

National Bison Association
Profit & Loss Budget Performance
June 2015

National Bison Associatio June 2015										
	Jun 15	Budget	\$ Over Budget	% of Budget	Jan - Jun 15	YTD Budget	\$ Over Budget	% of Budget	Annual Budget	
Ordinary Income/Expense										
Income										
40000 - Membership										
40100 - Active										
40101 - Renew	8,130.00	6,900.00	1,230.00	117.83%	49,095.00	45,485.00	3,610.00	107.94%	45,485.00	
40102 - New	1,500.00	1,840.00	-340.00	81.52%	13,650.00	14,713.00	-1,063.00	92.78%	14,713.00	
40100 - Active - Other	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
Total 40100 - Active	9,630.00	8,740.00	890.00	110.18%	62,745.00	60,198.00	2,547.00	104.23%	60,198.00	
40105 - Multi-Year Membership										
40106 - Renew	400.00	400.00	0.00	100.0%	5,400.00	8,200.00	-2,800.00	65.85%	8,200.00	
40107 - New	1,200.00	600.00	600.00	200.0%	13,350.00	4,400.00	8,950.00	303.41%	4,400.00	
Total 40105 - Multi-Year Membership	1,600.00	1,000.00	600.00	160.0%	18,750.00	12,600.00	6,150.00	148.81%	12,600.00	
40110 - Allied Industry										
40111 - Renew	750.00	0.00	750.00	100.0%	950.00	350.00	600.00	271.43%	350.00	
40112 - New	0.00	750.00	-750.00	0.0%	550.00	1,300.00	-750.00	42.31%	1,300.00	
Total 40110 - Allied Industry	750.00	750.00	0.00	100.0%	1,500.00	1,650.00	-150.00	90.91%	1,650.00	
40120 - Friend of the Buffalo										
40121 - New	60.00	100.00	-40.00	60.0%	570.00	870.00	-300.00	65.52%	870.00	
40122 - Renew	300.00	400.00	-100.00	75.0%	2,660.00	1,560.00	1,100.00	170.51%	1,560.00	
Total 40120 - Friend of the Buffalo	360.00	500.00	-140.00	72.0%	3,230.00	2,430.00	800.00	132.92%	2,430.00	
40130 - Subscription										
40131 - Renew	75.00	50.00	25.00	150.0%	225.00	100.00	125.00	225.0%	100.00	
40132 - New	25.00	0.00	25.00	100.0%	25.00	75.00	-50.00	33.33%	75.00	
Total 40130 - Subscription	100.00	50.00	50.00	200.0%	250.00	175.00	75.00	142.86%	175.00	
40140 - Junior										
40141 - Renew	130.00	0.00	130.00	100.0%	340.00	360.00	-20.00	94.44%	360.00	
40142 - New	100.00	0.00	100.00	100.0%	350.00	300.00	50.00	116.67%	300.00	
Total 40140 - Junior	230.00	0.00	230.00	100.0%	690.00	660.00	30.00	104.55%	660.00	
40145 - Student Group										
40146 - Renew	-50.00	0.00	-50.00	100.0%	-50.00	850.00	-900.00	-5.88%	850.00	
40147 - New	0.00	0.00	0.00	0.0%	-50.00	50.00	-100.00	-100.0%	50.00	
Total 40145 - Student Group	-50.00	0.00	-50.00	100.0%	-100.00	900.00	-1,000.00	-11.11%	900.00	
40150 - Life Member										
40170 - Foreign S&H	10.00	0.00	10.00	100.0%	381.00	311.00	70.00	122.51%	311.00	
Total 40000 - Membership	18,630.00	11,040.00	7,590.00	168.75%	93,446.00	78,924.00	14,522.00	118.4%	78,924.00	
40500 - Contributed support										
40520 - Contributions & Sponsors	0.00	0.00	0.00	0.0%	15.00	15.00	0.00	100.0%	15.00	
40525 - Unrestricted Grants	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	

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	Jun 15	Budget	\$ Over Budget	% of Budget	Jan - Jun 15	YTD Budget	\$ Over Budget	% of Budget	Annual Budget	
40540 - Interest Revenue	42.96	46.00	-3.04	93.39%	268.57	276.00	-7.43	97.31%	276.00	
40560 - Micellaneous Revenue	0.00	0.00	0.00	0.0%	163.77	0.00	163.77	100.0%	0.00	
40580 - Special Projects	1,200.00	0.00	1,200.00	100.0%	1,200.00	0.00	1,200.00	100.0%	0.00	
Total 40500 - Contributed support	1,242.96	46.00	1,196.96	2,702.09%	1,647.34	291.00	1,356.34	566.1%	291.00	
40600 - Restricted Grants										
40533 - SARE Grant	7,202.50	12,500.00	-5,297.50	57.62%	7,202.50	25,000.00	-17,797.50	28.81%	25,000.00	
40534 - RMA	0.00	18,400.00	-18,400.00	0.0%	5,633.00	36,800.00	-31,167.00	15.31%	36,800.00	
Total 40600 - Restricted Grants	7,202.50	30,900.00	-23,697.50	23.31%	12,835.50	61,800.00	-48,964.50	20.77%	61,800.00	
40700 - Unrelated Business Income										
40710 - Affinity Card	0.00	0.00	0.00	0.0%	83.21	296.00	-212.79	28.11%	296.00	
40720 - Nationwide Agribusiness Ins	0.00	0.00	0.00	0.0%	0.00	1,000.00	-1,000.00	0.0%	1,000.00	
Total 40700 - Unrelated Business Income	0.00	0.00	0.00	0.0%	83.21	1,296.00	-1,212.79	6.42%	1,296.00	
40900 - Fund Raiser Revenue										
40905 - SC Fund Raiser Proceeds	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
40910 - SC Benefit Auction Proceeds	13,059.47	10,000.00	3,059.47	130.6%	13,059.47	10,000.00	3,059.47	130.6%	10,000.00	
40911 - WC Sale Items	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
40920 - WC Benefit Auction NBA Proceeds	0.00	0.00	0.00	0.0%	13,367.50	13,593.00	-225.50	98.34%	13,593.00	
40940 - WC Raffle Proceeds	0.00	0.00	0.00	0.0%	5,090.00	4,070.00	1,020.00	125.06%	4,070.00	
40950 - WC Benefit Auct. NBF	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
40955 - WC Benefit Auct. Throlson	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
40960 - WC Fund Raiser Event - NBF	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
40962 - WC Fund Raiser Proceeds	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
40965 - WC Fund Raiser Event -Throlson	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
40970 - Calcutta Revenue	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
Total 40900 - Fund Raiser Revenue	13,059.47	10,000.00	3,059.47	130.6%	31,516.97	27,663.00	3,853.97	113.93%	27,663.00	
41000 - Winter Conference										
41010 - Registration										
41011 - Full	0.00	0.00	0.00	0.0%	18,650.00	18,650.00	0.00	100.0%	18,650.00	
41012 - Add'l	0.00	0.00	0.00	0.0%	18,575.00	18,575.00	0.00	100.0%	18,575.00	
41015 - Non-Member	0.00	0.00	0.00	0.0%	2,100.00	2,100.00	0.00	100.0%	2,100.00	
41016 - Banquet	0.00	0.00	0.00	0.0%	15,675.00	15,720.00	-45.00	99.71%	15,720.00	
41017 - New Member	0.00	0.00	0.00	0.0%	2,625.00	2,625.00	0.00	100.0%	2,625.00	
41018 - First time add'l	0.00				0.00					
Total 41010 - Registration	0.00	0.00	0.00	0.0%	57,625.00	57,670.00	-45.00	99.92%	57,670.00	
41020 - Exhibitors	0.00	0.00	0.00	0.0%	4,110.00	4,110.00	0.00	100.0%	4,110.00	
41030 - Sponsorships Current Yr	0.00	0.00	0.00	0.0%	25,750.00	25,750.00	0.00	100.0%	25,750.00	
41035 - Advertising	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
41000 - Winter Conference - Other	0.00				1,803.78					
Total 41000 - Winter Conference	0.00	0.00	0.00	0.0%	89,288.78	87,530.00	1,758.78	102.01%	87,530.00	
42000 - Gold Trophy										

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42001 - Live Sale										
42010 - Entry Fees	0.00	0.00	0.00	0.0%	8,536.00	8,536.00	0.00	100.0%	8,536.00	
42015 - GTSS Sponsor	0.00	0.00	0.00	0.0%	975.00	975.00	0.00	100.0%	975.00	
42020 - Commission										
42021 - 9% COMMISSION	0.00	0.00	0.00	0.0%	25,240.50	25,241.00	-0.50	100.0%	25,241.00	
42022 - 1%CHECKOFF	0.00	0.00	0.00	0.0%	2,804.50	2,804.00	0.50	100.02%	2,804.00	
42023 - 5% Video Fee-Live	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
Total 42020 - Commission	0.00	0.00	0.00	0.0%	28,045.00	28,045.00	0.00	100.0%	28,045.00	
42040 - Live Sale Trphy Sprs Current Yr	0.00	0.00	0.00	0.0%	5,000.00	5,000.00	0.00	100.0%	5,000.00	
Total 42001 - Live Sale	0.00	0.00	0.00	0.0%	42,556.00	42,556.00	0.00	100.0%	42,556.00	
42100 - Carcass Sale										
42101 - Entry Fees	0.00	0.00	0.00	0.0%	2,305.50	2,306.00	-0.50	99.98%	2,306.00	
42102 - Carcass Trphy Sprs Current Yr	0.00	0.00	0.00	0.0%	1,250.00	1,250.00	0.00	100.0%	1,250.00	
42104 - Carcass Class Commissions 7%	0.00	0.00	0.00	0.0%	4,797.34	4,797.00	0.34	100.01%	4,797.00	
42105 - Carcass Class Checkoff 1%	0.00	0.00	0.00	0.0%	685.34	685.00	0.34	100.05%	685.00	
Total 42100 - Carcass Sale	0.00	0.00	0.00	0.0%	9,038.18	9,038.00	0.18	100.0%	9,038.00	
42400 - Advertising	0.00	0.00	0.00	0.0%	2,550.00	2,050.00	500.00	124.39%	2,050.00	
42600 - Show & Sale Insurance	0.00	0.00	0.00	0.0%	1,200.00	1,200.00	0.00	100.0%	1,200.00	
42000 - Gold Trophy - Other	0.00				47.00					
Total 42000 - Gold Trophy	0.00	0.00	0.00	0.0%	55,391.18	54,844.00	547.18	101.0%	54,844.00	
43000 - Summer Conference										
43010 - Registration										
43011 - Full Advanced	3,000.00	10,000.00	-7,000.00	30.0%	19,800.00	30,000.00	-10,200.00	66.0%	30,000.00	
43012 - SC New Mbr Reg	0.00	200.00	-200.00	0.0%	1,050.00	1,000.00	50.00	105.0%	1,000.00	
43013 - Banquet	150.00	800.00	-650.00	18.75%	1,150.00	800.00	350.00	143.75%	800.00	
43014 - Youth	0.00	200.00	-200.00	0.0%	0.00	200.00	-200.00	0.0%	200.00	
43015 - Day - Adult	100.00	0.00	100.00	100.0%	300.00	0.00	300.00	100.0%	0.00	
43050 - SC Fund Raiser	125.00	0.00	125.00	100.0%	125.00	0.00	125.00	100.0%	0.00	
Total 43010 - Registration	3,375.00	11,200.00	-7,825.00	30.13%	22,425.00	32,000.00	-9,575.00	70.08%	32,000.00	
43020 - Sponsors	5,000.00	0.00	5,000.00	100.0%	13,500.00	8,000.00	5,500.00	168.75%	8,000.00	
43025 - In-Kind Contributions	3,761.00	3,000.00	761.00	125.37%	3,761.00	3,000.00	761.00	125.37%	3,000.00	
43030 - Exhibitors	625.00	2,000.00	-1,375.00	31.25%	1,225.00	2,000.00	-775.00	61.25%	2,000.00	
Total 43000 - Summer Conference	12,761.00	16,200.00	-3,439.00	78.77%	40,911.00	45,000.00	-4,089.00	90.91%	45,000.00	
43500 - IBC Conference										
43520 - Contributions & Support	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
Total 43500 - IBC Conference	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
44000 - Communication										
44010 - Bison World										
44011 - BW Advertising	0.00	0.00	0.00	0.0%	24,928.00	14,738.00	10,190.00	169.14%	14,738.00	

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44012 - Sales	0.00	0.00	0.00	0.0%	55.00	50.00	5.00	110.0%	50.00	
44013 - Shipping - Bison World	0.00	0.00	0.00	0.0%	14.00	25.00	-11.00	56.0%	25.00	
44015 - July Food Issue Insert										
440154 - Sales	20.75	0.00	20.75	100.0%	148.75	112.00	36.75	132.81%	112.00	
440155 - July Insert S&H	29.00	32.00	-3.00	90.63%	61.75	60.00	1.75	102.92%	60.00	
Total 44015 - July Food Issue Insert	49.75	32.00	17.75	155.47%	210.50	172.00	38.50	122.38%	172.00	
44016 - Member Directory Ads	0.00	0.00	0.00	0.0%	4,792.50	4,793.00	-0.50	99.99%	4,793.00	
Total 44010 - Bison World	49.75	32.00	17.75	155.47%	30,000.00	19,778.00	10,222.00	151.68%	19,778.00	
44050 - Website										
44051 - Advertising	825.00	500.00	325.00	165.0%	7,720.00	7,060.00	660.00	109.35%	7,060.00	
44052 - www links	50.00	0.00	50.00	100.0%	850.00	1,010.00	-160.00	84.16%	1,010.00	
44053 - Bison 101-201	29.95	0.00	29.95	100.0%	329.45	300.00	29.45	109.82%	300.00	
44054 - Third Party Online Sellers	149.95	0.00	149.95	100.0%	1,039.95	685.00	354.95	151.82%	685.00	
Total 44050 - Website	1,054.90	500.00	554.90	210.98%	9,939.40	9,055.00	884.40	109.77%	9,055.00	
Total 44000 - Communication	1,104.65	532.00	572.65	207.64%	39,939.40	28,833.00	11,106.40	138.52%	28,833.00	
46000 - Promotion										
46003 - Producers' Handbook	200.00	845.00	-645.00	23.67%	2,440.00	3,750.00	-1,310.00	65.07%	3,750.00	
46004 - Merchandise Sales (Novelties)	953.75	825.00	128.75	115.61%	3,192.80	2,586.00	606.80	123.47%	2,586.00	
46005 - Promotional Materials	589.95	4,201.00	-3,611.05	14.04%	4,334.35	6,405.90	-2,071.55	67.66%	6,405.90	
46007 - Shipping & Handling - Sales	243.94	562.00	-318.06	43.41%	1,777.76	2,109.00	-331.24	84.29%	2,109.00	
46012 - Mbr Plaques/Gate Signs	50.00	70.00	-20.00	71.43%	275.75	296.00	-20.25	93.16%	296.00	
Total 46000 - Promotion	2,037.64	6,503.00	-4,465.36	31.33%	12,020.66	15,146.90	-3,126.24	79.36%	15,146.90	
47000 - Check Off Program Revenue										
47004 - Check-off Contributions	462.50	300.00	162.50	154.17%	9,659.50	9,611.00	48.50	100.51%	9,611.00	
47005 - Check-off Reserve 50%	462.50	300.00	162.50	154.17%	10,179.50	9,611.00	568.50	105.92%	9,611.00	
Total 47000 - Check Off Program Revenue	925.00	600.00	325.00	154.17%	19,839.00	19,222.00	617.00	103.21%	19,222.00	
49000 - NABR										
49002 - Registration Fees	0.00	0.00	0.00	0.0%	250.00	550.00	-300.00	45.46%	550.00	
49004 - New DNA Profile	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
49005 - DNA Retest/Update	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
49006 - Shipping - NABR	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
49000 - NABR - Other	0.00	0.00	0.00	0.0%	0.00	400.00	-400.00	0.0%	400.00	
Total 49000 - NABR	0.00	0.00	0.00	0.0%	250.00	950.00	-700.00	26.32%	950.00	
49999 - Misc Income	0.00	80.00	-80.00	0.0%	0.00	80.00	-80.00	0.0%	80.00	
Total Income	56,963.22	75,901.00	-18,937.78	75.05%	397,169.04	421,579.90	-24,410.86	94.21%	421,579.90	
Gross Profit	56,963.22	75,901.00	-18,937.78	75.05%	397,169.04	421,579.90	-24,410.86	94.21%	421,579.90	
Expense										

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50000 - Membership Expense										
50120 - Recruitment	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
50130 - Plaques/Awards	0.00	0.00	0.00	0.0%	102.60	72.00	30.60	142.5%	72.00	
50150 - Complimentary Membership	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
50170 - Membership Production	0.00	0.00	0.00	0.0%	73.50	33.00	40.50	222.73%	33.00	
50172 - Membership Printing	0.00	0.00	0.00	0.0%	2,350.72	1,500.00	850.72	156.72%	1,500.00	
50174 - Membership S&H	144.78	112.90	31.88	128.24%	571.59	970.92	-399.33	58.87%	970.92	
Total 50000 - Membership Expense	144.78	112.90	31.88	128.24%	3,098.41	2,575.92	522.49	120.28%	2,575.92	
50500 - Administration										
50501 - Payroll Expenses										
50502 - Salaried Payroll	11,658.00	11,648.00	10.00	100.09%	70,140.00	69,888.00	252.00	100.36%	69,888.00	
50503 - Hourly Payroll	3,249.00	3,000.00	249.00	108.3%	18,392.23	18,436.00	-43.77	99.76%	18,436.00	
50504 - Payroll Tax Expense	1,100.03	1,318.00	-217.97	83.46%	6,774.23	7,644.00	-869.77	88.62%	7,644.00	
50505 - Health Insurance	199.01	2,100.00	-1,900.99	9.48%	14,842.89	12,450.00	2,392.89	119.22%	12,450.00	
50506 - Retirement	349.74	344.00	5.74	101.67%	2,080.44	2,064.00	16.44	100.8%	2,064.00	
Total 50501 - Payroll Expenses	16,555.78	18,410.00	-1,854.22	89.93%	112,229.79	110,482.00	1,747.79	101.58%	110,482.00	
50510 - Advertising & Promotion	190.00	0.00	190.00	100.0%	190.00	0.00	190.00	100.0%	0.00	
50511 - Bad Debt	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
50512 - Bank/Credit Card Fees										
505121 - QB CC Fees	382.87	100.00	282.87	382.87%	2,227.38	2,412.00	-184.62	92.35%	2,412.00	
505122 - Discover CC Fees	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
505123 - Amazon/Pay Pal Fees	41.10	72.00	-30.90	57.08%	371.58	499.00	-127.42	74.47%	499.00	
505124 - AmEx CC Fees	36.65	87.00	-50.35	42.13%	272.00	313.00	-41.00	86.9%	313.00	
505126 - Wells Fargo Bank Fees	5.00	5.00	0.00	100.0%	25.00	26.00	-1.00	96.15%	26.00	
505127 - PSCU Bank Fees	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
505128 - FirstData CC Fees	638.22	0.00	638.22	100.0%	3,990.92	3,352.00	638.92	119.06%	3,352.00	
50512 - Bank/Credit Card Fees - Other	9.00				-39.70					
Total 50512 - Bank/Credit Card Fees	1,112.84	264.00	848.84	421.53%	6,847.18	6,602.00	245.18	103.71%	6,602.00	
50513 - Computer Support	316.00	300.00	16.00	105.33%	2,112.95	1,800.00	312.95	117.39%	1,800.00	
50514 - Contract Services	60.00	5.00	55.00	1,200.0%	739.50	366.00	373.50	202.05%	366.00	
50515 - Contributions to Charity/Funds	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
50516 - Depreciation	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
50517 - Dues & Subscriptions	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
50518 - Equipment Lease	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
50519 - Finance Charge CC	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
50520 - Government Relations	0.00	700.00	-700.00	0.0%	1,377.00	1,950.00	-573.00	70.62%	1,950.00	
50521 - Insurance	40.08	40.00	0.08	100.2%	1,556.66	1,547.00	9.66	100.62%	1,547.00	
50522 - Legal & Accounting	657.02	1,000.00	-342.98	65.7%	3,750.47	10,353.00	-6,602.53	36.23%	10,353.00	
50523 - Misc. Expense	320.00	0.00	320.00	100.0%	573.08	142.00	431.08	403.58%	142.00	
50524 - Office Supplies	228.04	100.00	128.04	228.04%	479.00	1,108.00	-629.00	43.23%	1,108.00	
50525 - Online Services	44.89	32.00	12.89	140.28%	1,175.05	766.00	409.05	153.4%	766.00	
50526 - Postage	31.93	47.00	-15.07	67.94%	698.36	572.00	126.36	122.09%	572.00	
50527 - Printing	14.70	0.00	14.70	100.0%	314.80	88.00	226.80	357.73%	88.00	

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	Jun 15	Budget	\$ Over Budget	% of Budget	Jan - Jun 15	YTD Budget	\$ Over Budget	% of Budget	Annual Budget	
50528 · Rent	735.00	715.00	20.00	102.8%	4,410.00	4,350.00	60.00	101.38%	4,350.00	
50529 · Repairs & Maintenance	75.00	0.00	75.00	100.0%	75.00	0.00	75.00	100.0%	0.00	
50530 · Software Support	0.00	0.00	0.00	0.0%	0.00	650.00	-650.00	0.0%	650.00	
50531 · Strategic Planning	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
50532 · Taxes & Licenses	0.00	0.00	0.00	0.0%	0.00	110.00	-110.00	0.0%	110.00	
50533 · Telephone	182.13	215.00	-32.87	84.71%	1,204.12	1,253.00	-48.88	96.1%	1,253.00	
50534 · Travel & Entertainment	310.34	1,200.00	-889.66	25.86%	2,021.89	2,697.00	-675.11	74.97%	2,697.00	
50535 · USHA Membership	0.00	0.00	0.00	0.0%	160.00	760.00	-600.00	21.05%	760.00	
Total 50500 · Administration	20,873.75	23,028.00	-2,154.25	90.65%	139,914.85	145,596.00	-5,681.15	96.1%	145,596.00	
50900 · Fund Raiser Costs										
50901 · SC Fund Raiser Costs	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
50902 · WC Fund Raiser Costs	0.00	0.00	0.00	0.0%	0.00	477.00	-477.00	0.0%	477.00	
50903 · SC Fund Raiser Raffle Costs	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
50904 · WC Fund Raiser Raffle Costs	0.00	0.00	0.00	0.0%	476.99	0.00	476.99	100.0%	0.00	
50906 · WC Throlson Share Fund Raiser	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
50907 · NBF Share of Fund Raiser	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
50970 · Calcutta Costs	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
Total 50900 · Fund Raiser Costs	0.00	0.00	0.00	0.0%	476.99	477.00	-0.01	100.0%	477.00	
51000 · Winter Conf Exp										
51010 · Ad/Promotion	0.00	0.00	0.00	0.0%	1,195.45	20.00	1,175.45	5,977.25%	20.00	
51020 · Conference expense										
51021 · Food										
51022 · Main Banquet	0.00	0.00	0.00	0.0%	15,359.40	15,359.00	0.40	100.0%	15,359.00	
51024 · Luncheon	0.00	0.00	0.00	0.0%	10,638.60	10,639.00	-0.40	100.0%	10,639.00	
51025 · Breaks	0.00	0.00	0.00	0.0%	2,715.80	2,716.00	-0.20	99.99%	2,716.00	
51026 · In-Kind Sponsors	0.00	0.00	0.00	0.0%	9,000.00	9,000.00	0.00	100.0%	9,000.00	
51028 · Benefit Auction Dinner	0.00	0.00	0.00	0.0%	13,162.16	13,162.00	0.16	100.0%	13,162.00	
51029 · Other	0.00	0.00	0.00	0.0%	1,956.18	2,536.00	-579.82	77.14%	2,536.00	
Total 51021 · Food	0.00	0.00	0.00	0.0%	52,832.14	53,412.00	-579.86	98.91%	53,412.00	
51030 · Speakers										
51031 · Fees	0.00	0.00	0.00	0.0%	4,000.00	4,000.00	0.00	100.0%	4,000.00	
51032 · Audio Visuals	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
51034 · Travel	0.00	0.00	0.00	0.0%	595.00	595.00	0.00	100.0%	595.00	
Total 51030 · Speakers	0.00	0.00	0.00	0.0%	4,595.00	4,595.00	0.00	100.0%	4,595.00	
51040 · Hotel Rooms	0.00	0.00	0.00	0.0%	306.39	0.00	306.39	100.0%	0.00	
51050 · Conference Packets	0.00	0.00	0.00	0.0%	2,084.84	2,085.00	-0.16	99.99%	2,085.00	
51060 · Reg Mailers/ Postage	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
51070 · Booths	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
51080 · Signs/Banners	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
51090 · Trophies and Awards	0.00	0.00	0.00	0.0%	169.00	169.00	0.00	100.0%	169.00	
51100 · Audio Visuals	0.00	0.00	0.00	0.0%	1,947.92	1,948.00	-0.08	100.0%	1,948.00	
Total 51020 · Conference expense	0.00	0.00	0.00	0.0%	61,935.29	62,209.00	-273.71	99.56%	62,209.00	

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	Jun 15	Budget	\$ Over Budget	% of Budget	Jan - Jun 15	YTD Budget	\$ Over Budget	% of Budget	Annual Budget	
51110 · Postage	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
51120 · Printing	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
51140 · Travel & Entertainment	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
51150 · Complimentary Reg./Ticket	0.00				0.00					
Total 51000 · Winter Conf Exp	0.00	0.00	0.00	0.0%	63,130.74	62,229.00	901.74	101.45%	62,229.00	
52000 · Gold Trophy Exp										
52010 · Advertise & Promotion	0.00	0.00	0.00	0.0%	297.46	232.00	65.46	128.22%	232.00	
52020 · Catalog	0.00	0.00	0.00	0.0%	2,928.59	1,075.00	1,853.59	272.43%	1,075.00	
52030 · Equipment	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
52040 · Insurance	0.00	0.00	0.00	0.0%	3,119.87	3,800.00	-680.13	82.1%	3,800.00	
52050 · Postage	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
52060 · Video	0.00	0.00	0.00	0.0%	500.00	500.00	0.00	100.0%	500.00	
52080 · Show & Sale Costs - Live										
52070 · NWSS Live Commission	0.00	0.00	0.00	0.0%	16,815.00	16,815.00	0.00	100.0%	16,815.00	
52081 · Auctioneer	0.00	0.00	0.00	0.0%	3,311.33	3,311.00	0.33	100.01%	3,311.00	
52082 · Buffaleros										
52083 · Wage	0.00	0.00	0.00	0.0%	812.50	812.50	0.00	100.0%	812.50	
52084 · Radios	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
52085 · Meals	0.00	0.00	0.00	0.0%	1,311.42	1,311.00	0.42	100.03%	1,311.00	
Total 52082 · Buffaleros	0.00	0.00	0.00	0.0%	2,123.92	2,123.50	0.42	100.02%	2,123.50	
52090 · Feed & Yard Costs	0.00	0.00	0.00	0.0%	1,276.00	1,276.00	0.00	100.0%	1,276.00	
52091 · NWSS Yardage & Admin Fees	0.00	0.00	0.00	0.0%	5,402.00	5,180.00	222.00	104.29%	5,180.00	
52100 · Judges										
52102 · Judges Compensation	0.00	0.00	0.00	0.0%	666.66	667.00	-0.34	99.95%	667.00	
Total 52100 · Judges	0.00	0.00	0.00	0.0%	666.66	667.00	-0.34	99.95%	667.00	
52120 · Volunteers										
52122 · Meals	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
52125 · Parking Passes	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
Total 52120 · Volunteers	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
52130 · Veterinary	0.00	0.00	0.00	0.0%	47.00	269.00	-222.00	17.47%	269.00	
52140 · Trophies/Awards	0.00	0.00	0.00	0.0%	2,618.00	2,675.00	-57.00	97.87%	2,675.00	
52160 · Signs/Banners	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
52170 · Tags	0.00	0.00	0.00	0.0%	111.38	111.00	0.38	100.34%	111.00	
52180 · Other	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
52080 · Show & Sale Costs - Live - Other	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
Total 52080 · Show & Sale Costs - Live	0.00	0.00	0.00	0.0%	32,371.29	32,427.50	-56.21	99.83%	32,427.50	
52500 · Carcass										
52520 · Show & Sale Costs - Carcass										
52521 · Auctioneer	0.00	0.00	0.00	0.0%	1,100.65	1,101.00	-0.35	99.97%	1,101.00	
52523 · Trophies/Awards	0.00	0.00	0.00	0.0%	586.50	525.00	61.50	111.71%	525.00	

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	Jun 15	Budget	\$ Over Budget	% of Budget	Jan - Jun 15	YTD Budget	\$ Over Budget	% of Budget	Annual Budget	
52530 - Processing Fee	0.00	0.00	0.00	0.0%	1,330.88	1,331.00	-0.12	99.99%	1,331.00	
52540 - NWSS Carcass Commission	0.00	0.00	0.00	0.0%	2,131.00	2,130.00	1.00	100.05%	2,130.00	
Total 52520 - Show & Sale Costs - Carcass	0.00	0.00	0.00	0.0%	5,149.03	5,087.00	62.03	101.22%	5,087.00	
Total 52500 - Carcass	0.00	0.00	0.00	0.0%	5,149.03	5,087.00	62.03	101.22%	5,087.00	
52600 - Performance Bull Prog Expense										
52650 - Performance Bull Pasturing Fees	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
52655 - Performance Bull Prize Money	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
52600 - Performance Bull Prog Expense - Other	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
Total 52600 - Performance Bull Prog Expense	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
52700 - Jr Judging	0.00	0.00	0.00	0.0%	516.42	420.00	96.42	122.96%	420.00	
52000 - Gold Trophy Exp - Other	0.00				-2,500.00					
Total 52000 - Gold Trophy Exp	0.00	0.00	0.00	0.0%	42,382.66	43,541.50	-1,158.84	97.34%	43,541.50	
53000 - Summer Conference Exp										
53020 - Conference Expense										
53021 - Food										
53022 - Main Banquet	4,983.00	8,000.00	-3,017.00	62.29%	5,983.00	8,000.00	-2,017.00	74.79%	8,000.00	
53023 - Fun Auction Food	0.00	12,000.00	-12,000.00	0.0%	10,875.00	12,000.00	-1,125.00	90.63%	12,000.00	
53024 - Coffee Breaks	0.00	1,500.00	-1,500.00	0.0%	600.00	1,500.00	-900.00	40.0%	1,500.00	
53026 - Breakfast	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
53027 - Historic Social	0.00	10,000.00	-10,000.00	0.0%	0.00	10,000.00	-10,000.00	0.0%	10,000.00	
53021 - Food - Other	2,847.36	0.00	2,847.36	100.0%	2,935.39	0.00	2,935.39	100.0%	0.00	
Total 53021 - Food	7,830.36	31,500.00	-23,669.64	24.86%	20,393.39	31,500.00	-11,106.61	64.74%	31,500.00	
53030 - Hotel Rooms	1,897.33	3,000.00	-1,102.67	63.24%	2,072.30	3,000.00	-927.70	69.08%	3,000.00	
53035 - SC Fund Raiser	250.00	0.00	250.00	100.0%	250.00	0.00	250.00	100.0%	0.00	
53037 - SC Event	4,615.67	0.00	4,615.67	100.0%	10,823.08	0.00	10,823.08	100.0%	0.00	
53040 - Conference Packets	1,000.00	1,000.00	0.00	100.0%	1,115.97	1,000.00	115.97	111.6%	1,000.00	
53050 - Reg Mailers/Postage	0.00	0.00	0.00	0.0%	255.60	200.00	55.60	127.8%	200.00	
53060 - Speakers										
53061 - Fees	0.00	1,000.00	-1,000.00	0.0%	0.00	1,000.00	-1,000.00	0.0%	1,000.00	
53062 - Gifts	146.14	100.00	46.14	146.14%	146.14	100.00	46.14	146.14%	100.00	
53060 - Speakers - Other	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
Total 53060 - Speakers	146.14	1,100.00	-953.86	13.29%	146.14	1,100.00	-953.86	13.29%	1,100.00	
53070 - Exhibit Booths	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
53080 - Audio Visuals	2,550.00	2,000.00	550.00	127.5%	3,600.00	2,000.00	1,600.00	180.0%	2,000.00	
53090 - Transportation	649.00	250.00	399.00	259.6%	1,171.28	250.00	921.28	468.51%	250.00	
53020 - Conference Expense - Other	-200.00				0.00					
Total 53020 - Conference Expense	18,738.50	38,850.00	-20,111.50	48.23%	39,827.76	39,050.00	777.76	101.99%	39,050.00	
53110 - Printing	70.00	0.00	70.00	100.0%	70.00	0.00	70.00	100.0%	0.00	
53120 - Postage	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	

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	Jun 15	Budget	\$ Over Budget	% of Budget	Jan - Jun 15	YTD Budget	\$ Over Budget	% of Budget	Annual Budget	
53140 - Travel & Entertainment	149.74	500.00	-350.26	29.95%	149.74	500.00	-350.26	29.95%	500.00	
Total 53000 - Summer Conference Exp	18,958.24	39,350.00	-20,391.76	48.18%	40,047.50	39,550.00	497.50	101.26%	39,550.00	
53500 - IBC Conference Costs										
53510 - Conference Expense										
53511 - Other Costs	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
53510 - Conference Expense - Other	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
Total 53510 - Conference Expense	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
53520 - Postage	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
53530 - Travel & Entertainment	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
Total 53500 - IBC Conference Costs	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
60000 - Communications										
60010 - Bison World										
60011 - Contract Services	1,200.00	1,200.00	0.00	100.0%	9,456.72	9,081.00	375.72	104.14%	9,081.00	
60012 - Postage	0.00	0.00	0.00	0.0%	2,429.65	2,176.00	253.65	111.66%	2,176.00	
60013 - Printing	0.00	0.00	0.00	0.0%	2,888.50	3,482.00	-593.50	82.96%	3,482.00	
60014 - Production Costs	2,895.73	0.00	2,895.73	100.0%	6,971.73	4,577.00	2,394.73	152.32%	4,577.00	
60015 - July Food Insert										
600152 - COGS July Food Insert	8.40	0.00	8.40	100.0%	53.64	41.00	12.64	130.83%	41.00	
600154 - S&H July Food Insert	0.00	0.00	0.00	0.0%	0.00	9.00	-9.00	0.0%	9.00	
Total 60015 - July Food Insert	8.40	0.00	8.40	100.0%	53.64	50.00	3.64	107.28%	50.00	
60016 - Membership Directory										
60018 - Member Dir Production	0.00	0.00	0.00	0.0%	2,528.00	2,528.00	0.00	100.0%	2,528.00	
60019 - Member Dir Printing	0.00	0.00	0.00	0.0%	1,431.50	1,432.00	-0.50	99.97%	1,432.00	
Total 60016 - Membership Directory	0.00	0.00	0.00	0.0%	3,959.50	3,960.00	-0.50	99.99%	3,960.00	
Total 60010 - Bison World	4,104.13	1,200.00	2,904.13	342.01%	25,759.74	23,326.00	2,433.74	110.43%	23,326.00	
60050 - Website										
60051 - Hosting Fee	0.00	0.00	0.00	0.0%	0.00	15.00	-15.00	0.0%	15.00	
60052 - Maintenance/Updates	30.36	540.00	-509.64	5.62%	1,612.81	2,302.00	-689.19	70.06%	2,302.00	
60053 - Bison Online Training	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
60054 - Third Party Seller Expense	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
Total 60050 - Website	30.36	540.00	-509.64	5.62%	1,612.81	2,317.00	-704.19	69.61%	2,317.00	
60060 - Social Media										
60061 - Social Media Contract	0.00	1,000.00	-1,000.00	0.0%	750.00	4,000.00	-3,250.00	18.75%	4,000.00	
60062 - Social Media Events	0.00	200.00	-200.00	0.0%	0.00	800.00	-800.00	0.0%	800.00	
Total 60060 - Social Media	0.00	1,200.00	-1,200.00	0.0%	750.00	4,800.00	-4,050.00	15.63%	4,800.00	
Total 60000 - Communications	4,134.49	2,940.00	1,194.49	140.63%	28,122.55	30,443.00	-2,320.45	92.38%	30,443.00	
70000 - Promotions										

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	Jun 15	Budget	\$ Over Budget	% of Budget	Jan - Jun 15	YTD Budget	\$ Over Budget	% of Budget	Annual Budget	
70010 · COGS-Novelties	262.06	501.00	-238.94	52.31%	2,175.05	2,129.00	46.05	102.16%	2,129.00	
70030 · COGS-Promotional Items	243.50	1,420.00	-1,176.50	17.15%	1,420.42	2,485.00	-1,064.58	57.16%	2,485.00	
70035 · COGS - Producers' Handbook	25.48	57.00	-31.52	44.7%	252.85	407.00	-154.15	62.13%	407.00	
70036 · Comp Producers' Handbook	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
70050 · Shipping & Handling - Sales	240.75	966.00	-725.25	24.92%	1,447.33	2,758.00	-1,310.67	52.48%	2,758.00	
70060 · Printing & Production	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
Total 70000 · Promotions	771.79	2,944.00	-2,172.21	26.22%	5,295.65	7,779.00	-2,483.35	68.08%	7,779.00	
75000 · Check Off										
75005 · Contract Services	0.00	1,000.00	-1,000.00	0.0%	0.00	1,977.00	-1,977.00	0.0%	1,977.00	
75006 · Advertising, Promo & Recruit	5,500.00	300.00	5,200.00	1,833.33%	6,392.42	5,705.00	687.42	112.05%	5,705.00	
75000 · Check Off - Other	0.00	0.00	0.00	0.0%	0.00	320.00	-320.00	0.0%	320.00	
Total 75000 · Check Off	5,500.00	1,300.00	4,200.00	423.08%	6,392.42	8,002.00	-1,609.58	79.89%	8,002.00	
87500 · Differentiated Marketing Costs										
87510 · Advertising & Promotion	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
87520 · Legal & Accounting	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
Total 87500 · Differentiated Marketing Costs	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
88000 · NABR Reg										
88001 · DNA Lab Work	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
88004 · Postage	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
88006 · COGS Ear Tag Set	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
88008 · Contract Services - NABR	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
Total 88000 · NABR Reg	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
89000 · RMA Grant Expenses	0.00	13,400.00	-13,400.00	0.0%	0.00	26,800.00	-26,800.00	0.0%	26,800.00	
91000 · SARE Grant Expenses	998.25	10,000.00	-9,001.75	9.98%	3,552.21	20,000.00	-16,447.79	17.76%	20,000.00	
92000 · Special Project Expense	0.00	0.00	0.00	0.0%	708.60	0.00	708.60	100.0%	0.00	
99999 · Suspense Expense	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
Total Expense	51,381.30	93,074.90	-41,693.60	55.2%	333,122.58	386,993.42	-53,870.84	86.08%	386,993.42	
Net Ordinary Income	5,581.92	-17,173.90	22,755.82	-32.5%	64,046.46	34,586.48	29,459.98	185.18%	34,586.48	
Other Income/Expense										
Other Income										
40200 · Misc	-31.35	0.00	-31.35	100.0%	-31.35	0.00	-31.35	100.0%	0.00	
99910 · Bad Debt Write Offs	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
99920 · Obsolete Inventory Write Offs	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
99930 · Final Futurity Prize Money	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00	
Total Other Income	-31.35	0.00	-31.35	100.0%	-31.35	0.00	-31.35	100.0%	0.00	
Other Expense										
99900 · 5% Designated Reserves	2,848.16	3,845.00	-996.84	74.07%	20,259.52	21,122.00	-862.48	95.92%	21,122.00	
99947 · Check-Off Retained Earnings	-5,037.50	0.00	-5,037.50	100.0%	3,527.08	3,189.00	338.08	110.6%	3,189.00	
Total Other Expense	-2,189.34	3,845.00	-6,034.34	-56.94%	23,786.60	24,311.00	-524.40	97.84%	24,311.00	

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		Jun 15	Budget	\$ Over Budget	% of Budget	Jan - Jun 15	YTD Budget	\$ Over Budget	% of Budget	Annual Budget
Net Other Income		2,157.99	-3,845.00	6,002.99	-56.13%	-23,817.95	-24,311.00	493.05	97.97%	-24,311.00
		7,739.91	-21,018.90	28,758.81	-36.82%	40,228.51	10,275.48	29,953.03	391.5%	10,275.48