







## National Bison Association Profit & Loss Budget Performance

December 2015

	Dec 15	Budget	\$ Over Budget	% of Budget	Jan - Dec 15	YTD Budget	\$ Over Budget	% of Budget	Annual Budget
40901-2 · Banquet	0.00	0.00	0.00	0.0%	1,150.00	800.00	350.00	143.75%	800.00
40901-3 · Sponsors	0.00	0.00	0.00	0.0%	13,500.00	8,000.00	5,500.00	168.75%	8,000.00
40901-4 · Exhibitors	0.00	0.00	0.00	0.0%	1,000.00	2,000.00	-1,000.00	50.0%	2,000.00
40901-5 · In-Kind Contributions	0.00	0.00	0.00	0.0%	3,761.00	3,000.00	761.00	125.37%	3,000.00
<b>Total 40901 · Summer Conference</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>40,411.00</b>	<b>45,000.00</b>	<b>-4,589.00</b>	<b>89.8%</b>	<b>45,000.00</b>
<b>40902 · Winter Conference</b>									
40902-1 · Registration Winter Conference									
40912-1 · Full Member Registration WC	0.00	0.00	0.00	0.0%	18,825.00	18,650.00	175.00	100.94%	18,650.00
40912-2 · Add'l Member Registration WC	0.00	0.00	0.00	0.0%	18,275.00	18,575.00	-300.00	98.39%	18,575.00
40912-5 · Non-Member Registration WC	0.00	0.00	0.00	0.0%	2,100.00	2,100.00	0.00	100.0%	2,100.00
40912-7 · Join & Go New Member WC	0.00	0.00	0.00	0.0%	2,625.00	2,625.00	0.00	100.0%	2,625.00
40913-1 · Day - Adult WC	0.00				0.00				
40913-2 · Lunch Ticket WC	0.00				0.00				
40913-3 · WC Misc	0.00				0.00				
<b>Total 40902-1 · Registration Winter Conference</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>41,825.00</b>	<b>41,950.00</b>	<b>-125.00</b>	<b>99.7%</b>	<b>41,950.00</b>
40902-2 · Banquet WC	0.00	0.00	0.00	0.0%	15,675.00	15,720.00	-45.00	99.71%	15,720.00
40902-3 · Exhibitors	0.00	0.00	0.00	0.0%	4,110.00	4,110.00	0.00	100.0%	4,110.00
40902-4 · Sponsorships Current Yr	0.00	0.00	0.00	0.0%	27,553.78	25,750.00	1,803.78	107.01%	25,750.00
40902-5 · Advertising	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
<b>Total 40902 · Winter Conference</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>89,163.78</b>	<b>87,530.00</b>	<b>1,633.78</b>	<b>101.87%</b>	<b>87,530.00</b>
40910 · Calcutta Revenue	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
<b>Total 40900 · Event Revenue</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>129,574.78</b>	<b>132,530.00</b>	<b>-2,955.22</b>	<b>97.77%</b>	<b>132,530.00</b>
<b>42000 · Gold Trophy Show &amp; Sale</b>									
42001 · Live Sale									
42001-1 · Entry Fees	0.00	0.00	0.00	0.0%	8,536.00	8,602.00	-66.00	99.23%	8,602.00





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			Dec 15	Budget	\$ Over Budget	% of Budget	Jan - Dec 15	YTD Budget	\$ Over Budget	% of Budget	Annual Budget
<b>Total 47000 - Check Off Program Revenue</b>			2,464.00	2,000.00	464.00	123.2%	43,753.00	44,822.00	-1,069.00	97.62%	44,822.00
<b>49000 - NABR</b>											
		49000-2 - Registration Fees	0.00	0.00	0.00	0.0%	325.00	1,150.00	-825.00	28.26%	1,150.00
		49000-3 - New DNA Profile	0.00	0.00	0.00	0.0%	280.00	0.00	280.00	100.0%	0.00
		49000-4 - DNA Retest/Update	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
		49000-5 - Shipping - NABR	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
		49000 - NABR - Other	0.00	35.00	-35.00	0.0%	0.00	435.00	-435.00	0.0%	435.00
<b>Total 49000 - NABR</b>			0.00	35.00	-35.00	0.0%	605.00	1,585.00	-980.00	38.17%	1,585.00
		49010 - Unrealized Gain/Loss	0.00				0.07				
		49999 - Misc Income	0.00	0.00	0.00	0.0%	0.00	200.00	-200.00	0.0%	200.00
<b>Total Income</b>			71,397.01	76,274.00	-4,876.99	93.61%	731,962.59	658,122.90	73,839.69	111.22%	658,122.90
<b>Gross Profit</b>			71,397.01	76,274.00	-4,876.99	93.61%	731,962.59	658,122.90	73,839.69	111.22%	658,122.90
<b>Expense</b>											
<b>50000 - Membership Expense</b>											
		50000-1 - Recruitment	0.00	0.00	0.00	0.0%	0.00	155.00	-155.00	0.0%	155.00
		50000-2 - Plaques/Awards	0.00	0.00	0.00	0.0%	422.60	140.00	282.60	301.86%	140.00
		50000-3 - Complimentary Membership	0.00	0.00	0.00	0.0%	-60.00	0.00	-60.00	100.0%	0.00
		50000-4 - Membership Production	0.00	0.00	0.00	0.0%	378.50	153.00	225.50	247.39%	153.00
		50000-5 - Membership Printing	0.00	0.00	0.00	0.0%	5,260.74	3,839.00	1,421.74	137.03%	3,839.00
		50000-6 - Membership S&H	187.46	57.00	130.46	328.88%	1,707.48	1,727.92	-20.44	98.82%	1,727.92
<b>Total 50000 - Membership Expense</b>			187.46	57.00	130.46	328.88%	7,709.32	6,014.92	1,694.40	128.17%	6,014.92
<b>50500 - Administration</b>											
<b>50501 - Payroll Expenses</b>											
		50501-1 - Gross Wages									
		50511-1 - Salaried Payroll	12,761.62	11,648.00	1,113.62	109.56%	141,191.62	139,776.00	1,415.62	101.01%	139,776.00







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						Dec 15	Budget	\$ Over Budget	% of Budget	Jan - Dec 15	YTD Budget	\$ Over Budget	% of Budget	Annual Budget
<b>Total 50900 - Fund Raiser Costs</b>						0.00	0.00	0.00	0.0%	726.99	477.00	249.99	152.41%	477.00
<b>51000 - Event Conference Expense</b>														
<b>51000-1 - Summer Conference Expense</b>														
<b>51001-1 - Food</b>														
					<b>51011-1 - Main Banquet</b>	0.00	0.00	0.00	0.0%	5,983.00	8,000.00	-2,017.00	74.79%	8,000.00
					<b>53011-2 - Fun Auction Food</b>	0.00	0.00	0.00	0.0%	10,875.00	12,000.00	-1,125.00	90.63%	12,000.00
					<b>53011-3 - Coffee Breaks</b>	0.00	0.00	0.00	0.0%	600.00	1,500.00	-900.00	40.0%	1,500.00
					<b>53011-4 - Breakfast</b>	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
					<b>53011-5 - Historic Social</b>	0.00	0.00	0.00	0.0%	0.00	10,000.00	-10,000.00	0.0%	10,000.00
					<b>51001-1 - Food - Other</b>	0.00	0.00	0.00	0.0%	2,935.39	0.00	2,935.39	100.0%	0.00
<b>Total 51001-1 - Food</b>						0.00	0.00	0.00	0.0%	20,393.39	31,500.00	-11,106.61	64.74%	31,500.00
					<b>51001-2 - Hotel Rooms</b>	0.00	0.00	0.00	0.0%	2,072.30	3,000.00	-927.70	69.08%	3,000.00
					<b>51001-3 - SC Event</b>	0.00	0.00	0.00	0.0%	10,823.08	0.00	10,823.08	100.0%	0.00
					<b>51001-4 - Conference Packets</b>	0.00	0.00	0.00	0.0%	1,115.97	1,000.00	115.97	111.6%	1,000.00
					<b>51001-5 - Reg Mailers/Postage</b>	0.00	0.00	0.00	0.0%	255.60	200.00	55.60	127.8%	200.00
<b>51001-6 - Speakers</b>														
					<b>51016-1 - Fees</b>	0.00	0.00	0.00	0.0%	0.00	1,000.00	-1,000.00	0.0%	1,000.00
					<b>51016-2 - Gifts</b>	0.00	0.00	0.00	0.0%	146.14	100.00	46.14	146.14%	100.00
					<b>51001-6 - Speakers - Other</b>	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
<b>Total 51001-6 - Speakers</b>						0.00	0.00	0.00	0.0%	146.14	1,100.00	-953.86	13.29%	1,100.00
					<b>51001-7 - Exhibit Booths</b>	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
					<b>51001-8 - Audio Visuals</b>	0.00	0.00	0.00	0.0%	3,600.00	2,000.00	1,600.00	180.0%	2,000.00
					<b>51001-9 - Transportation</b>	0.00	0.00	0.00	0.0%	1,171.28	250.00	921.28	468.51%	250.00
					<b>51000-1 - Summer Conference Expense - Other</b>	0.00				0.00				
<b>Total 51000-1 - Summer Conference Expense</b>						0.00	0.00	0.00	0.0%	39,577.76	39,050.00	527.76	101.35%	39,050.00
<b>51000-2 - Winter Conference Expense</b>														

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<b>51002-1 · WC Event Expense</b>									
<b>51021-1 · Food - WC</b>									
51211-2 · Luncheon	0.00	0.00	0.00	0.0%	10,638.60	10,639.00	-0.40	100.0%	10,639.00
51211-3 · Breaks	0.00	0.00	0.00	0.0%	2,715.80	2,716.00	-0.20	99.99%	2,716.00
51211-4 · In-Kind Sponsors	0.00	0.00	0.00	0.0%	9,000.00	9,000.00	0.00	100.0%	9,000.00
51211-6 · Benefit Auction Dinner	0.00	0.00	0.00	0.0%	13,162.16	13,162.00	0.16	100.0%	13,162.00
51211-7 · Other WC Food Costs	0.00	0.00	0.00	0.0%	1,956.18	2,536.00	-579.82	77.14%	2,536.00
51211-8 · Main Banquet	0.00	0.00	0.00	0.0%	15,359.40	15,359.00	0.40	100.0%	15,359.00
<b>Total 51021-1 · Food - WC</b>	0.00	0.00	0.00	0.0%	52,832.14	53,412.00	-579.86	98.91%	53,412.00
51021-3 · Hotel Rooms	0.00	0.00	0.00	0.0%	306.39	0.00	306.39	100.0%	0.00
51021-4 · Conference Packets	0.00	0.00	0.00	0.0%	2,084.84	2,085.00	-0.16	99.99%	2,085.00
51021-5 · Reg Mailers/ Postage	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
51021-6 · Booths	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
51021-7 · Signs/Banners	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
51021-8 · Trophies and Awards	0.00	0.00	0.00	0.0%	169.00	169.00	0.00	100.0%	169.00
51021-9 · Audio Visuals	0.00	0.00	0.00	0.0%	1,947.92	1,948.00	-0.08	100.0%	1,948.00
<b>51100-1 · Speakers WC</b>									
51111-1 · Fees	0.00	0.00	0.00	0.0%	4,000.00	4,000.00	0.00	100.0%	4,000.00
51111-2 · Audio Visuals	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
51111-3 · Travel	0.00	0.00	0.00	0.0%	595.00	595.00	0.00	100.0%	595.00
<b>Total 51100-1 · Speakers WC</b>	0.00	0.00	0.00	0.0%	4,595.00	4,595.00	0.00	100.0%	4,595.00
<b>Total 51002-1 · WC Event Expense</b>	0.00	0.00	0.00	0.0%	61,935.29	62,209.00	-273.71	99.56%	62,209.00
51002-3 · Printing	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
51002-4 · Postage	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
51002-5 · Travel & Entertainment	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
51002-6 · Complimentary Reg./Ticket	0.00				0.00				
51002-7 · Ad/Promotion	0.00	0.00	0.00	0.0%	1,195.45	20.00	1,175.45	5,977.25%	20.00

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<b>Total 51000-2 · Winter Conference Expense</b>	0.00	0.00	0.00	0.0%	63,130.74	62,229.00	901.74	101.45%	62,229.00
<b>53000-3 · Gold Trophy Expense</b>									
<b>53003-1 · Show &amp; Sale Costs - Live</b>									
<b>52071-1 · Buffaleros</b>									
52711-1 · Wage	0.00	0.00	0.00	0.0%	812.50	812.50	0.00	100.0%	812.50
52711-2 · Radios	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
52711-3 · Meals	0.00	0.00	0.00	0.0%	1,311.42	1,311.00	0.42	100.03%	1,311.00
<b>Total 52071-1 · Buffaleros</b>	0.00	0.00	0.00	0.0%	2,123.92	2,123.50	0.42	100.02%	2,123.50
<b>52801 · Volunteers</b>									
52801-1 · Parking Passes	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
52801-2 · Meals	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
<b>Total 52801 · Volunteers</b>	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
<b>53031-1 · Auctioneer</b>	0.00	0.00	0.00	0.0%	3,311.33	3,311.00	0.33	100.01%	3,311.00
<b>53031-2 · Judges</b>									
53312-2 · Judges Compensation	0.00	0.00	0.00	0.0%	666.66	667.00	-0.34	99.95%	667.00
53031-2 · Judges - Other	0.00				16.24				
<b>Total 53031-2 · Judges</b>	0.00	0.00	0.00	0.0%	682.90	667.00	15.90	102.38%	667.00
<b>53031-3 · Signs/Banners</b>	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
<b>53031-4 · NWSS Yardage &amp; Admin Fees</b>	0.00	0.00	0.00	0.0%	5,402.00	5,180.00	222.00	104.29%	5,180.00
<b>53031-5 · Veterinary</b>	0.00	0.00	0.00	0.0%	47.00	269.00	-222.00	17.47%	269.00
<b>53031-6 · Trophies/Awards</b>	0.00	0.00	0.00	0.0%	2,618.00	2,675.00	-57.00	97.87%	2,675.00
<b>53031-7 · NWSS Live Commission</b>	0.00	0.00	0.00	0.0%	12,281.77	16,815.00	-4,533.23	73.04%	16,815.00
<b>53031-8 · Tags</b>	0.00	0.00	0.00	0.0%	111.38	111.00	0.38	100.34%	111.00
<b>53031-9 · Other</b>	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
<b>53310-1 · Feed &amp; Yard Costs</b>	0.00	0.00	0.00	0.0%	1,276.00	1,276.00	0.00	100.0%	1,276.00
<b>53003-1 · Show &amp; Sale Costs - Live - Other</b>	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00

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<b>Total 53003-1 · Show &amp; Sale Costs - Live</b>	0.00	0.00	0.00	0.0%	27,854.30	32,427.50	-4,573.20	85.9%	32,427.50
<b>53003-2 · Performance Bull Prog Expense</b>									
<b>53032-1 · Performance Bull Pasturing Fees</b>	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
<b>53032-2 · Performance Bull Prize Money</b>	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
<b>53003-2 · Performance Bull Prog Expense - Other</b>	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
<b>Total 53003-2 · Performance Bull Prog Expense</b>	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
<b>53003-4 · Carcass</b>									
<b>53034-1 · Show &amp; Sale Costs - Carcass</b>									
<b>53341-1 · Auctioneer</b>	0.00	0.00	0.00	0.0%	1,100.65	1,101.00	-0.35	99.97%	1,101.00
<b>53341-2 · Trophies/Awards</b>	0.00	0.00	0.00	0.0%	586.50	525.00	61.50	111.71%	525.00
<b>53341-3 · Processing Fee</b>	0.00	0.00	0.00	0.0%	1,330.88	1,331.00	-0.12	99.99%	1,331.00
<b>53341-4 · NWSS Carcass Commission</b>	0.00	0.00	0.00	0.0%	2,131.00	2,130.00	1.00	100.05%	2,130.00
<b>Total 53034-1 · Show &amp; Sale Costs - Carcass</b>	0.00	0.00	0.00	0.0%	5,149.03	5,087.00	62.03	101.22%	5,087.00
<b>Total 53003-4 · Carcass</b>	0.00	0.00	0.00	0.0%	5,149.03	5,087.00	62.03	101.22%	5,087.00
<b>53003-5 · Postage</b>	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
<b>53003-6 · Video</b>	0.00	0.00	0.00	0.0%	500.00	500.00	0.00	100.0%	500.00
<b>53003-7 · Jr Judging</b>	0.00	0.00	0.00	0.0%	1,616.42	420.00	1,196.42	384.86%	420.00
<b>53003-8 · Catalog</b>	0.00	0.00	0.00	0.0%	2,928.59	1,075.00	1,853.59	272.43%	1,075.00
<b>53003-9 · Advertise &amp; Promotion</b>	0.00	0.00	0.00	0.0%	313.70	232.00	81.70	135.22%	232.00
<b>53033-1 · Equipment</b>	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
<b>53033-2 · Insurance</b>	0.00	0.00	0.00	0.0%	3,119.87	3,800.00	-680.13	82.1%	3,800.00
<b>Total 53000-3 · Gold Trophy Expense</b>	0.00	0.00	0.00	0.0%	41,481.91	43,541.50	-2,059.59	95.27%	43,541.50
<b>53110 · Printing</b>	0.00	0.00	0.00	0.0%	70.00	263.00	-193.00	26.62%	263.00
<b>53120 · Postage</b>	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
<b>53140 · Travel &amp; Entertainment</b>	0.00	0.00	0.00	0.0%	149.74	2,000.00	-1,850.26	7.49%	2,000.00





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<b>Total 88000 - NABR Reg</b>		379.95	0.00	379.95	100.0%	2,020.13	0.00	2,020.13	100.0%	0.00
<b>89000 - Grant Expense</b>										
89000-1 - RMA Grant Expenses		0.00	13,400.00	-13,400.00	0.0%	28,269.00	53,600.00	-25,331.00	52.74%	53,600.00
89000-2 - SARE Grant Expenses		12,457.50	10,000.00	2,457.50	124.58%	33,644.59	40,000.00	-6,355.41	84.11%	40,000.00
<b>Total 89000 - Grant Expense</b>		12,457.50	23,400.00	-10,942.50	53.24%	61,913.59	93,600.00	-31,686.41	66.15%	93,600.00
92000 - Special Project Expense		0.00	0.00	0.00	0.0%	1,370.60	0.00	1,370.60	100.0%	0.00
99910 - Lapsed Membership Write Offs		2,740.00	0.00	2,740.00	100.0%	5,350.00	0.00	5,350.00	100.0%	0.00
99999 - Credit Card Suspense Expense		0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
<b>Total Expense</b>		34,371.42	50,302.00	-15,930.58	68.33%	568,271.90	624,272.42	-56,000.52	91.03%	624,272.42
<b>Net Ordinary Income</b>		37,025.59	25,972.00	11,053.59	142.56%	163,690.69	33,850.48	129,840.21	483.57%	33,850.48
<b>Other Income/Expense</b>										
<b>Other Income</b>										
99920 - Obsolete Inventory Write Offs		0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
99930 - Final Futurity Prize Money		0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
<b>Total Other Income</b>		0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
<b>Other Expense</b>										
99900 - 5% Designated Reserves		3,569.85	3,814.00	-244.15	93.6%	36,821.36	32,899.00	3,922.36	111.92%	32,899.00
99947 - Check-Off Retained Earnings		407.46	0.00	407.46	100.0%	10,066.64	3,189.00	6,877.64	315.67%	3,189.00
<b>Total Other Expense</b>		3,977.31	3,814.00	163.31	104.28%	46,888.00	36,088.00	10,800.00	129.93%	36,088.00
<b>Net Other Income</b>		-3,977.31	-3,814.00	-163.31	104.28%	-46,888.00	-36,088.00	-10,800.00	129.93%	-36,088.00
<b>Net Income</b>		33,048.28	22,158.00	10,890.28	149.15%	116,802.69	-2,237.52	119,040.21	-5,220.19%	-2,237.52