 - Fees	0.00	0.00	0.00	0.0%	3,500.00	3,500.00	0.00	100.0%	3,500.00
51032 - Audio Visuals	0.00	0.00	0.00	0.0%	1,661.24	1,732.00	-70.76	95.92%	1,732.00
51034 - Travel	0.00	0.00	0.00	0.0%	760.95	761.00	-0.05	99.99%	761.00
Total 51030 - Speakers	0.00	0.00	0.00	0.0%	5,922.19	5,993.00	-70.81	98.82%	5,993.00
51040 - Hotel Rooms	0.00	0.00	0.00	0.0%	1,364.39	1,364.00	0.39	100.03%	1,364.00
51050 - Conference Packets	0.00	0.00	0.00	0.0%	2,915.62	2,916.00	-0.38	99.99%	2,916.00
51060 - Reg Mailers/ Postage	0.00	0.00	0.00	0.0%	138.78	0.00	138.78	100.0%	0.00
51070 - Booths	0.00	0.00	0.00	0.0%	108.00	108.00	0.00	100.0%	108.00
51080 - Signs/Banners	0.00	0.00	0.00	0.0%	561.77	562.00	-0.23	99.96%	562.00
51090 - Trophies and Awards	0.00	0.00	0.00	0.0%	793.65	794.00	-0.35	99.96%	794.00
51100 - Audio Visuals - Board & Commit.	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
Total 51020 - Conference expense	0.00	0.00	0.00	0.0%	45,871.09	45,091.00	780.09	101.73%	45,091.00
51110 - Postage	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
51120 - Printing	0.00	0.00	0.00	0.0%	337.60	338.00	-0.40	99.88%	338.00
51140 - Travel & Entertainment	0.00	0.00	0.00	0.0%	500.00	500.00	0.00	100.0%	500.00
51150 - Complimentary Reg./Ticket	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
51160 - COGS American Buffalo, Icon	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
Total 51000 - Winter Conf Exp	0.00	0.00	0.00	0.0%	47,032.14	46,118.00	914.14	101.98%	46,118.00
52000 - Gold Trophy Exp									
52010 - Advertise & Promotion	0.00	0.00	0.00	0.0%	633.97	500.00	133.97	126.79%	500.00
52020 - Catalog	0.00	0.00	0.00	0.0%	2,362.32	2,362.00	0.32	100.01%	2,362.00
52030 - Equipment	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
52040 - Insurance	0.00	0.00	0.00	0.0%	3,818.76	0.00	3,818.76	100.0%	0.00
52050 - Postage	0.00	0.00	0.00	0.0%	40.41	0.00	40.41	100.0%	0.00
52060 - Video	0.00	0.00	0.00	0.0%	0.00	500.00	-500.00	0.0%	500.00
52070 - NWSS Commission	0.00	0.00	0.00	0.0%	14,790.62	10,192.00	4,598.62	145.12%	10,192.00
52080 - Show & Sale Costs - Live									
52081 - Auctioneer	0.00	0.00	0.00	0.0%	2,252.62	2,253.00	-0.38	99.98%	2,253.00
52082 - Buffaleros									
52083 - Wage	0.00	0.00	0.00	0.0%	812.50	813.00	-0.50	99.94%	813.00
52084 - Radios	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
52085 - Meals	0.00	0.00	0.00	0.0%	1,183.07	1,132.00	51.07	104.51%	1,132.00
52082 - Buffaleros - Other	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
Total 52082 - Buffaleros	0.00	0.00	0.00	0.0%	1,995.57	1,945.00	50.57	102.6%	1,945.00
52090 - Feed & Yard Costs	0.00	0.00	0.00	0.0%	1,400.00	1,400.00	0.00	100.0%	1,400.00
52100 - Judges									
52101 - Judges Comments AV	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
52102 - Judges Compensation	0.00	0.00	0.00	0.0%	1,250.59	1,251.00	-0.41	99.97%	1,251.00
Total 52100 - Judges	0.00	0.00	0.00	0.0%	1,250.59	1,251.00	-0.41	99.97%	1,251.00
52120 - Volunteers									
52122 - Meals	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
52125 - Parking Passes	0.00	0.00	0.00	0.0%	60.00	120.00	-60.00	50.0%	120.00
Total 52120 - Volunteers	0.00	0.00	0.00	0.0%	60.00	120.00	-60.00	50.0%	120.00
52140 - Trophies/Awards	0.00	0.00	0.00	0.0%	4,403.87	4,324.00	79.87	101.85%	4,324.00
52160 - Signs/Banners	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
52170 - Tags	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
52180 - Other	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
Total 52080 - Show & Sale Costs - Live	0.00	0.00	0.00	0.0%	11,362.65	11,293.00	69.65	100.62%	11,293.00
52500 - Carcass									
52520 - Show & Sale Costs - Carcass									
52521 - Auctioneer	0.00	0.00	0.00	0.0%	1,081.62	1,082.00	-0.38	99.97%	1,082.00
52523 - Trophies/Awards	0.00	0.00	0.00	0.0%	533.45	533.00	0.45	100.08%	533.00
52520 - Show & Sale Costs - Carcass - Other	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
Total 52520 - Show & Sale Costs - Carcass	0.00	0.00	0.00	0.0%	1,615.07	1,615.00	0.07	100.0%	1,615.00
52530 - Processing Fee	0.00	0.00	0.00	0.0%	1,590.88	1,591.00	-0.12	99.99%	1,591.00
Total 52500 - Carcass	0.00	0.00	0.00	0.0%	3,205.95	3,206.00	-0.05	100.0%	3,206.00
52600 - Performance Bull Prog Expense									
52650 - Performance Bull Pasturing Fees	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
52655 - Performance Bull Prize Money	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
Total 52600 - Performance Bull Prog Expense	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
52700 - Jr Judging	0.00	0.00	0.00	0.0%	460.54	460.00	0.54	100.12%	460.00
Total 52000 - Gold Trophy Exp	0.00	0.00	0.00	0.0%	36,675.22	28,513.00	8,162.22	128.63%	28,513.00
53000 - Summer Conference Exp									
53020 - Conference Expense									
53021 - Food									
53022 - Main Banquet	0.00	0.00	0.00	0.0%	0.00	5,000.00	-5,000.00	0.0%	5,000.00
53023 - Fun Auction Food	0.00	0.00	0.00	0.0%	9,155.53	0.00	9,155.53	100.0%	0.00
53024 - Coffee Breaks	0.00	0.00	0.00	0.0%	1,869.76	3,000.00	-1,130.24	62.33%	3,000.00
53026 - Breakfast	0.00	0.00	0.00	0.0%	15,295.73	2,000.00	13,295.73	764.79%	2,000.00
53027 - Historic Social	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
53021 - Food - Other	0.00	0.00	0.00	0.0%	7,692.99	0.00	7,692.99	100.0%	0.00
Total 53021 - Food	0.00	0.00	0.00	0.0%	34,014.01	10,000.00	24,014.01	340.14%	10,000.00
53030 - Hotel Rooms	0.00	0.00	0.00	0.0%	4,121.00	3,500.00	621.00	117.74%	3,500.00
53035 - SC Fund Raiser	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00

National Bison Association
Profit & Loss Budget Performance
September 2014

	Sep 14	Budget	\$ Over Budget	% of Budget	Jan - Sep 14	YTD Budget	\$ Over Budget	% of Budget	Annual Budget
53037 - SC Event	0.00	0.00	0.00	0.0%	2,711.92	0.00	2,711.92	100.0%	0.00
53040 - Conference Packets	0.00	0.00	0.00	0.0%	733.77	900.00	-166.23	81.53%	900.00
53050 - Reg Mailers/Postage	0.00	0.00	0.00	0.0%	51.50	0.00	51.50	100.0%	0.00
53060 - Speakers									
53061 - Fees	0.00	0.00	0.00	0.0%	363.00	1,000.00	-637.00	36.3%	1,000.00
53062 - Gifts	0.00	0.00	0.00	0.0%	112.50	100.00	12.50	112.5%	100.00
53060 - Speakers - Other	0.00				115.78				
Total 53060 - Speakers	0.00	0.00	0.00	0.0%	591.28	1,100.00	-508.72	53.75%	1,100.00
53070 - Exhibit Booths	0.00	0.00	0.00	0.0%	0.00	500.00	-500.00	0.0%	500.00
53080 - Audio Visuals	0.00	0.00	0.00	0.0%	1,516.46	0.00	1,516.46	100.0%	0.00
53090 - Transportation	0.00	0.00	0.00	0.0%	3,920.00	5,500.00	-1,580.00	71.27%	5,500.00
53020 - Conference Expense - Other	0.00				200.00				
Total 53020 - Conference Expense	0.00	0.00	0.00	0.0%	47,859.94	21,500.00	26,359.94	222.6%	21,500.00
53110 - Printing	0.00	0.00	0.00	0.0%	262.95	604.00	-341.05	43.54%	604.00
53120 - Postage	0.00	0.00	0.00	0.0%	120.50	0.00	120.50	100.0%	0.00
53140 - Travel & Entertainment	0.00	0.00	0.00	0.0%	1,787.62	1,600.00	187.62	111.73%	1,600.00
53000 - Summer Conference Exp - Other	0.00				0.00				
Total 53000 - Summer Conference Exp	0.00	0.00	0.00	0.0%	50,031.01	23,704.00	26,327.01	211.07%	23,704.00
53500 - IBC Conference Costs									
53510 - Conference Expense									
53511 - Other Costs	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
53510 - Conference Expense - Other	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
Total 53510 - Conference Expense	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
53520 - Postage	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
53530 - Travel & Entertainment	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
Total 53500 - IBC Conference Costs	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
60000 - Communications									
60010 - Bison World									
60011 - Contract Services	1,200.00	1,200.00	0.00	100.0%	14,003.00	13,971.00	32.00	100.23%	15,371.00
60012 - Postage	0.00	0.00	0.00	0.0%	2,541.15	2,151.00	390.15	118.14%	2,731.00
60013 - Printing	0.00	0.00	0.00	0.0%	4,972.50	5,594.00	-621.50	88.89%	7,335.00
60014 - Production Costs	0.00	0.00	0.00	0.0%	5,492.85	5,842.00	-349.15	94.02%	7,890.00
60015 - July Food Insert									
600152 - COGS July Food Insert	10.41	21.00	-10.59	49.57%	1,254.54	1,343.00	-88.46	93.41%	1,805.00
600154 - S&H July Food Insert	0.00	0.00	0.00	0.0%	455.84	666.00	-210.16	68.44%	766.00
Total 60015 - July Food Insert	10.41	21.00	-10.59	49.57%	1,710.38	2,009.00	-298.62	85.14%	2,571.00
60016 - Membership Directory									
60017 - Member Dir Postage	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
60018 - Member Dir Production	0.00	0.00	0.00	0.0%	2,438.86	2,439.00	-0.14	99.99%	2,439.00
60019 - Member Dir Printing	0.00	0.00	0.00	0.0%	1,267.50	1,268.00	-0.50	99.96%	1,268.00
Total 60016 - Membership Directory	0.00	0.00	0.00	0.0%	3,706.36	3,707.00	-0.64	99.98%	3,707.00
Total 60010 - Bison World	1,210.41	1,221.00	-10.59	99.13%	32,426.24	33,274.00	-847.76	97.45%	39,605.00
60050 - Website									
60051 - Hosting Fee	0.00	0.00	0.00	0.0%	45.36	60.00	-14.64	75.6%	144.00
60052 - Maintenance/Updates	137.25	0.00	137.25	100.0%	1,149.69	1,373.00	-223.31	83.74%	2,290.00
60053 - Bison Online Training	0.00	0.00	0.00	0.0%	0.00	15.00	-15.00	0.0%	15.00
60054 - Third Party Seller Expense	0.00	0.00	0.00	0.0%	61.25	61.00	0.25	100.41%	210.00
Total 60050 - Website	137.25	0.00	137.25	100.0%	1,256.30	1,509.00	-252.70	83.25%	2,659.00
Total 60000 - Communications	1,347.66	1,221.00	126.66	110.37%	33,682.54	34,783.00	-1,100.46	96.84%	42,264.00
70000 - Promotions									
70010 - COGS-Novelties	123.35	40.00	83.35	308.38%	2,847.16	2,571.00	276.16	110.74%	2,950.00
70030 - COGS-Promotional Items	65.12	249.00	-183.88	26.15%	3,330.00	7,913.00	-4,583.00	42.08%	8,334.00
70035 - COGS - Producers' Handbook	47.04	101.00	-53.96	46.57%	586.56	1,026.00	-439.44	57.17%	1,397.00
70036 - Comp Producers' Handbook	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
70050 - Shipping & Handling - Sales	479.83	238.00	241.83	201.61%	3,943.68	1,753.00	2,190.68	224.97%	2,341.00
70060 - Printing & Production	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
Total 70000 - Promotions	715.34	628.00	87.34	113.91%	10,707.40	13,263.00	-2,555.60	80.73%	15,022.00
75000 - Check Off									
75005 - Contract Services	0.00	0.00	0.00	0.0%	1,503.57	320.00	1,183.57	469.87%	320.00
75006 - Advertising, Promo & Recruit	1,075.02	900.00	175.02	119.45%	19,182.18	16,088.00	3,094.18	119.23%	21,088.00
Total 75000 - Check Off	1,075.02	900.00	175.02	119.45%	20,685.75	16,408.00	4,277.75	126.07%	21,408.00
88000 - NABR Reg									
88001 - DNA Lab Work	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
88004 - Postage	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
88006 - COGS Ear Tag Set	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
88008 - Contract Services - NABR	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
Total 88000 - NABR Reg	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
99999 - Suspense Expense	0.00	0.00	0.00	0.0%	-31.58	0.00	-31.58	100.0%	0.00
Total Expense	29,255.48	27,755.00	1,500.48	105.41%	411,647.53	380,293.00	31,354.53	108.25%	464,823.00
Net Ordinary Income	-16,953.12	-11,187.00	-5,766.12	151.54%	-30,597.49	23,494.00	-54,091.49	-130.24%	35,140.00
Other Income/Expense									
Other Income									
40200 - Misc	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
99910 - Bad Debt Write Offs	0.00	0.00	0.00	0.0%	-9.50	0.00	-9.50	100.0%	0.00
Total Other Income	0.00	0.00	0.00	0.0%	-9.50	0.00	-9.50	100.0%	0.00

