

## National Bison Association Profit & Loss Budget Performance August 2018

Attachment B2 - August Financial Statement - Collapsed

	Aug 18	Budget	\$ Over Budget	% of Budget	Jan - Aug 18	YTD Budget	\$ Over Budget	% of Budget	Annual Budget
<b>Ordinary Income/Expense</b>									
<b>Income</b>									
40000 · Membership	15,712.46	14,921.00	791.46	105.3%	149,409.30	148,636.63	772.67	100.52%	240,313.13
40500 · Contributed support	1,005.85	183.00	822.85	549.65%	7,406.91	6,373.34	1,033.57	116.22%	6,482.34
40600 · Restricted Grants	12,354.22	4,000.00	8,354.22	308.86%	30,883.26	71,407.46	-40,524.20	43.25%	81,627.46
40700 · Unrelated Business Income	0.00	0.00	0.00	0.0%	180.40	140.40	40.00	128.49%	9,640.40
40800 · Fund Raiser Revenue	0.00	0.00	0.00	0.0%	83,574.13	60,837.00	22,737.13	137.37%	60,987.00
40900 · Event Revenue	0.00	0.00	0.00	0.0%	211,284.90	219,784.90	-8,500.00	96.13%	219,784.90
41500-6 · Disposed of Assets	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
42000 · Gold Trophy Show & Sale	0.00	0.00	0.00	0.0%	83,767.50	83,767.50	0.00	100.0%	83,767.50
43000 · Junior Judging Sponsorships	0.00	0.00	0.00	0.0%	3,600.00	3,600.00	0.00	100.0%	3,600.00
43520 · IBC Conference - Contribution	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
44000 · Communication	1,300.40	900.00	400.40	144.49%	42,860.05	42,369.92	490.13	101.16%	62,937.92
46000 · Promotion	1,452.22	1,517.48	-65.26	95.7%	10,800.87	10,759.57	41.30	100.38%	18,296.77
47000 · Growth Fund Check Off Revenue	1,550.00	2,400.00	-850.00	64.58%	30,675.80	27,469.80	3,206.00	111.67%	61,469.80
49000 · NABR	0.00	325.00	-325.00	0.0%	12,625.00	1,795.00	10,830.00	703.34%	3,095.00
49010 · Unrealized Gain/Loss	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
49500 · PY Bonus Offset Income	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
49900 · Merchant Fee Reimbursed Income	0.00	0.00	0.00	0.0%	0.00	26.28	-26.28	0.0%	26.28
49999 · Misc Income	0.00	0.00	0.00	0.0%	15.00	0.00	15.00	100.0%	0.00
<b>Total Income</b>	<b>33,375.15</b>	<b>24,246.48</b>	<b>9,128.67</b>	<b>137.65%</b>	<b>667,083.12</b>	<b>676,967.80</b>	<b>-9,884.68</b>	<b>98.54%</b>	<b>852,028.50</b>
<b>Cost of Goods Sold</b>									
5000 · Cost of Goods Sold	0.00				0.00				
<b>Total COGS</b>	<b>0.00</b>				<b>0.00</b>				
<b>Gross Profit</b>	<b>33,375.15</b>	<b>24,246.48</b>	<b>9,128.67</b>	<b>137.65%</b>	<b>667,083.12</b>	<b>676,967.80</b>	<b>-9,884.68</b>	<b>98.54%</b>	<b>852,028.50</b>
<b>Expense</b>									
50000 · Membership Expense	0.00	200.00	-200.00	0.0%	1,012.53	1,243.00	-230.47	81.46%	3,118.70
50500 · Administration	33,329.20	28,138.90	5,190.30	118.45%	230,954.96	239,319.68	-8,364.72	96.51%	359,854.90
50900 · Fund Raiser Costs	0.00	0.00	0.00	0.0%	14,695.05	13,693.22	1,001.83	107.32%	13,693.22
51000 · Event Conference Expense	303.64	0.00	303.64	100.0%	277,847.69	228,206.72	49,640.97	121.75%	228,206.72
54000 · Jr Judging	0.00	0.00	0.00	0.0%	4,476.39	4,476.39	0.00	100.0%	4,476.39

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	Aug 18	Budget	\$ Over Budget	% of Budget	Jan - Aug 18	YTD Budget	\$ Over Budget	% of Budget	Annual Budget
60000 · Communications	2,628.04	7,473.33	-4,845.29	35.17%	49,325.04	40,474.34	8,850.70	121.87%	56,815.94
70000 · Promotions	872.17	750.00	122.17	116.29%	7,245.02	7,125.35	119.67	101.68%	11,163.29
75000 · Growth Fund - Check Off	390.40	1,200.00	-809.60	32.53%	12,227.61	15,216.50	-2,988.89	80.36%	32,216.50
88000 · NABR Reg	7,700.00	150.00	7,550.00	5,133.33%	9,175.00	4,600.00	4,575.00	199.46%	5,050.00
89000 · Grant Expense	0.00	4,000.00	-4,000.00	0.0%	24,294.01	58,576.77	-34,282.76	41.47%	60,296.77
92000 · Special Project Expense	0.00				1,712.10				
99910 · Lapsed Membership Write Offs	7,160.00	2,350.00	4,810.00	304.68%	32,881.54	23,180.00	9,701.54	141.85%	35,570.00
99930 · Released from Restricted	0.00	0.00	0.00	0.0%	0.00	3,900.00	-3,900.00	0.0%	3,900.00
999968 · Bank Service Charges	0.00				15.00				
99999 · Credit Card Suspense Expense	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
<b>Total Expense</b>	<b>52,383.45</b>	<b>44,262.23</b>	<b>8,121.22</b>	<b>118.35%</b>	<b>665,861.94</b>	<b>640,011.97</b>	<b>25,849.97</b>	<b>104.04%</b>	<b>814,362.43</b>
<b>Net Ordinary Income</b>	<b>-19,008.30</b>	<b>-20,015.75</b>	<b>1,007.45</b>	<b>94.97%</b>	<b>1,221.18</b>	<b>36,955.83</b>	<b>-35,734.65</b>	<b>3.3%</b>	<b>37,666.07</b>
<b>Other Income/Expense</b>									
<b>Other Expense</b>									
99900 · 2% Designated Reserves	723.11	484.93	238.18	149.12%	13,448.91	13,586.35	-137.44	98.99%	17,087.56
99947 · Growth Fund Net RE CY	384.60	0.00	384.60	100.0%	3,110.29	-10,227.00	13,337.29	-30.41%	-10,227.00
99949 · Temporarily Released from Restr	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
<b>Total Other Expense</b>	<b>1,107.71</b>	<b>484.93</b>	<b>622.78</b>	<b>228.43%</b>	<b>16,559.20</b>	<b>3,359.35</b>	<b>13,199.85</b>	<b>492.93%</b>	<b>6,860.56</b>
<b>Net Other Income</b>	<b>-1,107.71</b>	<b>-484.93</b>	<b>-622.78</b>	<b>228.43%</b>	<b>-16,559.20</b>	<b>-3,359.35</b>	<b>-13,199.85</b>	<b>492.93%</b>	<b>-6,860.56</b>
<b>Net Income</b>	<b>-20,116.01</b>	<b>-20,500.68</b>	<b>384.67</b>	<b>98.12%</b>	<b>-15,338.02</b>	<b>33,596.48</b>	<b>-48,934.50</b>	<b>-45.65%</b>	<b>30,805.51</b>