

**National Bison Association**  
**Profit & Loss Budget Performance**  
March 2015

			Mar 15	Budget	\$ Over Budget	% of Budget	Jan - Mar 15	YTD Budget	\$ Over Budget	% of Budget	Annual Budget
<b>Ordinary Income/Expense</b>											
<b>Income</b>											
<b>40000 - Membership</b>											
<b>40100 - Active</b>											
		40101 - Renew	8,440.00	5,200.00	3,240.00	162.31%	29,175.00	25,935.00	3,240.00	112.49%	25,935.00
		40102 - New	1,250.00	1,400.00	-150.00	89.29%	7,950.00	8,100.00	-150.00	98.15%	8,100.00
		40100 - Active - Other	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
		<b>Total 40100 - Active</b>	<b>9,690.00</b>	<b>6,600.00</b>	<b>3,090.00</b>	<b>146.82%</b>	<b>37,125.00</b>	<b>34,035.00</b>	<b>3,090.00</b>	<b>109.08%</b>	<b>34,035.00</b>
<b>40105 - Multi-Year Membership</b>											
		40106 - Renew	1,000.00	1,200.00	-200.00	83.33%	4,400.00	4,600.00	-200.00	95.65%	4,600.00
		40107 - New	3,200.00	400.00	2,800.00	800.0%	5,200.00	2,400.00	2,800.00	216.67%	2,400.00
		<b>Total 40105 - Multi-Year Membership</b>	<b>4,200.00</b>	<b>1,600.00</b>	<b>2,600.00</b>	<b>262.5%</b>	<b>9,600.00</b>	<b>7,000.00</b>	<b>2,600.00</b>	<b>137.14%</b>	<b>7,000.00</b>
<b>40110 - Allied Industry</b>											
		40111 - Renew	-250.00	0.00	-250.00	100.0%	100.00	350.00	-250.00	28.57%	350.00
		40112 - New	0.00	0.00	0.00	0.0%	550.00	550.00	0.00	100.0%	550.00
		<b>Total 40110 - Allied Industry</b>	<b>-250.00</b>	<b>0.00</b>	<b>-250.00</b>	<b>100.0%</b>	<b>650.00</b>	<b>900.00</b>	<b>-250.00</b>	<b>72.22%</b>	<b>900.00</b>
<b>40120 - Friend of the Buffalo</b>											
		40121 - New	230.00	100.00	130.00	230.0%	450.00	320.00	130.00	140.63%	320.00
		40122 - Renew	890.00	50.00	840.00	1,780.0%	1,800.00	960.00	840.00	187.5%	960.00
		<b>Total 40120 - Friend of the Buffalo</b>	<b>1,120.00</b>	<b>150.00</b>	<b>970.00</b>	<b>746.67%</b>	<b>2,250.00</b>	<b>1,280.00</b>	<b>970.00</b>	<b>175.78%</b>	<b>1,280.00</b>
<b>40130 - Subscription</b>											
		40131 - Renew	25.00	0.00	25.00	100.0%	100.00	0.00	100.00	100.0%	0.00
		40132 - New	0.00	0.00	0.00	0.0%	0.00	75.00	-75.00	0.0%	75.00
		<b>Total 40130 - Subscription</b>	<b>25.00</b>	<b>0.00</b>	<b>25.00</b>	<b>100.0%</b>	<b>100.00</b>	<b>75.00</b>	<b>25.00</b>	<b>133.33%</b>	<b>75.00</b>
<b>40140 - Junior</b>											
		40141 - Renew	-50.00	0.00	-50.00	100.0%	260.00	310.00	-50.00	83.87%	310.00
		40142 - New	50.00	50.00	0.00	100.0%	200.00	200.00	0.00	100.0%	200.00
		<b>Total 40140 - Junior</b>	<b>0.00</b>	<b>50.00</b>	<b>-50.00</b>	<b>0.0%</b>	<b>460.00</b>	<b>510.00</b>	<b>-50.00</b>	<b>90.2%</b>	<b>510.00</b>
<b>40145 - Student Group</b>											
		40146 - Renew	100.00	0.00	100.00	100.0%	850.00	750.00	100.00	113.33%	750.00
		40147 - New	0.00	0.00	0.00	0.0%	50.00	50.00	0.00	100.0%	50.00
		<b>Total 40145 - Student Group</b>	<b>100.00</b>	<b>0.00</b>	<b>100.00</b>	<b>100.0%</b>	<b>900.00</b>	<b>800.00</b>	<b>100.00</b>	<b>112.5%</b>	<b>800.00</b>
		40170 - Foreign S&H	45.00	10.00	35.00	450.0%	296.00	261.00	35.00	113.41%	261.00
		<b>Total 40000 - Membership</b>	<b>14,930.00</b>	<b>8,410.00</b>	<b>6,520.00</b>	<b>177.53%</b>	<b>51,381.00</b>	<b>44,861.00</b>	<b>6,520.00</b>	<b>114.53%</b>	<b>44,861.00</b>
<b>40500 - Contributed support</b>											
		40520 - Contributions & Sponsors	0.00	0.00	0.00	0.0%	15.00	15.00	0.00	100.0%	15.00
		40525 - Unrestricted Grants	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
		40540 - Interest Revenue	45.74	46.00	-0.26	99.44%	138.81	138.00	0.81	100.59%	138.00

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	Mar 15	Budget	\$ Over Budget	% of Budget	Jan - Mar 15	YTD Budget	\$ Over Budget	% of Budget	Annual Budget
40560 - Miscellaneous Revenue	159.89	0.00	159.89	100.0%	159.89	0.00	159.89	100.0%	0.00
40580 - Special Projects	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
<b>Total 40500 - Contributed support</b>	<b>205.63</b>	<b>46.00</b>	<b>159.63</b>	<b>447.02%</b>	<b>313.70</b>	<b>153.00</b>	<b>160.70</b>	<b>205.03%</b>	<b>153.00</b>
<b>40600 - Restricted Grants</b>									
40533 - SARE Grant	0.00	12,500.00	-12,500.00	0.0%	0.00	12,500.00	-12,500.00	0.0%	12,500.00
40534 - RMA	0.00	18,400.00	-18,400.00	0.0%	0.00	18,400.00	-18,400.00	0.0%	18,400.00
<b>Total 40600 - Restricted Grants</b>	<b>0.00</b>	<b>30,900.00</b>	<b>-30,900.00</b>	<b>0.0%</b>	<b>0.00</b>	<b>30,900.00</b>	<b>-30,900.00</b>	<b>0.0%</b>	<b>30,900.00</b>
<b>40700 - Unrelated Business Income</b>									
40710 - Affinity Card	0.00	57.00	-57.00	0.0%	0.00	275.00	-275.00	0.0%	275.00
40720 - Nationwide Agribusiness Ins	0.00	1,000.00	-1,000.00	0.0%	0.00	1,000.00	-1,000.00	0.0%	1,000.00
<b>Total 40700 - Unrelated Business Income</b>	<b>0.00</b>	<b>1,057.00</b>	<b>-1,057.00</b>	<b>0.0%</b>	<b>0.00</b>	<b>1,275.00</b>	<b>-1,275.00</b>	<b>0.0%</b>	<b>1,275.00</b>
<b>40900 - Fund Raiser Revenue</b>									
40905 - SC Fund Raiser Proceeds	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
40910 - SC Benefit Auction Proceeds	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
40911 - WC Sale Items	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
40920 - WC Benefit Auction NBA Proceeds	0.00	0.00	0.00	0.0%	13,367.50	13,593.00	-225.50	98.34%	13,593.00
40940 - WC Raffle Proceeds	0.00	0.00	0.00	0.0%	5,090.00	4,070.00	1,020.00	125.06%	4,070.00
40950 - WC Benefit Auct. NBF	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
40955 - WC Benefit Auct. Throlson	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
40960 - WC Fund Raiser Event - NBF	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
40962 - WC Fund Raiser Proceeds	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
40965 - WC Fund Raiser Event -Throlson	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
40970 - Calcutta Revenue	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
<b>Total 40900 - Fund Raiser Revenue</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>18,457.50</b>	<b>17,663.00</b>	<b>794.50</b>	<b>104.5%</b>	<b>17,663.00</b>
<b>41000 - Winter Conference</b>									
41010 - Registration									
41011 - Full	0.00	0.00	0.00	0.0%	18,650.00	18,650.00	0.00	100.0%	18,650.00
41012 - Add'l	0.00	0.00	0.00	0.0%	18,575.00	18,575.00	0.00	100.0%	18,575.00
41015 - Non-Member	0.00	0.00	0.00	0.0%	2,100.00	2,100.00	0.00	100.0%	2,100.00
41016 - Banquet	0.00	0.00	0.00	0.0%	15,675.00	15,720.00	-45.00	99.71%	15,720.00
41017 - New Member	0.00	0.00	0.00	0.0%	2,625.00	2,625.00	0.00	100.0%	2,625.00
41018 - First time add'l	0.00				0.00				
<b>Total 41010 - Registration</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>57,625.00</b>	<b>57,670.00</b>	<b>-45.00</b>	<b>99.92%</b>	<b>57,670.00</b>
41020 - Exhibitors	0.00	0.00	0.00	0.0%	4,110.00	4,110.00	0.00	100.0%	4,110.00
41030 - Sponsorships Current Yr	0.00	0.00	0.00	0.0%	25,750.00	25,750.00	0.00	100.0%	25,750.00
41035 - Advertising	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
41000 - Winter Conference - Other	0.00				1,803.78				
<b>Total 41000 - Winter Conference</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>89,288.78</b>	<b>87,530.00</b>	<b>1,758.78</b>	<b>102.01%</b>	<b>87,530.00</b>
<b>42000 - Gold Trophy</b>									
42001 - Live Sale									

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42010 - Entry Fees	0.00	0.00	0.00	0.0%	8,536.00	8,536.00	0.00	100.0%	8,536.00
42015 - GTSS Sponsor	0.00	0.00	0.00	0.0%	975.00	975.00	0.00	100.0%	975.00
<b>42020 - Commission</b>									
42021 - 9% COMMISSION	0.00	0.00	0.00	0.0%	25,240.50	25,241.00	-0.50	100.0%	25,241.00
42022 - 1%CHECKOFF	0.00	0.00	0.00	0.0%	2,804.50	2,804.00	0.50	100.02%	2,804.00
42023 - 5% Video Fee-Live	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
<b>Total 42020 - Commission</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>28,045.00</b>	<b>28,045.00</b>	<b>0.00</b>	<b>100.0%</b>	<b>28,045.00</b>
42040 - Live Sale Trphy Sprs Current Yr	0.00	0.00	0.00	0.0%	5,000.00	5,000.00	0.00	100.0%	5,000.00
<b>Total 42001 - Live Sale</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>42,556.00</b>	<b>42,556.00</b>	<b>0.00</b>	<b>100.0%</b>	<b>42,556.00</b>
<b>42100 - Carcass Sale</b>									
42101 - Entry Fees	0.00	0.00	0.00	0.0%	2,305.50	2,306.00	-0.50	99.98%	2,306.00
42102 - Carcass Trphy Sprs Current Yr	0.00	0.00	0.00	0.0%	1,250.00	1,250.00	0.00	100.0%	1,250.00
42104 - Carcass Class Commissions 7%	0.00	0.00	0.00	0.0%	4,797.34	4,797.00	0.34	100.01%	4,797.00
42105 - Carcass Class Checkoff 1%	0.00	0.00	0.00	0.0%	685.34	685.00	0.34	100.05%	685.00
<b>Total 42100 - Carcass Sale</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>9,038.18</b>	<b>9,038.00</b>	<b>0.18</b>	<b>100.0%</b>	<b>9,038.00</b>
42400 - Advertising	0.00	0.00	0.00	0.0%	2,550.00	2,050.00	500.00	124.39%	2,050.00
42600 - Show & Sale Insurance	0.00	0.00	0.00	0.0%	1,200.00	1,200.00	0.00	100.0%	1,200.00
42000 - Gold Trophy - Other	0.00				47.00				
<b>Total 42000 - Gold Trophy</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>55,391.18</b>	<b>54,844.00</b>	<b>547.18</b>	<b>101.0%</b>	<b>54,844.00</b>
<b>43000 - Summer Conference</b>									
<b>43010 - Registration</b>									
43011 - Full Advanced	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
43012 - SC New Mbr Reg	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
43013 - Banquet	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
43014 - Youth	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
43015 - Day - Adult	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
43050 - SC Fund Raiser	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
<b>Total 43010 - Registration</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>0.00</b>
43020 - Sponsors	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
43025 - In-Kind Contributions	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
43030 - Exhibitors	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
<b>Total 43000 - Summer Conference</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>0.00</b>
<b>43500 - IBC Conference</b>									
43520 - Contributions & Support	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
<b>Total 43500 - IBC Conference</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>0.00</b>
<b>44000 - Communication</b>									
<b>44010 - Bison World</b>									
44011 - BW Advertising	0.00	0.00	0.00	0.0%	8,492.50	6,823.00	1,669.50	124.47%	6,823.00
44012 - Sales	25.00	0.00	25.00	100.0%	25.00	0.00	25.00	100.0%	0.00

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44013 - Shipping - Bison World	0.00	0.00	0.00	0.0%	14.00	14.00	0.00	100.0%	14.00
44015 - July Food Issue Insert									
440154 - Sales	1.25	20.00	-18.75	6.25%	73.00	92.00	-19.00	79.35%	92.00
440155 - July Insert S&H	0.00	10.00	-10.00	0.0%	9.50	20.00	-10.50	47.5%	20.00
<b>Total 44015 - July Food Issue Insert</b>	<b>1.25</b>	<b>30.00</b>	<b>-28.75</b>	<b>4.17%</b>	<b>82.50</b>	<b>112.00</b>	<b>-29.50</b>	<b>73.66%</b>	<b>112.00</b>
44016 - Member Directory Ads	0.00	0.00	0.00	0.0%	4,792.50	4,168.00	624.50	114.98%	4,168.00
<b>Total 44010 - Bison World</b>	<b>26.25</b>	<b>30.00</b>	<b>-3.75</b>	<b>87.5%</b>	<b>13,406.50</b>	<b>11,117.00</b>	<b>2,289.50</b>	<b>120.6%</b>	<b>11,117.00</b>
44050 - Website									
44051 - Advertising	1,115.00	1,100.00	15.00	101.36%	5,675.00	5,660.00	15.00	100.27%	5,660.00
44052 - www links	450.00	200.00	250.00	225.0%	850.00	660.00	190.00	128.79%	660.00
44053 - Bison 101-201	89.85	0.00	89.85	100.0%	149.75	150.00	-0.25	99.83%	150.00
44054 - Third Party Online Sellers	110.00	0.00	110.00	100.0%	795.00	685.00	110.00	116.06%	685.00
<b>Total 44050 - Website</b>	<b>1,764.85</b>	<b>1,300.00</b>	<b>464.85</b>	<b>135.76%</b>	<b>7,469.75</b>	<b>7,155.00</b>	<b>314.75</b>	<b>104.4%</b>	<b>7,155.00</b>
<b>Total 44000 - Communication</b>	<b>1,791.10</b>	<b>1,330.00</b>	<b>461.10</b>	<b>134.67%</b>	<b>20,876.25</b>	<b>18,272.00</b>	<b>2,604.25</b>	<b>114.25%</b>	<b>18,272.00</b>
46000 - Promotion									
46003 - Producers Handbook	420.00	565.00	-145.00	74.34%	1,420.00	1,565.00	-145.00	90.74%	1,565.00
46004 - Merchandise Sales (Novelties)	181.70	425.00	-243.30	42.75%	1,236.95	1,481.00	-244.05	83.52%	1,481.00
46005 - Promotional Materials	599.45	500.00	99.45	119.89%	1,805.90	1,707.00	98.90	105.79%	1,707.00
46007 - Shipping & Handling - Sales	246.17	220.00	26.17	111.9%	892.75	867.00	25.75	102.97%	867.00
46012 - Mbr Plaques/Gate Signs	0.00	0.00	0.00	0.0%	125.75	126.00	-0.25	99.8%	126.00
<b>Total 46000 - Promotion</b>	<b>1,447.32</b>	<b>1,710.00</b>	<b>-262.68</b>	<b>84.64%</b>	<b>5,481.35</b>	<b>5,746.00</b>	<b>-264.65</b>	<b>95.39%</b>	<b>5,746.00</b>
47000 - Check Off Program Revenue									
47004 - Check-off Contributions	1,240.50	500.00	740.50	248.1%	4,931.00	4,711.00	220.00	104.67%	4,711.00
47005 - Check-off Reserve 50%	1,240.50	500.00	740.50	248.1%	5,451.00	4,711.00	740.00	115.71%	4,711.00
<b>Total 47000 - Check Off Program Revenue</b>	<b>2,481.00</b>	<b>1,000.00</b>	<b>1,481.00</b>	<b>248.1%</b>	<b>10,382.00</b>	<b>9,422.00</b>	<b>960.00</b>	<b>110.19%</b>	<b>9,422.00</b>
49000 - NABR									
49002 - Registration Fees	0.00	300.00	-300.00	0.0%	250.00	550.00	-300.00	45.46%	550.00
49004 - New DNA Profile	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
49005 - DNA Retest/Update	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
49006 - Shipping - NABR	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
49000 - NABR - Other	0.00	400.00	-400.00	0.0%	0.00	400.00	-400.00	0.0%	400.00
<b>Total 49000 - NABR</b>	<b>0.00</b>	<b>700.00</b>	<b>-700.00</b>	<b>0.0%</b>	<b>250.00</b>	<b>950.00</b>	<b>-700.00</b>	<b>26.32%</b>	<b>950.00</b>
49999 - Misc Income	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
<b>Total Income</b>	<b>20,855.05</b>	<b>45,153.00</b>	<b>-24,297.95</b>	<b>46.19%</b>	<b>251,821.76</b>	<b>271,616.00</b>	<b>-19,794.24</b>	<b>92.71%</b>	<b>271,616.00</b>
<b>Gross Profit</b>	<b>20,855.05</b>	<b>45,153.00</b>	<b>-24,297.95</b>	<b>46.19%</b>	<b>251,821.76</b>	<b>271,616.00</b>	<b>-19,794.24</b>	<b>92.71%</b>	<b>271,616.00</b>
<b>Expense</b>									
50000 - Membership Expense									

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	Mar 15	Budget	\$ Over Budget	% of Budget	Jan - Mar 15	YTD Budget	\$ Over Budget	% of Budget	Annual Budget
50120 - Recruitment	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
50130 - Plaques/Awards	0.00	0.00	0.00	0.0%	102.60	72.00	30.60	142.5%	72.00
50150 - Complimentary Membership	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
50170 - Membership Production	73.50	0.00	73.50	100.0%	73.50	0.00	73.50	100.0%	0.00
50172 - Membership Printing	2,292.74	0.00	2,292.74	100.0%	2,292.74	1,500.00	792.74	152.85%	1,500.00
50174 - Membership S&H	49.50	480.00	-430.50	10.31%	203.60	720.00	-516.40	28.28%	720.00
<b>Total 50000 - Membership Expense</b>	<b>2,415.74</b>	<b>480.00</b>	<b>1,935.74</b>	<b>503.28%</b>	<b>2,672.44</b>	<b>2,292.00</b>	<b>380.44</b>	<b>116.6%</b>	<b>2,292.00</b>
<b>50500 - Administration</b>									
50501 - Payroll Expenses									
50502 - Salaried Payroll	12,250.00	11,648.00	602.00	105.17%	35,166.00	34,944.00	222.00	100.64%	34,944.00
50503 - Hourly Payroll	2,714.63	3,000.00	-285.37	90.49%	8,544.73	9,436.00	-891.27	90.56%	9,436.00
50504 - Payroll Tax Expense	1,107.53	1,318.00	-210.47	84.03%	3,479.06	3,690.00	-210.94	94.28%	3,690.00
50505 - Health Insurance	1,728.86	2,050.00	-321.14	84.34%	2,942.20	6,150.00	-3,207.80	47.84%	6,150.00
50506 - Retirement	343.74	344.00	-0.26	99.92%	1,031.22	1,032.00	-0.78	99.92%	1,032.00
<b>Total 50501 - Payroll Expenses</b>	<b>18,144.76</b>	<b>18,360.00</b>	<b>-215.24</b>	<b>98.83%</b>	<b>51,163.21</b>	<b>55,252.00</b>	<b>-4,088.79</b>	<b>92.6%</b>	<b>55,252.00</b>
50510 - Advertising & Promotion	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
50511 - Bad Debt	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
50512 - Bank/Credit Card Fees									
505121 - QB CC Fees	184.95	450.00	-265.05	41.1%	1,246.30	1,512.00	-265.70	82.43%	1,512.00
505122 - Discover CC Fees	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
505123 - Amazon/Pay Pal Fees	64.61	89.00	-24.39	72.6%	203.26	228.00	-24.74	89.15%	228.00
505124 - AmEx CC Fees	20.63	19.00	1.63	108.58%	165.00	163.00	2.00	101.23%	163.00
505126 - Wells Fargo Bank Fees	0.00	10.00	-10.00	0.0%	5.00	15.00	-10.00	33.33%	15.00
505127 - PSCU Bank Fees	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
505128 - FirstData CC Fees	346.44	136.00	210.44	254.74%	2,469.76	2,259.00	210.76	109.33%	2,259.00
<b>Total 50512 - Bank/Credit Card Fees</b>	<b>616.63</b>	<b>704.00</b>	<b>-87.37</b>	<b>87.59%</b>	<b>4,089.32</b>	<b>4,177.00</b>	<b>-87.68</b>	<b>97.9%</b>	<b>4,177.00</b>
50513 - Computer Support	300.00	300.00	0.00	100.0%	900.00	900.00	0.00	100.0%	900.00
50514 - Contract Services	20.00	10.00	10.00	200.0%	65.75	51.00	14.75	128.92%	51.00
50515 - Contributions to Charity/Funds	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
50516 - Depreciation	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
50517 - Dues & Subscriptions	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
50518 - Equipment Lease	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
50519 - Finance Charge CC	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
50520 - Government Relations	23.00	0.00	23.00	100.0%	123.00	0.00	123.00	100.0%	0.00
50521 - Insurance	49.06	40.00	9.06	122.65%	1,434.91	1,427.00	7.91	100.55%	1,427.00
50522 - Legal & Accounting	347.86	1,550.00	-1,202.14	22.44%	1,814.32	3,013.00	-1,198.68	60.22%	3,013.00
50523 - Misc. Expense	57.72	0.00	57.72	100.0%	199.80	142.00	57.80	140.7%	142.00
50524 - Office Supplies	23.61	0.00	23.61	100.0%	210.97	133.00	77.97	158.62%	133.00
50525 - Online Services	371.29	130.00	241.29	285.61%	557.82	317.00	240.82	175.97%	317.00
50526 - Postage	93.11	120.00	-26.89	77.59%	305.25	332.00	-26.75	91.94%	332.00
50527 - Printing	24.40	40.00	-15.60	61.0%	71.30	87.00	-15.70	81.95%	87.00
50528 - Rent	735.00	735.00	0.00	100.0%	2,205.00	2,205.00	0.00	100.0%	2,205.00
50529 - Repairs & Maintenance	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00

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50530 - Software Support	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
50531 - Strategic Planning	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
50532 - Taxes & Licenses	0.00	110.00	-110.00	0.0%	0.00	110.00	-110.00	0.0%	110.00
50533 - Telephone	217.75	215.00	2.75	101.28%	628.00	608.00	20.00	103.29%	608.00
50534 - Travel & Entertainment	559.65	600.00	-40.35	93.28%	856.61	897.00	-40.39	95.5%	897.00
50535 - USHA Membership	0.00	600.00	-600.00	0.0%	160.00	760.00	-600.00	21.05%	760.00
<b>Total 50500 - Administration</b>	<b>21,583.84</b>	<b>23,514.00</b>	<b>-1,930.16</b>	<b>91.79%</b>	<b>64,785.26</b>	<b>70,411.00</b>	<b>-5,625.74</b>	<b>92.01%</b>	<b>70,411.00</b>
<b>50900 - Fund Raiser Costs</b>									
50901 - SC Fund Raiser Costs	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
50902 - WC Fund Raiser Costs	0.00	0.00	0.00	0.0%	0.00	477.00	-477.00	0.0%	477.00
50903 - SC Fund Raiser Raffle Costs	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
50904 - WC Fund Raiser Raffle Costs	0.00	0.00	0.00	0.0%	476.99	0.00	476.99	100.0%	0.00
50906 - WC Throlson Share Fund Raiser	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
50907 - NBF Share of Fund Raiser	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
50970 - Calcutta Costs	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
<b>Total 50900 - Fund Raiser Costs</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>476.99</b>	<b>477.00</b>	<b>-0.01</b>	<b>100.0%</b>	<b>477.00</b>
<b>51000 - Winter Conf Exp</b>									
51010 - Ad/Promotion	0.00	0.00	0.00	0.0%	1,195.45	20.00	1,175.45	5,977.25%	20.00
51020 - Conference expense									
51021 - Food									
51022 - Main Banquet	0.00	0.00	0.00	0.0%	15,359.40	15,359.00	0.40	100.0%	15,359.00
51024 - Luncheon	0.00	0.00	0.00	0.0%	10,638.60	10,639.00	-0.40	100.0%	10,639.00
51025 - Breaks	0.00	0.00	0.00	0.0%	2,715.80	2,716.00	-0.20	99.99%	2,716.00
51026 - In-Kind Sponsors	0.00	0.00	0.00	0.0%	9,000.00	9,000.00	0.00	100.0%	9,000.00
51028 - Benefit Auction Dinner	0.00	0.00	0.00	0.0%	13,162.16	13,162.00	0.16	100.0%	13,162.00
51029 - Other	0.00	0.00	0.00	0.0%	1,956.18	2,536.00	-579.82	77.14%	2,536.00
<b>Total 51021 - Food</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>52,832.14</b>	<b>53,412.00</b>	<b>-579.86</b>	<b>98.91%</b>	<b>53,412.00</b>
51030 - Speakers									
51031 - Fees	0.00	0.00	0.00	0.0%	4,000.00	4,000.00	0.00	100.0%	4,000.00
51032 - Audio Visuals	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
51034 - Travel	0.00	0.00	0.00	0.0%	595.00	595.00	0.00	100.0%	595.00
<b>Total 51030 - Speakers</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>4,595.00</b>	<b>4,595.00</b>	<b>0.00</b>	<b>100.0%</b>	<b>4,595.00</b>
51040 - Hotel Rooms	0.00	0.00	0.00	0.0%	306.39	0.00	306.39	100.0%	0.00
51050 - Conference Packets	0.00	0.00	0.00	0.0%	2,084.84	2,085.00	-0.16	99.99%	2,085.00
51060 - Reg Mailers/ Postage	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
51070 - Booths	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
51080 - Signs/Banners	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
51090 - Trophies and Awards	0.00	0.00	0.00	0.0%	169.00	169.00	0.00	100.0%	169.00
51100 - Audio Visuals	0.00	0.00	0.00	0.0%	1,947.92	1,948.00	-0.08	100.0%	1,948.00
<b>Total 51020 - Conference expense</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>61,935.29</b>	<b>62,209.00</b>	<b>-273.71</b>	<b>99.56%</b>	<b>62,209.00</b>
51110 - Postage	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00

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51120 - Printing	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
51140 - Travel & Entertainment	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
51150 - Complimentary Reg./Ticket	0.00				0.00				
<b>Total 51000 - Winter Conf Exp</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>63,130.74</b>	<b>62,229.00</b>	<b>901.74</b>	<b>101.45%</b>	<b>62,229.00</b>
<b>52000 - Gold Trophy Exp</b>									
52010 - Advertise & Promotion	0.00	0.00	0.00	0.0%	297.46	232.00	65.46	128.22%	232.00
52020 - Catalog	0.00	0.00	0.00	0.0%	2,928.59	1,075.00	1,853.59	272.43%	1,075.00
52030 - Equipment	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
52040 - Insurance	3,119.87	3,800.00	-680.13	82.1%	3,119.87	3,800.00	-680.13	82.1%	3,800.00
52050 - Postage	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
52060 - Video	0.00	0.00	0.00	0.0%	500.00	500.00	0.00	100.0%	500.00
52080 - Show & Sale Costs - Live									
52070 - NWSS Live Commission	0.00	0.00	0.00	0.0%	16,815.00	16,815.00	0.00	100.0%	16,815.00
52081 - Auctioneer	0.00	0.00	0.00	0.0%	3,311.33	3,311.00	0.33	100.01%	3,311.00
52082 - Buffaleros									
52083 - Wage	0.00	0.00	0.00	0.0%	812.50	812.50	0.00	100.0%	812.50
52084 - Radios	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
52085 - Meals	0.00	0.00	0.00	0.0%	1,311.42	1,311.00	0.42	100.03%	1,311.00
<b>Total 52082 - Buffaleros</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>2,123.92</b>	<b>2,123.50</b>	<b>0.42</b>	<b>100.02%</b>	<b>2,123.50</b>
52090 - Feed & Yard Costs	0.00	0.00	0.00	0.0%	1,276.00	1,276.00	0.00	100.0%	1,276.00
52091 - NWSS Yardage & Admin Fees	0.00	0.00	0.00	0.0%	5,402.00	5,180.00	222.00	104.29%	5,180.00
52100 - Judges									
52102 - Judges Compensation	0.00	0.00	0.00	0.0%	666.66	667.00	-0.34	99.95%	667.00
<b>Total 52100 - Judges</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>666.66</b>	<b>667.00</b>	<b>-0.34</b>	<b>99.95%</b>	<b>667.00</b>
52120 - Volunteers									
52122 - Meals	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
52125 - Parking Passes	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
<b>Total 52120 - Volunteers</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>0.00</b>
52130 - Veterinary	0.00	0.00	0.00	0.0%	47.00	269.00	-222.00	17.47%	269.00
52140 - Trophies/Awards	0.00	0.00	0.00	0.0%	2,618.00	2,618.00	0.00	100.0%	2,618.00
52160 - Signs/Banners	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
52170 - Tags	0.00	0.00	0.00	0.0%	111.38	111.00	0.38	100.34%	111.00
52180 - Other	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
52080 - Show & Sale Costs - Live - Other	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
<b>Total 52080 - Show &amp; Sale Costs - Live</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>32,371.29</b>	<b>32,370.50</b>	<b>0.79</b>	<b>100.0%</b>	<b>32,370.50</b>
<b>52500 - Carcass</b>									
52520 - Show & Sale Costs - Carcass									
52521 - Auctioneer	0.00	0.00	0.00	0.0%	1,100.65	1,101.00	-0.35	99.97%	1,101.00
52523 - Trophies/Awards	0.00	0.00	0.00	0.0%	586.50	525.00	61.50	111.71%	525.00
52530 - Processing Fee	0.00	0.00	0.00	0.0%	1,330.88	1,331.00	-0.12	99.99%	1,331.00
52540 - NWSS Carcass Commission	0.00	0.00	0.00	0.0%	2,131.00	2,130.00	1.00	100.05%	2,130.00

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Total 52520 · Show & Sale Costs - Carcass	0.00	0.00	0.00	0.0%	5,149.03	5,087.00	62.03	101.22%	5,087.00
Total 52500 · Carcass	0.00	0.00	0.00	0.0%	5,149.03	5,087.00	62.03	101.22%	5,087.00
52600 · Performance Bull Prog Expense									
52650 · Performance Bull Pasturing Fees	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
52655 · Performance Bull Prize Money	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
52600 · Performance Bull Prog Expense - Other	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
Total 52600 · Performance Bull Prog Expense	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
52700 · Jr Judging	0.00	0.00	0.00	0.0%	516.42	420.00	96.42	122.96%	420.00
52000 · Gold Trophy Exp - Other	0.00				-2,500.00				
Total 52000 · Gold Trophy Exp	3,119.87	3,800.00	-680.13	82.1%	42,382.66	43,484.50	-1,101.84	97.47%	43,484.50
53000 · Summer Conference Exp									
53020 · Conference Expense									
53021 · Food									
53022 · Main Banquet	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
53023 · Fun Auction Food	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
53024 · Coffee Breaks	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
53026 · Breakfast	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
53027 · Historic Social	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
53021 · Food - Other	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
Total 53021 · Food	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
53030 · Hotel Rooms	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
53035 · SC Fund Raiser	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
53037 · SC Event	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
53040 · Conference Packets	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
53050 · Reg Mailers/Postage	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
53060 · Speakers									
53061 · Fees	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
53062 · Gifts	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
53060 · Speakers - Other	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
Total 53060 · Speakers	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
53070 · Exhibit Booths	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
53080 · Audio Visuals	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
53090 · Transportation	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
Total 53020 · Conference Expense	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
53110 · Printing	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
53120 · Postage	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
53140 · Travel & Entertainment	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
Total 53000 · Summer Conference Exp	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00



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	Mar 15	Budget	\$ Over Budget	% of Budget	Jan - Mar 15	YTD Budget	\$ Over Budget	% of Budget	Annual Budget
<b>53500 · IBC Conference Costs</b>									
53510 · Conference Expense									
53511 · Other Costs	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
53510 · Conference Expense - Other	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
<b>Total 53510 · Conference Expense</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>0.00</b>
53520 · Postage	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
53530 · Travel & Entertainment	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
<b>Total 53500 · IBC Conference Costs</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>0.00</b>
<b>60000 · Communications</b>									
60010 · Bison World									
60011 · Contract Services	1,200.00	1,200.00	0.00	100.0%	5,360.72	5,361.00	-0.28	100.0%	5,361.00
60012 · Postage	0.00	0.00	0.00	0.0%	1,369.33	1,369.00	0.33	100.02%	1,369.00
60013 · Printing	0.00	0.00	0.00	0.0%	1,431.50	1,432.00	-0.50	99.97%	1,432.00
60014 · Production Costs	0.00	0.00	0.00	0.0%	2,024.00	2,024.00	0.00	100.0%	2,024.00
60015 · July Food Insert									
600152 · COGS July Food Insert	0.40	0.00	0.40	100.0%	23.22	23.00	0.22	100.96%	23.00
600154 · S&H July Food Insert	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
<b>Total 60015 · July Food Insert</b>	<b>0.40</b>	<b>0.00</b>	<b>0.40</b>	<b>100.0%</b>	<b>23.22</b>	<b>23.00</b>	<b>0.22</b>	<b>100.96%</b>	<b>23.00</b>
60016 · Membership Directory									
60018 · Member Dir Production	0.00	0.00	0.00	0.0%	2,528.00	2,528.00	0.00	100.0%	2,528.00
60019 · Member Dir Printing	0.00	0.00	0.00	0.0%	1,431.50	1,432.00	-0.50	99.97%	1,432.00
<b>Total 60016 · Membership Directory</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>3,959.50</b>	<b>3,960.00</b>	<b>-0.50</b>	<b>99.99%</b>	<b>3,960.00</b>
<b>Total 60010 · Bison World</b>	<b>1,200.40</b>	<b>1,200.00</b>	<b>0.40</b>	<b>100.03%</b>	<b>14,168.27</b>	<b>14,169.00</b>	<b>-0.73</b>	<b>100.0%</b>	<b>14,169.00</b>
60050 · Website									
60051 · Hosting Fee	0.00	0.00	0.00	0.0%	0.00	15.00	-15.00	0.0%	15.00
60052 · Maintenance/Updates	0.00	0.00	0.00	0.0%	1,567.50	1,567.00	0.50	100.03%	1,567.00
60053 · Bison Online Training	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
60054 · Third Party Seller Expense	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
<b>Total 60050 · Website</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>1,567.50</b>	<b>1,582.00</b>	<b>-14.50</b>	<b>99.08%</b>	<b>1,582.00</b>
60060 · Social Media									
60061 · Social Media Contract	0.00	1,000.00	-1,000.00	0.0%	0.00	1,000.00	-1,000.00	0.0%	1,000.00
60062 · Social Media Events	0.00	200.00	-200.00	0.0%	0.00	200.00	-200.00	0.0%	200.00
<b>Total 60060 · Social Media</b>	<b>0.00</b>	<b>1,200.00</b>	<b>-1,200.00</b>	<b>0.0%</b>	<b>0.00</b>	<b>1,200.00</b>	<b>-1,200.00</b>	<b>0.0%</b>	<b>1,200.00</b>
<b>Total 60000 · Communications</b>	<b>1,200.40</b>	<b>2,400.00</b>	<b>-1,199.60</b>	<b>50.02%</b>	<b>15,735.77</b>	<b>16,951.00</b>	<b>-1,215.23</b>	<b>92.83%</b>	<b>16,951.00</b>
70000 · Promotions									
70010 · COGS-Novelties	152.64	200.00	-47.36	76.32%	1,320.62	1,368.00	-47.38	96.54%	1,368.00
70030 · COGS-Promotional Items	185.10	200.00	-14.90	92.55%	578.90	594.00	-15.10	97.46%	594.00

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	Mar 15	Budget	\$ Over Budget	% of Budget	Jan - Mar 15	YTD Budget	\$ Over Budget	% of Budget	Annual Budget
70035 - COGS - Producers' Handbook	33.32	109.00	-75.68	30.57%	158.77	234.00	-75.23	67.85%	234.00
70036 - Comp Producers' Handbook	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
70050 - Shipping & Handling - Sales	214.63	290.00	-75.37	74.01%	826.74	1,175.00	-348.26	70.36%	1,175.00
70060 - Printing & Production	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
<b>Total 70000 - Promotions</b>	<b>585.69</b>	<b>799.00</b>	<b>-213.31</b>	<b>73.3%</b>	<b>2,885.03</b>	<b>3,371.00</b>	<b>-485.97</b>	<b>85.58%</b>	<b>3,371.00</b>
<b>75000 - Check Off</b>									
75005 - Contract Services	0.00	0.00	0.00	0.0%	0.00	977.00	-977.00	0.0%	977.00
75006 - Advertising, Promo & Recruit	175.25	500.00	-324.75	35.05%	892.42	805.00	87.42	110.86%	805.00
75000 - Check Off - Other	0.00	0.00	0.00	0.0%	0.00	320.00	-320.00	0.0%	320.00
<b>Total 75000 - Check Off</b>	<b>175.25</b>	<b>500.00</b>	<b>-324.75</b>	<b>35.05%</b>	<b>892.42</b>	<b>2,102.00</b>	<b>-1,209.58</b>	<b>42.46%</b>	<b>2,102.00</b>
<b>87500 - Differentiated Marketing Costs</b>									
87510 - Advertising & Promotion	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
87520 - Legal & Accounting	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
<b>Total 87500 - Differentiated Marketing Costs</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>0.00</b>
<b>88000 - NABR Reg</b>									
88001 - DNA Lab Work	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
88004 - Postage	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
88006 - COGS Ear Tag Set	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
88008 - Contract Services - NABR	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
<b>Total 88000 - NABR Reg</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>0.00</b>
<b>89000 - RMA Grant Expenses</b>	<b>0.00</b>	<b>13,400.00</b>	<b>-13,400.00</b>	<b>0.0%</b>	<b>0.00</b>	<b>13,400.00</b>	<b>-13,400.00</b>	<b>0.0%</b>	<b>13,400.00</b>
<b>91000 - SARE Grant Expenses</b>	<b>80.00</b>	<b>10,000.00</b>	<b>-9,920.00</b>	<b>0.8%</b>	<b>80.00</b>	<b>10,000.00</b>	<b>-9,920.00</b>	<b>0.8%</b>	<b>10,000.00</b>
<b>92000 - Special Project Expense</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>0.00</b>
<b>99999 - Suspense Expense</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>0.00</b>
<b>Total Expense</b>	<b>29,160.79</b>	<b>54,893.00</b>	<b>-25,732.21</b>	<b>53.12%</b>	<b>193,041.31</b>	<b>224,717.50</b>	<b>-31,676.19</b>	<b>85.9%</b>	<b>224,717.50</b>
<b>Net Ordinary Income</b>	<b>-8,305.74</b>	<b>-9,740.00</b>	<b>1,434.26</b>	<b>85.28%</b>	<b>58,780.45</b>	<b>46,898.50</b>	<b>11,881.95</b>	<b>125.34%</b>	<b>46,898.50</b>
<b>Other Income/Expense</b>									
<b>Other Income</b>									
40200 - Misc	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
99910 - Bad Debt Write Offs	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
99920 - Obsolete Inventory Write Offs	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
99930 - Final Futurity Prize Money	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
<b>Total Other Income</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>0.00</b>
<b>Other Expense</b>									
99900 - 5% Designated Reserves	1,062.75	2,267.00	-1,204.25	46.88%	12,920.70	13,574.00	-653.30	95.19%	13,574.00
99947 - Check-Off Retained Earnings	1,065.25	0.00	1,065.25	100.0%	4,298.58	3,189.00	1,109.58	134.79%	3,189.00
<b>Total Other Expense</b>	<b>2,128.00</b>	<b>2,267.00</b>	<b>-139.00</b>	<b>93.87%</b>	<b>17,219.28</b>	<b>16,763.00</b>	<b>456.28</b>	<b>102.72%</b>	<b>16,763.00</b>
<b>Net Other Income</b>	<b>-2,128.00</b>	<b>-2,267.00</b>	<b>139.00</b>	<b>93.87%</b>	<b>-17,219.28</b>	<b>-16,763.00</b>	<b>-456.28</b>	<b>102.72%</b>	<b>-16,763.00</b>

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		<b>Mar 15</b>	<b>Budget</b>	<b>\$ Over Budget</b>	<b>% of Budget</b>	<b>Jan - Mar 15</b>	<b>YTD Budget</b>	<b>\$ Over Budget</b>	<b>% of Budget</b>	<b>Annual Budget</b>
<b>Net Income</b>		-10,433.74	-12,007.00	1,573.26	86.9%	41,561.17	30,135.50	11,425.67	137.91%	30,135.50