

## National Bison Association Profit & Loss Budget Performance May 2018

	May 18	Budget	\$ Over Budget	% of Budget	Jan - May 18	YTD Budget	\$ Over Budget	% of Budget	Annual Budget
<b>Ordinary Income/Expense</b>									
<b>Income</b>									
40000 · Membership	16,331.63	21,067.00	-4,735.37	77.52%	99,475.25	100,723.63	-1,248.38	98.76%	240,313.13
40500 · Contributed support	5,205.25	8.00	5,197.25	65,065.63%	6,328.47	6,174.34	154.13	102.5%	6,482.34
40600 · Restricted Grants	6,975.38	7,883.80	-908.42	88.48%	18,529.04	33,907.46	-15,378.42	54.65%	81,627.46
40700 · Unrelated Business Income	0.00	0.00	0.00	0.0%	180.40	140.40	40.00	128.49%	9,640.40
40800 · Fund Raiser Revenue	0.00	0.00	0.00	0.0%	43,691.13	43,837.00	-145.87	99.67%	60,987.00
40900 · Event Revenue	-420.00	0.00	-420.00	100.0%	153,139.90	153,784.90	-645.00	99.58%	219,784.90
41500-6 · Disposed of Assets	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
42000 · Gold Trophy Show & Sale	0.00	0.00	0.00	0.0%	83,767.50	83,767.50	0.00	100.0%	83,767.50
43000 · Junior Judging Sponsorships	0.00	0.00	0.00	0.0%	3,600.00	3,600.00	0.00	100.0%	3,600.00
43520 · IBC Conference - Contribution	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
44000 · Communication	989.85	1,558.50	-568.65	63.51%	27,966.45	29,139.92	-1,173.47	95.97%	62,937.92
46000 · Promotion	1,940.68	1,838.34	102.34	105.57%	7,245.92	6,577.53	668.39	110.16%	18,296.77
47000 · Growth Fund Check Off Revenue	1,645.00	2,000.00	-355.00	82.25%	12,357.80	19,069.80	-6,712.00	64.8%	61,469.80
49000 · NABR	11,235.00	325.00	10,910.00	3,456.92%	12,015.00	820.00	11,195.00	1,465.24%	3,095.00
49010 · Unrealized Gain/Loss	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
49500 · PY Bonus Offset Income	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
49900 · Merchant Fee Reimbursed Income	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	26.28
49999 · Misc Income	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
<b>Total Income</b>	<b>43,902.79</b>	<b>34,680.64</b>	<b>9,222.15</b>	<b>126.59%</b>	<b>468,296.86</b>	<b>481,542.48</b>	<b>-13,245.62</b>	<b>97.25%</b>	<b>852,028.50</b>
<b>Cost of Goods Sold</b>									
<b>Total COGS</b>	<b>0.00</b>				<b>0.00</b>				
<b>Gross Profit</b>	<b>43,902.79</b>	<b>34,680.64</b>	<b>9,222.15</b>	<b>126.59%</b>	<b>468,296.86</b>	<b>481,542.48</b>	<b>-13,245.62</b>	<b>97.25%</b>	<b>852,028.50</b>
<b>Expense</b>									
50000 · Membership Expense	256.53	400.00	-143.47	64.13%	899.53	1,043.00	-143.47	86.24%	3,118.70
50500 · Administration	26,165.21	25,724.90	440.31	101.71%	146,052.05	146,223.17	-171.12	99.88%	359,854.90
50900 · Fund Raiser Costs	0.00	0.00	0.00	0.0%	13,693.22	13,693.22	0.00	100.0%	13,693.22
51000 · Event Conference Expense	0.00	0.00	0.00	0.0%	182,515.93	180,806.72	1,709.21	100.95%	228,206.72
54000 · Jr Judging	0.00	0.00	0.00	0.0%	4,476.39	4,476.39	0.00	100.0%	4,476.39
60000 · Communications	3,765.00	3,820.00	-55.00	98.56%	29,329.13	24,779.34	4,549.79	118.36%	56,815.94

# National Bison Association

## Profit & Loss Budget Performance

May 2018

	May 18	Budget	\$ Over Budget	% of Budget	Jan - May 18	YTD Budget	\$ Over Budget	% of Budget	Annual Budget
<b>70000 · Promotions</b>	1,076.76	1,139.00	-62.24	94.54%	3,966.60	5,065.35	-1,098.75	78.31%	11,163.29
<b>75000 · Growth Fund - Check Off</b>	1,525.95	1,000.00	525.95	152.6%	7,892.21	11,016.50	-3,124.29	71.64%	32,216.50
<b>88000 · NABR Reg</b>	0.00	150.00	-150.00	0.0%	0.00	150.00	-150.00	0.0%	5,050.00
<b>89000 · Grant Expense</b>	5,519.42	7,883.80	-2,364.38	70.01%	18,608.05	29,576.77	-10,968.72	62.91%	60,296.77
<b>92000 · Special Project Expense</b>	0.00				1,712.10				
<b>99910 · Lapsed Membership Write Offs</b>	4,741.54	1,860.00	2,881.54	254.92%	19,191.54	16,025.00	3,166.54	119.76%	35,570.00
<b>99930 · Released from Restricted</b>	0.00	0.00	0.00	0.0%	0.00	3,900.00	-3,900.00	0.0%	3,900.00
<b>99999 · Credit Card Suspense Expense</b>	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
<b>Total Expense</b>	<b>43,050.41</b>	<b>41,977.70</b>	<b>1,072.71</b>	<b>102.56%</b>	<b>428,336.75</b>	<b>436,755.46</b>	<b>-8,418.71</b>	<b>98.07%</b>	<b>814,362.43</b>
<b>Net Ordinary Income</b>	<b>852.38</b>	<b>-7,297.06</b>	<b>8,149.44</b>	<b>-11.68%</b>	<b>39,960.11</b>	<b>44,787.02</b>	<b>-4,826.91</b>	<b>89.22%</b>	<b>37,666.07</b>
<b>Other Income/Expense</b>									
<b>Other Expense</b>									
<b>99900 · 2% Designated Reserves</b>	878.05	693.61	184.44	126.59%	9,415.71	9,677.84	-262.13	97.29%	17,087.56
<b>99947 · Growth Fund Net RE CY</b>	-703.45	0.00	-703.45	100.0%	-1,713.31	-10,227.00	8,513.69	16.75%	-10,227.00
<b>99949 · Temporarily Released from Restr</b>	0.00	0.00	0.00	0.0%	0.00	0.00	0.00	0.0%	0.00
<b>Total Other Expense</b>	<b>174.60</b>	<b>693.61</b>	<b>-519.01</b>	<b>25.17%</b>	<b>7,702.40</b>	<b>-549.16</b>	<b>8,251.56</b>	<b>-1,402.58%</b>	<b>6,860.56</b>
<b>Net Other Income</b>	<b>-174.60</b>	<b>-693.61</b>	<b>519.01</b>	<b>25.17%</b>	<b>-7,702.40</b>	<b>549.16</b>	<b>-8,251.56</b>	<b>-1,402.58%</b>	<b>-6,860.56</b>
<b>Net Income</b>	<b>677.78</b>	<b>-7,990.67</b>	<b>8,668.45</b>	<b>-8.48%</b>	<b>32,257.71</b>	<b>45,336.18</b>	<b>-13,078.47</b>	<b>71.15%</b>	<b>30,805.51</b>