

National Bison Association Profit & Loss Budget Performance

December 2018

	A	B	C	D	E	F	G	H	I	J	K	L	N	N	C	P	C	R	S	T	U	
1																						
2						Dec 18	Budget	\$ Over Budget	% of Budget	Jan - Dec 18	YTD Budget	\$ Over Budget	% of Budget									
3	Ordinary Income/Expense																					
4					Income																	
5					40000 · Membership	44,545.06	42,027.00	2,518.06	105.99%	251,577.54	240,313.13	11,264.41	104.69%									
6					40500 · Contributed support	21.35	70.00	-48.65	30.5%	7,520.58	6,482.34	1,038.24	116.02%									
7					40600 · Restricted Grants	20,306.41	1,720.00	18,586.41	1,180.61%	63,604.99	81,627.46	-18,022.47	77.92%									
8					40700 · Unrelated Business Income	10,906.93	9,500.00	1,406.93	114.81%	11,087.33	9,640.40	1,446.93	115.01%									
9					40800 · Fund Raiser Revenue	0.00	150.00	-150.00	0.0%	83,574.13	60,987.00	22,587.13	137.04%									
10					40900 · Event Revenue	0.00	0.00	0.00	0.0%	211,284.90	219,784.90	-8,500.00	96.13%									
11					41500-6 · Disposed of Assets	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%									
12					42000 · Gold Trophy Show & Sale	0.00	0.00	0.00	0.0%	83,767.50	83,767.50	0.00	100.0%									
13					43000 · Junior Judging Sponsorships	0.00	0.00	0.00	0.0%	3,600.00	3,600.00	0.00	100.0%									
14					43520 · IBC Conference - Contribution	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%									
15					44000 · Communication	1,520.00	1,410.00	110.00	107.8%	59,084.70	62,937.92	-3,853.22	93.88%									
16					46000 · Promotion	1,170.82	1,958.33	-787.51	59.79%	18,106.06	18,296.77	-190.71	98.96%									
17					47000 · Growth Fund Check Off Revenue	1,202.00	22,000.00	-20,798.00	5.46%	34,136.80	61,469.80	-27,333.00	55.53%									
18					49000 · NABR	7,105.00	325.00	6,780.00	2,186.15%	21,785.00	3,095.00	18,690.00	703.88%									
19					49010 · Unrealized Gain/Loss	0.00	0.00	0.00	0.0%	15.80	0.00	15.80	100.0%									
20					49500 · PY Bonus Offset Income	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%									
21					49900 · Merchant Fee Reimbursed Income	0.00	0.00	0.00	0.0%	0.00	26.28	-26.28	0.0%									
22					49999 · Misc Income	0.00	0.00	0.00	0.0%	15.00	0.00	15.00	100.0%									
23					Total Income	86,777.57	79,160.33	7,617.24	109.62%	849,160.33	852,028.50	-2,868.17	99.66%									
24					Cost of Goods Sold																	
25					5000 · Cost of Goods Sold	0.00				235.89												
26					Total COGS	0.00				235.89												
27					Gross Profit	86,777.57	79,160.33	7,617.24	109.62%	848,924.44	852,028.50	-3,104.06	99.64%									
28					Expense																	
29					50000 · Membership Expense	0.00	500.00	-500.00	0.0%	1,289.04	3,118.70	-1,829.66	41.33%									
30					50500 · Administration	42,170.61	33,243.71	8,926.90	126.85%	354,722.01	359,854.90	-5,132.89	98.57%									
31					50900 · Fund Raiser Costs	0.00	0.00	0.00	0.0%	14,695.05	13,693.22	1,001.83	107.32%									
32					51000 · Event Conference Expense	-12,707.44	0.00	-12,707.44	100.0%	265,140.25	228,206.72	36,933.53	116.18%									
33					54000 · Jr Judging	0.00	0.00	0.00	0.0%	4,476.39	4,476.39	0.00	100.0%									

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1																					
2						Dec 18	Budget	\$ Over Budget	% of Budget	Jan - Dec 18	YTD Budget	\$ Over Budget	% of Budget								
34					60000 · Communications	2,634.99	2,616.60	18.39	100.7%	67,054.10	56,815.94	10,238.16	118.02%								
35					70000 · Promotions	1,111.03	1,425.00	-313.97	77.97%	14,661.00	11,163.29	3,497.71	131.33%								
36					75000 · Growth Fund - Check Off	2,620.71	11,000.00	-8,379.29	23.83%	30,706.14	32,216.50	-1,510.36	95.31%								
37					88000 · NABR Reg	0.00	0.00	0.00	0.0%	9,570.83	5,050.00	4,520.83	189.52%								
38					89000 · Grant Expense	3,634.38	1,720.00	1,914.38	211.3%	28,227.39	60,296.77	-32,069.38	46.81%								
39					92000 · Special Project Expense	0.00				1,712.10											
40					99910 · Laspmed Membership Write Offs	3,800.00	1,800.00	2,000.00	211.11%	45,996.54	35,570.00	10,426.54	129.31%								
41					99930 · Released from Restricted	0.00	0.00	0.00	0.0%	0.00	3,900.00	-3,900.00	0.0%								
42					999968 · Bank Service Charges	0.00				15.00											
43					99999 · Credit Card Suspense Expense	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%								
44					Total Expense	43,264.28	52,305.31	-9,041.03	82.72%	838,265.84	814,362.43	23,903.41	102.94%								
45					Net Ordinary Income	43,513.29	26,855.02	16,658.27	162.03%	10,658.60	37,666.07	-27,007.47	28.3%								
46					Other Income/Expense																
47					Other Expense																
48					99900 · 2% Designated Reserves	1,517.41	1,583.21	-65.80	95.84%	16,922.05	17,087.56	-165.51	99.03%								
49					99947 · Growth Fund Net RE CY	-2,019.71	0.00	-2,019.71	100.0%	-13,873.63	-10,227.00	-3,646.63	135.66%								
50					99949 · Temporarily Released from Restr	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%								
51					Total Other Expense	-502.30	1,583.21	-2,085.51	-31.73%	3,048.42	6,860.56	-3,812.14	44.43%								
52					Net Other Income	502.30	-1,583.21	2,085.51	-31.73%	-3,048.42	-6,860.56	3,812.14	44.43%								
53					Net Income	44,015.59	25,271.81	18,743.78	174.17%	7,610.18	30,805.51	-23,195.33	24.7%								

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	A	B	C	D	E	V
1						
2						Annual Budget
3					Ordinary Income/Expense	
4					Income	
5					40000 · Membership	240,313.13
6					40500 · Contributed support	6,482.34
7					40600 · Restricted Grants	81,627.46
8					40700 · Unrelated Business Income	9,640.40
9					40800 · Fund Raiser Revenue	60,987.00
10					40900 · Event Revenue	219,784.90
11					41500-6 · Disposed of Assets	0.00
12					42000 · Gold Trophy Show & Sale	83,767.50
13					43000 · Junior Judging Sponsorships	3,600.00
14					43520 · IBC Conference - Contribution	0.00
15					44000 · Communication	62,937.92
16					46000 · Promotion	18,296.77
17					47000 · Growth Fund Check Off Revenue	61,469.80
18					49000 · NABR	3,095.00
19					49010 · Unrealized Gain/Loss	0.00
20					49500 · PY Bonus Offset Income	0.00
21					49900 · Merchant Fee Reimbursed Income	26.28
22					49999 · Misc Income	0.00
23					Total Income	852,028.50
24					Cost of Goods Sold	
25					5000 · Cost of Goods Sold	
26					Total COGS	
27					Gross Profit	852,028.50
28					Expense	
29					50000 · Membership Expense	3,118.70
30					50500 · Administration	359,854.90
31					50900 · Fund Raiser Costs	13,693.22
32					51000 · Event Conference Expense	228,206.72
33					54000 · Jr Judging	4,476.39

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1						
2						Annual Budget
34					60000 · Communications	56,815.94
35					70000 · Promotions	11,163.29
36					75000 · Growth Fund - Check Off	32,216.50
37					88000 · NABR Reg	5,050.00
38					89000 · Grant Expense	60,296.77
39					92000 · Special Project Expense	
40					99910 · Lasped Membership Write Offs	35,570.00
41					99930 · Released from Restricted	3,900.00
42					999968 · Bank Service Charges	
43					99999 · Credit Card Suspense Expense	0.00
44					Total Expense	814,362.43
45					Net Ordinary Income	37,666.07
46					Other Income/Expense	
47					Other Expense	
48					99900 · 2% Designated Reserves	17,087.56
49					99947 · Growth Fund Net RE CY	-10,227.00
50					99949 · Temporarily Released from Restr	0.00
51					Total Other Expense	6,860.56
52					Net Other Income	-6,860.56
53	Net Income					30,805.51